

### CHAMPIONLA EXECUTIVE SUMMARY

#### **CHAMPIONLA OVERVIEW**

- The state-of-the-art SoFi stadium project at Hollywood Park has allowed us to begin bidding on high-profile events (e.g. Super Bowls, World Cups) that, over the last 20+ years, were not accessible to us.
- These events have gotten very expensive and require host cities to pay for the a significant portion of the hosting costs.
- To provide the necessary funding, we have created ChampionLA—an exclusive fundraising initiative dedicated to hosting the world's leading sports and entertainment events in Los Angeles, driving lasting social and economic impact.
- Our mission is to shape the future of Los Angeles by connecting the most influential leaders with the world's most renowned events building a brighter, stronger community for all.
- We will be elevating our city's profile through these extraordinary experiences.

#### **EVENTS & FUNDRAISING GOALS**

The fund has an initial goal of \$100M to help support the following events:

2020 MLB All-Star	2022 Super Bowl	2023 College Football Playoff	2023 U.S. Open	2026 World Cup
Dodger Stadium/LA Live	SoFi Stadium/LA Live	SoFi Stadium/LA Live	Los Angeles Country Club	Rose Bowl/SoFi Stadium/ LA Live/LAFC/Dignity
N/A	~\$35-50M	~\$20-30M	N/A	~\$30-50M

Exploring: 2024-25 NBA All-Star Game (-\$1-2M), 2027 Super Bowl (-\$30-50M), and a future NCAA Final Four (-\$15M)

#### **THE ASK**

- Los Angeles will host an unprecedented run of world-class events over the next decade.
- These events will provide tremendous economic, community engagement and visibility benefits.
- To successfully host these events and compete for similar events in the future, we need to demonstrate extraordinary civic support.
- We need your support of ChampionLA to build a brighter future for our city.

#### **DONOR BENEFITS**

- Personal Legacy: Become a driving force in LA's future by helping host these events.
- Access: Connect with influential community leaders and participate in once-in-a-lifetime experiences through ChampionLA VIP experiences (TBD) and exclusive access to purchase tickets (TBD).
- *Civic*: Help us build a better LA by shaping legacy programs associated with each event.
- Brand Promotion: Elevate your brand by associating with LA's foremost sports and entertainment fundraising initiative.

#### POTENTIAL DONOR QUESTIONS

- Who makes up ChampionLA? The Governing Committee will direct all governance, investment and allocation of funds held, and will be governed by a Charter Agreement.
- What is the criteria for choosing beneficiaries? Major events that generate 10,000+ hotel room nights
- What expenses will ChampionLA cover? Dictated by bid agreements (e.g., venues, transportation, marketing)
- Tax deductibility? The ChampionLA fund is part of the Los Angeles Sports & Entertainment Commission, a nonprofit 501c3.
- What portion goes to charitable programs? Each event will have legacy programs.
- Why isn't public money paying for these events? LA does not currently have a public funding mechanism in place, but we are working to chenge this.
- *Why aren't the Olympics included*? Not needed, because they are funded through IOC revenue and sponsorship sales.

#### EXTRAORDINARY EXPERIENCES. LASTING IMPACT.



# CHAMPION | LA

EXTRAORDINARY EXPERIENCES. LASTING IMPACT.

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**CHAMPION LA** 



### MAJOR EVENTS Supported by



### LOS ANGELES SPORTS & ENTERTAINMENT COMMISSION



More at lasec.net

\*Timeline includes major events LA has bid on and won over the next decade.





### MAJOR EVENTS LA CAN BID ON IN THE FUTURE:

- 2021 WrestleMania
- 2023-2026 NCAA Men's West Regional
- 2025 FIFA Men's Club World Cup
- 2025 NBA All-Star
- 2027 Super Bowl
- 2027 FIFA Women's World Cup
- 2029 NCAA Men's Final Four





# **ECONOMIC IMPACT**

Economic Impact per Micronomics (average in 2018):

- MLB All-Star
- Super Bowl
- College Football Playoff
- U.S. Open
- NBA All-Star
- FIFA Men's World Cup
- 2028 Summer Olympics
- \$70 million \$343 million \$65 million \$130 million \$116 million \$400 million + per city \$11 billion +

### CHAMPION



### CHAMPION LA

## COMMUNITY EVENTS AROUND SUPER BOWL

#### **PUBLIC EVENTS & ACTIVITIES**

- **1. Super Bowl Experience**
- 2. Super Bowl Live (free)
- 3. Super Bowl Opening Night
- 4. Man of the Year Fan Forum
- 5. Play Football Family Festival
- 6. The Kids Tailgate Party (free)
- 7. Play 60 All-Ability Event (free)

### **COMMUNITY LEGACY EVENTS**

- 1. Athlete's in Action Super Bowl Breakfast/ Dinner
- 2. Rebuilding Together- "Kickoff to Rebuild"
- 3. Legacy Press Conference
- 4. Crucial Catch/ Salute to Service Events
- 5. Bowling for Humphries Legends Charity Event
- 6. NFL Play 60 Character Camp (free)
- 7. NFL & All Pro Dad Family Football Clinic
- 8. NFL-USAA Military Outreach
- 9. Super Bowl III Camera Run Through
- 10.Make-a-Wish® Foundation Events
- **11.NFL Honors Internship Program**
- 12.Ross Initiative in Sports for Equality (rise)
- **13.Super Bowl Legacy Grant Event**
- **14.Special Olympics Unified Flag Football Game**
- 15.Play Football Middle School Developmental Camp
- **16.Super Bowl Environmental Programs**

#### **CORPORATE HOSPITALITY EVENTS**

- 1. Friday Night Party
- 2. NFL House
- 3. NFL Honors
- 4. NFL Legends Lounge
- 5. Taste of NFL
- 6. Sponsorship Brunch
- 7. NFL Tailgate
- 8. Super Bowl Game
- 9. NFL on Location
- 10. NFL Man of the Year Reception
- 11. NFL 1st and Future
- 12. Business Connect Celebration
- **13. NFL Player Care Foundation Screenings**
- 14. NFL Women's Summit
- 15. Creating a Culture of Care
- 16. Play Football Youth Breakfast



# HOW CHAMPIONLA WORKS



**CHAMPION LA** 



### CHAMPION LA

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### WHAT ARE HOST CITY EXPENSES?

٠	Ancillary Events (all other events including practice facilities)	\$9 million
•	Game Operations/Venue	\$7.5 million
•	Hotels	\$4.5 million
•	City Services (police, fire, DOT, etc.)	\$5 million
•	Staffing & Administration	\$5 million
•	PR, Promotion & Marketing	\$2.5 million
•	Transportation	\$2.5 million
•	Charity/Legacy Initiatives	\$1.5 million
•	Volunteers	\$1.5 million
•	Media	\$1 million
•	Food & Beverage	\$250,000

### Numbers sourced from a preliminary budget done by Deloitte for the 2022 Super Bowl





EXTRAORDINARY EXPERIENCES. LASTING IMPACT.

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SPORTS &

ENTERTAINMENT COMMISSION

VOLUNTEER

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