



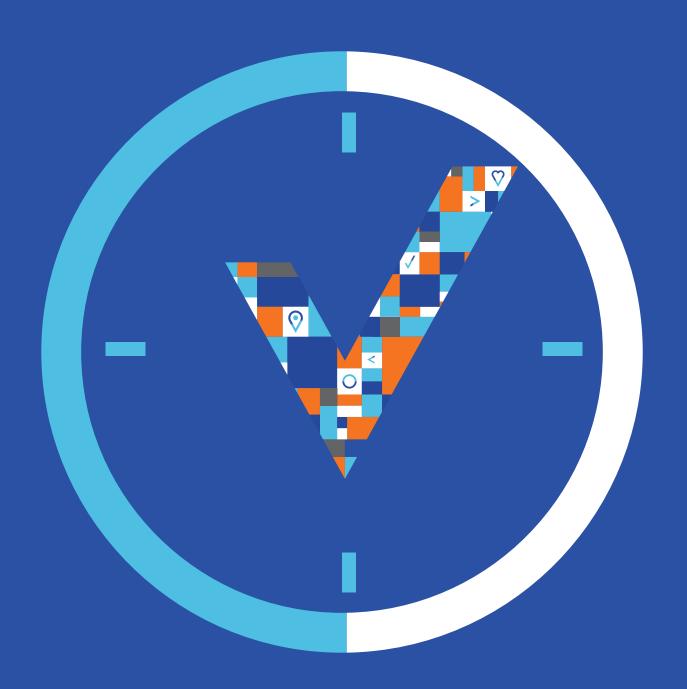
# Introducing the new standard in licensing.

Nobody ever launched a financial services business just to experience the joy of getting licensed. The process today is a dizzying patchwork of gaps and inconsistencies, but we know the patterns better than anyone.

We're **APPROVED**—a licensing capability for financial services companies provided by Buckley Sandler, a law firm that knows financial services companies. Both informed and unique, our approach is designed to make the approval and compliance process smarter, more predictable, and more streamlined than ever before.

In addition to our legal and industry knowledge, we bring a fierce commitment to blending the best people, processes, and technology. We're here to make licensing better.





# A smarter process.

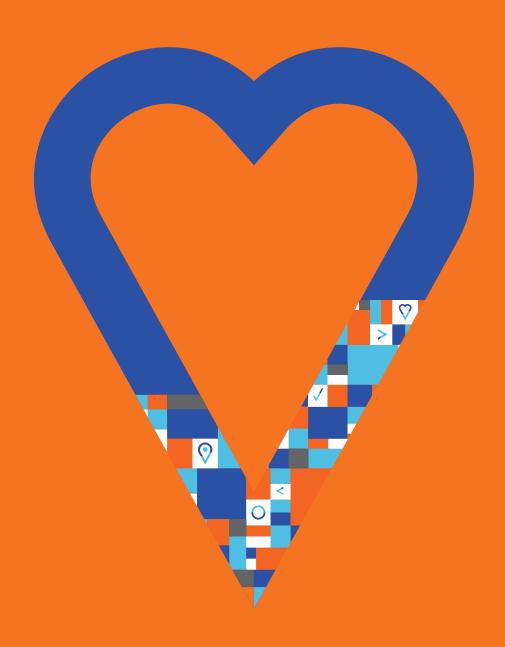
We've worked within the contours of financial licensing for years and know the systems exceptionally well. We know the rules. We know the nuances. And we know the common missteps that most organizations encounter along the way. We read between the lines. **APPROVED** understands the needs of regulators and what lies beyond the written requirements. We anticipate regulatory requests, and create workflows that result in fewer deficiencies, fewer snags, and smoother applications.



# A broader perspective.

Our legal experience does more than add credibility to our representation. We see and understand the complexities of our clients' needs in ways that others can't match. The art of licensing and compliance is a marathon made up of sprints, and hurdles appear at every step along the way. Rules and regulations in this industry shift overnight, and we are determined to remain ahead of them. **APPROVED** stays on top of licensing and process change, and helps you navigate it to remain compliant and open for business.





# A better experience.

The licensing process can be arduous, but we are here to make it as fluid as possible. Obtaining licenses is a necessary first step in running a business, and maintaining them is absolutely critical to staying open. APPROVED can't change the laws, but we can help you navigate the processes that surround them. We offer cost certainty in pricing, a smarter workflow, and sophisticated knowledge and support. In a process that can often be both impersonal and invasive, we are bringing back the human touch.



# Why APPROVED?



### **Cost Certainty**

There is power in predictability. While other firms' fees can skyrocket as challenges arise, our fixedpricing model ensures pricing certainty throughout the process.



# **Smarter Technology**

Technology has the potential to transform every aspect of the licensing process, from requirements-gathering to status updates and approvals. Our approach will employ the latest tools and techniques to add efficiencies throughout the process.



### **Dedicated Service**

You are not in this alone. Our team works closely with you from the beginning to develop a strategy and remains by your side at each stage of the journey.



# **△ Legal Perspective**

We combine the economies of a licensing company with the knowledge of a preeminent financialservices law firm. Our team has decades of legal and licensing experience and has successfully represented the full spectrum of financial services companies.



## **Industry Expertise**

We know this space. We were instrumental in the development of NMLS, and we've been exactly where you've been. Our experience provides us with a deep understanding of licensing complexities that extends far beyond written requirements.







### **About Buckley Sandler**

At Buckley Sandler we focus on three key areas—financial services, government enforcement, and litigation—and do them exceptionally well. How well? Noted legal ranking authority Chambers USA has called our law firm "the best at what they do in the country." We provide a full suite of regulatory, enforcement, litigation, and transactional services to a broad range of clients, including 21 of the 25 largest banks in the U.S., the top 10 credit card issuers, the top mortgage originators and servicers, seven of the top 10 auto finance originators, and numerous mid-size banks, fintech companies, private equity firms, and other investors in the financial services industry.



**BUCKLEY SANDLER** 

www.approvedlicensing.com info@approvedlicensing.com

### **Buckley Sandler LLP**

1250 24th St NW, Suite 700 | Washington, DC 20037 | 202.349.8000

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