

A better way to streamline RFPs.

Explore Catapult



A turn-key full-service RFP platform.

Catapult™ is an all-in-one Request for Proposal solution that streamlines procurement departments through repeatable workflows and automation. With Catapult you can create and respond to new opportunities, evaluate and score responses, and, deliberate over contract terms. In addition, you can collaborate with team members over question structure or responses as you build and manage your content library to expedite RFP responses. With Catapult's workflow automation clients have reduced the time it takes to respond by over 90% while increasing output by 66% with the same headcount. You too can experience these same results while increasing your confidence in the effectiveness of your questions or the quality of your responses for any RFP engagements in a quick and efficient manner that is unique to Catapult subscribers.

Requestor (Issuer)

Explore product

Responder


Explore product


Content Management

Explore product

Innovative refinements to an issuer's workflow.

At Catapult, we believe in leveraging innovative technology to simplify the RFX process and turn it into a profit center. Catapult eliminates RFP Fatigue because you can create, respond, and evaluate an RFP with a 66% lower calorie burn than in the past. Catapult pays for itself with time you save, business you win, better decisions when retaining vendors, and repurposing the database you build for other profit opportunities.

 Automated Workflows

 Industry Templates

 Tracking & Reporting





A smarter way to work.

Whether your organization handles 10 or 10,000 RFX projects a year, Catapult increases your confidence in the quality of your request or response. Providing powerful tools to help you manage content through a collaborative experience while automating all of your processes.

- Innovation – simplify the process
- Automation – increase efficiencies
- Team Collaboration – share responsibilities
- Content Management – improve accuracy

Robust, intuitive and easy to use.

Simplify Issuing



Don't reinvent, save time and repurpose a previous questionnaire or a response masterpiece.

Magic!



Benefit from our Magic button to create or respond to an RFX opportunity by using pre-approved templates or our auto-populate feature.



Scribe from Catapult HQ, Inc.

Thanks for checking out Catapult! Let's get you to the right place.



Track and, I'm a visitor with a question, I'm looking into your products

Archives



Retain, store, and archive all activity automatically to protect your intellectual capital and data.

Profit Center



In an age where data is king, use your RFP to collect data that you can re-purpose to win new engagements, reduce vendor costs, or support profitable consulting engagements.

Support



A multi-level support environment that provides users the assurance they have the tools needed to get the job done on time and under budget.



By experts, for experts

With over 6000 RFX experiences, we have walked a mile in your shoes and felt your frustration. Catapult was built as a customizable solution with you in mind. No unique situation is too difficult for Catapult to accommodate.



We respond to over 5,000 RFP's and DDQ's per year and we've been unable to effectively track our time, success rates and identify bottlenecks that have delayed our progress. Through Catapult, we've been able to handle 15,000 opportunities with the same headcount and we've completed projects in hours versus weeks.



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I'm a visitor with a question

I'm looking into your products

Beth M.

RFP Manager

Beth M.
RFP Manager

Watch your team's performance increase.

720+

Organizations utilizing Catapult

66%

Efficiency gain

4X

More opportunities

Break free from
manual.
Let us show you
how.




Request a demo

A scalable solution to create, distribute & evaluate.

Break the habit and say goodbye to reinventing the wheel through a time consuming confusing process.

It doesn't need to be an unsolvable maze. Catapult simplifies the publishing, evaluation and contract process. Leverage our industry templates, quick uploads and powerful collaboration features to alleviate the burden that exists with a manual process.



-  Simplify & standardize
-  Set up in minutes
-  Robust Reporting

Enhanced process and team management.



Setup

Leverage Catapult templates and prior custom questions to create an RFX request from targeted responders.



Templates

Use our industry templates or build your own to get the answers you need faster!



Progress Tracking

Streamline your workflow and keep the whole team informed on progress so you can avoid bottlenecks.



RFinstant

Instantly produce RFX responses based on pre-existing answers to templates that are kept up to date.



Activity

Stay informed on performance and efficiency with customized reporting capabilities.



Prudent Process

Easily demonstrate how you or your clients made an informed decision that was based on current best practices.



Backups

Allow Catapult to securely store and organize all of your completed Projects while capturing useful metrics.



Support

With 24/7 customer support and comprehensive onboarding, you'll have the tools you need to succeed.

Key Security Features



Product Security

SSO, Permissions, Passwords & Credential Storage, Uptime, Customer Best Practices



Privacy Shield

EU-US Privacy Shield



CSA

Cloud Security Alliance

Optimized Workflows.



Create a Project

- 1 Send an RFP in as little as 3 simple steps

Evaluate

- 2 Collaborate with your team on scoring and evaluating responses

Analyze

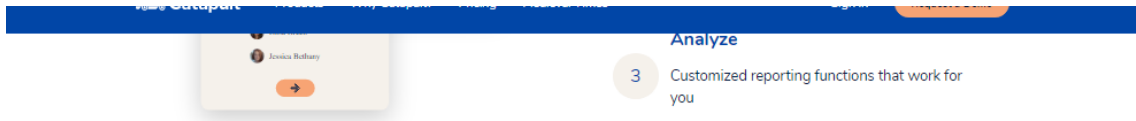
- 3 Customized reporting functions that work for you



The key item we help clients on is showing a procedurally-prudent process. Retirement plans are the focus of a lot of litigation by plaintiff attorneys. With Catapult, we can easily demonstrate that our client made an informed decision that was based on the best interest of the plan participants.

Todd T

CEO | Managing Director



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Todd T

CEO | Managing Director

Experience better outcomes.

810+

Organizations using Catapult

66%

Efficiency gain

90%

Automated content maintenance

**More RFPs in less time.
We'll show you.**

Request a demo

With Catapult you can manage all of the RFX projects you have with ease, giving you more room to grow.



Products

Requestor (Issuer)
Responder
Content Management

Resources

Medieval Times

About Us

Company
Careers
Services
Security
Pricing



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Pricing that fits your organization's needs.

Plans & Pricing

Team

The Catapult Team plan helps you collaborate across your team to manage content, opportunities, and respond faster.

- ✓ Unlimited Projects
- ✓ Unlimited team members
- ✓ Collaborate in real-time
 - ✓ Share Projects
 - ✓ Answer Library

[Request Pricing](#)

Business

The Catapult Business plan helps you rapidly scale your organization and manage the entire RFP workflow, all in one place.

- ✓ Issue Projects
- ✓ Evaluate & Score Responders
 - ✓ Industry Templates
- ✓ Quick Comparison Reporting
- ✓ Responder Automation
- ✓ Compliance Oversight
- ✓ Messaging between Issuer / Responder
 - ✓ Historical Archives
- ✓ Support 24/5 - 12 hour response time

[Request pricing](#)

Enterprise




The Catapult Enterprise plan is our enterprise-grade offering, with powerful tools to securely manage, organize, track, and accelerate large-scale project management.

- ✓ Branding
- ✓ Activity Reporting
- ✓ Public Project Boards
 - ✓ SSO
- ✓ CRM Integrations
- ✓ Custom Integrations
- ✓ Custom Features
- ✓ Onsite Training
- ✓ 24/7 Support <4 hour response time

[Request Pricing](#)

Earn money.

Catapult permits consultants to collect, organize, and repurpose data efficiently for consulting profitable engagements. With Catapult you can turn your procurement department into a profit center.

-  Scalable Workflows
-  Progress Tracking
-  Win more Leads



Pricing that fits your organization's needs.

Plans & Pricing

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A better way to distribute RFPs.

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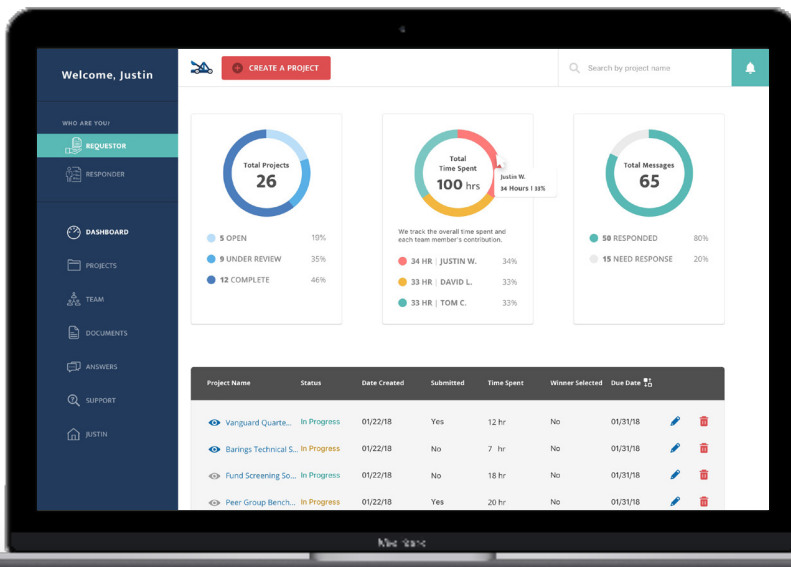
Introducing: Catapult

Catapult™ is an all-in-one Request for “Anything” (“RFx”) solution that empowers procurement and RFx departments to collaborate, manage teams, content databases, and revenue pipelines with more control. Additionally, you can identify bottlenecks and evaluate existing relationships through our Insights and Analytics.

With Catapult, you are able to create, evaluate, score and select vendors more efficiently and effectively. In addition, Catapult equips each user with the workflows and tools to organize, manage and collaborate with your SME’s, content and writing teams.



Learn more at <https://catapulthq.com>



CURRENTLY IN USE BY
1,550+ COMPANIES WORLDWIDE

Catapult brings your team together so you can get to DONE, faster.

Handle 4x more opportunities with the same headcount. Reduce database management costs by over 90%. Gain 67% in efficiency keeping your focus on business success.

Catapult is open to everyone in your organization and streamlines the entire RFx process for all parties involved. Whether you are a Requestor or Responder, Catapult equips you with the tools needed to get the job done right and on time. Catapult is intuitive, making the solution effortless. Add our premier customer service and education materials, RFx’s will be the easiest task you pick up every time.

Effortless setup



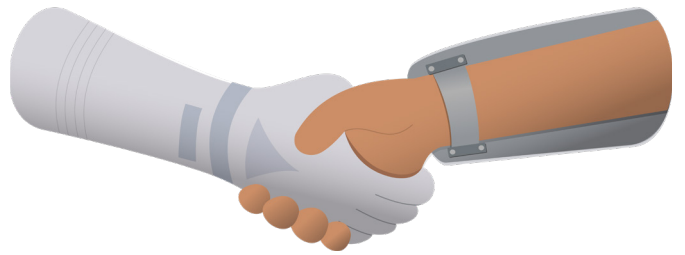
From outlining the goals of your RFX to reviewing the responses with all stakeholders, you're juggling a million things. Setting up Catapult won't be one of them.

- Up and running in seconds
- Branding, Guaranteed Inbox Delivery, Custom Reporting
- Importing existing databases and pertinent content into Catapult Libraries
- Comprehensive onboarding with 24/7 support
- User provisioning (SCIM)

Insights, Analytics and more...

Unlock unique information on the firms you interact with in a centralized business management platform

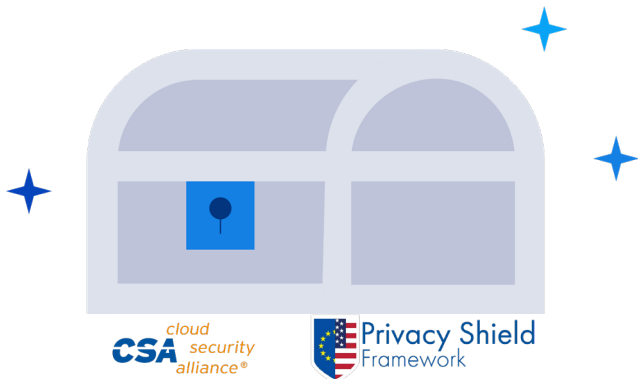
- Measure profitability of your partners, clients and prospects.
- Analyze team efficiency statistics
- Access to our user-base gaining instant exposure for project requests, and,
- Automatically respond to projects



Security Practices

Catapult takes data privacy seriously, which is why we've implemented the following:

- Strong data encryption with Transport Layer Security (TLS) and Perfect Forward Secrecy (PFS).
- Breach detection and monitoring
- Encrypts all documentation uploaded and shared



Review, Select and Celebrate

Bring the right people together to quantitatively score responses, select a winning Vendor and close out the RFX process.

- Prudent documented process for best practices
- Directly compare and evaluate vendors with custom scoring and team-based commentary
- Quantitatively score responses and evaluate their weightings

