PGM

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NorthStar
LABORATORY BILLING SOFTWARE

There is a better way to get paid. See why independent laboratories choose our purpose built revenue cycle management platform to support their business.
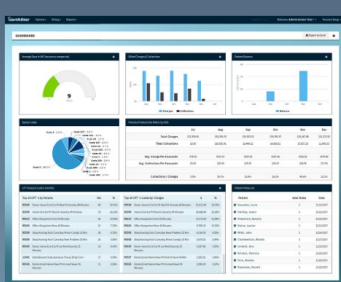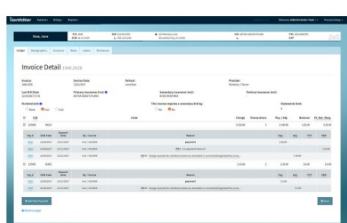
OVERVIEW

PGM has been working with clinical and reference labs for the past 30 years and developed one of the most intuitive and effective lab billing systems. Our laboratory management software automates day-to-day tasks that slow labs and their staff down. Streamline workflow, gain access to real-time analytics, customize reports and boost productivity. It adds up to cleaner claims and fewer denials. And it's all for free. You get paid faster and more accurately — and keep more of your hard-earned money.

DASHBOARD

Assess your lab's most important performance metrics on system startup with our customizable dashboard. Select from billed charges and collections, accounts receivable, productivity, top CPT codes by volume, denials and much more. With just a few clicks, you can add, remove and edit components. It's the most important information you want displayed instantly and assessable in one place.

Streamline, manage and track, financial and administrative processes with best in class laboratory billing software.
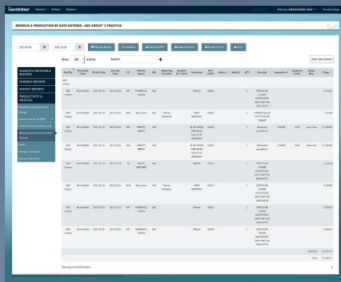
FINANCIAL WORKFLOW

Charge Capture & Entry | Claim Submission | Remittance | Denial and A/R Management

Set up your lab's most common codes, then watch clean claims go up and denials go down thanks to simple charge entry and capture. The system comes ICD-10 ready; no extra add-on needed. And it accepts data from any LIS, removing interoperability barriers that impede information flow, adaptation and compliance.

REPORTING

It is said that what you can't measure, you can't improve. Our reporting and analytics functionality helps you do both effortlessly. Understand your lab's performance inside and out thanks to customizable, easy-to-assess metrics and graphs. They deliver the in-depth look into your financials to keep your lab growing and thriving. Choose from hundreds of standard reports or customize your own to meet specific goals. Achieve clearer visibility into your lab's operations and claims status — all maintained in real time. Our system makes it simple to produce the key data and metrics needed for regulatory reporting and meaningful benchmarking.
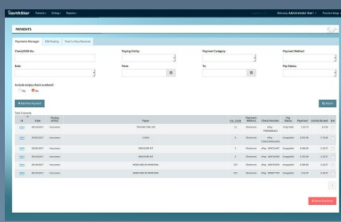
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LIS INTEGRATION

We know the last thing you want for your lab is a solution that risks slowing down your throughput. That's why we made sure our customizable system effectively integrates with nearly any LIS. The system can already integrate with some of the most common LISs. If your lab uses a different LIS, that's okay: As long as it meets basic industry standards, we'll work with your LIS vendor to develop a bridge for the seamless exporting of testing and associated billing data to our system.

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RULES ENGINE

You've witnessed it first hand: payer rules and regulations changing on what seems like a daily basis. Rely on the PGM team of lab experts to monitor payer announcements and update our claims rules engine when we learn of changes and additions. This keeps denials at a minimum and often eliminates the chance for repeat denials.

PRICING

BASIC	PRO	PRO PLUS
$499.99/month	**$999.99**/month	**$1499.99**/month
0 - 1500 Claims*	1501 - 3000 Claims*	3001 - 4500 Claims*
✓ 24/7 Anywhere Cloud Access	✓ 24/7 Anywhere Cloud Access	✓ 24/7 Anywhere Cloud Access
✓ Software Updates	✓ Software Updates	✓ Software Updates
✓ System Access - Up to 5 Users	✓ System Access - Up to 5 Users	✓ System Access - Up to 5 Users
✓ Laboratory Dashboard	✓ Laboratory Dashboard	✓ Laboratory Dashboard
✓ Charge Capture and Management	✓ Charge Capture and Management	✓ Charge Capture and Management
✓ Laboratory Analytics & Reporting	✓ Laboratory Analytics & Reporting	✓ Laboratory Analytics & Reporting
✓ Paper Claims	✓ Paper Claims	✓ Paper Claims
✓ Paper Patient Statements	✓ Paper Patient Statements	✓ Paper Patient Statements
✓ Alert and Appeal Letter Templates	✓ Alert and Appeal Letter Templates	✓ Alert and Appeal Letter Templates
✓ Claim Scrubbing	✓ Claim Scrubbing	✓ Claim Scrubbing
✓ Online Tutorial Library	✓ Online Tutorial Library	✓ Online Tutorial Library
✓ Electronic Claims and Electronic EOBS (ERAs)	✓ Electronic Claims and Electronic EOBS (ERAs)	✓ Electronic Claims and Electronic EOBS (ERAs)

ONE-TIME SETUP FEE: $1000.00

This fee includes 10 hours of system training during setup.

* Overages on claim volume will be billed at $.40 per claim.

Additional Services Offered

- Batch Eligibility – $40 per month
- Manage EDI Enrollment Process between Client and Northstar's preferred vendor
- Batch Statement Printing and Mailing – $.78 per statement
  - Through Northstar's preferred clearinghouse
- Patient Payment Portal
  - Through Northstar's preferred clearinghouse

- Requests for Report Customization in billing system
- Data Field Customization in billing software
- Live web software Training
- HL7 EMR Integration
  - Pricing varies
- CSV File Integration
  - Pricing varies

* If client is able to use the NorthStar HL7 and / or CSV specification, no additional fee is required. Pricing applies only if additional customization is necessary.

SEE OUR SOLUTIONS IN ACTION

Schedule a Demonstration | Watch Our Overview

> When starting our laboratory we relied heavily on PGM for guidance on everything from credentialing and coding to managing insurance payments to patients. Their knowledge and expertise in anatomical pathology billing has greatly contributed to the success of our company. I highly recommend PGM to any lab, and we look forward to continuing our long term partnership with PGM.

Dr. Shahrukh Jovindah
Icon Pathology

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PHYSICIAN MEDICAL BILLING
Revenue Cycle Management
Software
Analytics
EMR
Physician Specialties

LABORATORY BILLING
Revenue Cycle Management
Laboratory Billing Software
Laboratory Analytics
LIS Integration
Specialties

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