

Full Spectrum Communications

Quote For:

Joe Taylor Restoration, Inc.

Partner: BoomTech

Quote Number: #14556

Date: 03/23/20 3:42:06 PM EDT

Our Benefits

Communicate & Collaborate With Ease



- Our Full Spectrum Communications Solution Includes Options Ranging From Pure To On-premises Cloud
- The StarBox[®] Voice Optimized SD-WAN Ensures Quality & Reliability
- 30 Day Money Back Guarantee
- Voice, Mobile, Fax, Chat, Video, Contact Center Solutions & More

Ensure Business Continuity



- 99.999% Uptime Reliability Guarantee
- Free Next Business Day Parts Replacement*
- Disaster Avoidance & Recovery
- 9 -Data Centers/Points of Presence Provide Peace of Mind
- Failover Options for Every User



Improve Production And Reduce Costs

- Pool Lines Between Locations & Reduce Communications Bills Significantly
- Save Time By Utilizing UC Features & Replace Costly Conferencing Solutions
- Manage key metrics and communications from a centralized, easy-to-use dashboard.
- Software Upgrades & Advanced Analytics

Lifetime Support



- Professional Installation Available
- Fully Managed Switches with QoS & PoE
- 24/7/365 Monitoring & System Alerts
- 2 US Based Network Operations/Support Centers

*Not available for customers who have opted out of the maintenance program

Star2Star Communications empowers global business success with a Full Spectrum Communications Solution. With options ranging from pure to on-premises cloud, Star2Star offers unparalleled value, reliability, quality, and scalability to businesses of all sizes.

Founded In: 2006

Headquarters Located In:
Sarasota, Florida & Dublin, Ireland

Number Of Employees:
300+ Employees

Customer Retention Rate: 99.85%

Average Service Life: 7 Years

Customers: 58,000+

End Users: 700,000+

Support

24/7/365 support from two US-based NOCs and European NOCs

Savings

70% of customers save 10% or more on their monthly communications bill

Redundancy

9 fully redundant data centers located at major Internet hubs across the US and globally

Growth

Over 30% growth year over year

Traffic

40,000,000 minutes per month

Service Area

Global

A Few Of Our Customers



Purchase/Pooled Lines Quote Summary
Quote Number: #14556 Date: 03/23/20 3:42:06 PM EDT

Customer		Partner	
Customer:	Joe Taylor Restoration, Inc.	Company:	BoomTech
Contact:		Partner:	Anthony Martello Martello
Phone:	561-450-1740	Phone:	5613005080
Email:		Email:	amartello@boomtechit.com
Main Address:		Address:	1956 NE 5th Ave. Suite 11, Boca Raton, 33431
# of Locations:	3	Contract Length:	36 Months

We are pleased to offer you this quote for 3 location(s), 53 extensions, for a term length of 36 months:

ONE-TIME COST:
\$33,595.89

MONTHLY CHARGES:
\$1,790.24

For a limited time, no security deposit required!

Accepted By:  **Title:** Vice President

Print Name: Aaron Getty **Date:** 3/24/2020

- IMPORTANT TO NOTE:**
- The Term of Service per location is 36 Months.
 - Payment of the balance of the One-Time Cost for each location is due the earlier of 30 days after shipment or the date the StarSystem[®] is enabled at the location.
 - This quote must be submitted with an executed Subscription Agreement and may contain promotional discounts that will expire on 03/31/2020.
 - **Applicable taxes and fees (as defined in the Subscription Agreement) are applied to all invoices.**
 - SD-WAN recurring charges will commence upon the earlier of: (a) location installation or (b) thirty (30) days from shipment of SD-WAN hardware.
 - Usage and overages will be billed one month in arrears in addition to amounts shown.
 - Paper bill and/or payments by check are available for an additional \$4.99 monthly administration fee per location.
 - Monthly invoice(s) may vary based on usage, overages, active telephone numbers, remote fees, StarFax and subsequent add-on orders.
 - Promotional price discounts for select phone models are reflected in the One-Time Unit Price.
 - **Quote valid through 06/18/20**



Purchase/Pooled Lines Quote Detail

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Non-Recurring Items	Qty	Unit Price		Total	
		Non-Recurring	Recurring	Non-Recurring	Recurring
StarBox® 1000 Voice Optimized SD-WAN - Special Promotional Pricing	2	\$499.00		\$998.00	
StarBox® 2500 Voice Optimized SD-WAN - Special Promotional Pricing	1	\$1,499.00		\$1,499.00	
Port/Extension Activation	53	\$29.97		\$1,588.41	
Lifetime Software Upgrades - New Phones	53	\$39.97		\$2,118.41	
Polycom IP 6000 Conference Room Speaker Phone	3	\$593.00		\$1,779.00	
Yealink SIP-T46S Gig IP Phone	40	\$144.99		\$5,799.60	
Yealink SIP-T48S Gig IP Phone	10	\$229.99		\$2,299.90	
StarWAN™ IP Block 5	1	\$249.99		\$249.99	
StarWAN™ Router Up To 100MBPS for SDWAN	1	\$899.99		\$899.99	
Services - Partner Configuration; Porting and Delray Install	1	\$12,495.00		\$12,495.00	
TOTAL				\$29,727.30	

Monthly Recurring Items	Qty	Unit Price		Total	
		Non-Recurring	Recurring	Non-Recurring	Recurring
4.0 Standard User	50		\$11.99		\$599.50
4.0 Courtesy Extension	3		\$5.99		\$17.97
SB1000 StarSystem® Reliant (Special Promotional Pricing)	2		\$19.99		\$39.98
SB2500 StarSystem® Reliant (Special Promotional Pricing)	1		\$39.99		\$39.99
StarLine Unlimited	18		\$27.99		\$503.82
Non-Published Local Telephone Number	50		\$0.35		\$17.50
Published Local Telephone Number	1		\$4.99		\$4.99
Toll Free Inbound Telephone Number	1		\$4.99		\$4.99
StarWAN™ 100/100 MBPS Service	1		\$199.00		\$199.00
StarWAN™ 100/100Mbps Service Package	1				
Maintenance - Platinum Support	50		\$10.00		\$500.00
Automated Attendant (Included with New Location)	6				
Ring Groups (Included with New Location)	6				
Call Queue (Included with New Location)	3				
TOTAL					\$1,927.74



Purchase/Pooled Lines Quote Detail

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Provisioning, Installation, & Shipping	Qty	Unit Price		Total	
		Non-Recurring	Recurring	Non-Recurring	Recurring
S2S Partner Services Installation	1	\$3,125.00		\$3,125.00	
Channel Partner Configuration	1	\$0.00		\$0.00	
Channel Partner Training	1	\$0.00		\$0.00	
Channel Partner Porting	1	\$0.00		\$0.00	
Provisioning	1	\$2,412.00		\$2,412.00	
Shipping	1	\$450.00		\$450.00	
TOTAL				\$5,987.00	

Promotions & Discounts	Qty	Unit Price		Total	
		Non-Recurring	Recurring	Non-Recurring	Recurring
Phone Promo (Purchase Deals Only)	53	-\$10.00		-\$530.00	
Port/Extension Activation - Free Promotion	53	-\$29.97		-\$1,588.41	
Customer Recurring Discount					-\$137.50
TOTAL				-\$2,118.41	-\$137.50

TOTAL ONE-TIME COST AND MONTHLY CHARGES	\$33,595.89	\$1,790.24
TOTAL PLUS SECURITY DEPOSIT	\$33,595.89	\$1,790.24

Purchase/Pooled Lines Exhibit 1

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QTY	Description	Professionally Installed/ Customer Installed	Equipment Replacement Coverage
1	StarBox® 2500 Voice Optimized SD-WAN - Special Promotional Pricing	Professionally Installed	Covered
2	StarBox® 1000 Voice Optimized SD-WAN - Special Promotional Pricing	Professionally Installed	Covered
3	Polycom IP 6000 Conference Room Speaker Phone	Professionally Installed	Covered
40	Yealink SIP-T46S Gig IP Phone	Professionally Installed	Covered
10	Yealink SIP-T48S Gig IP Phone	Professionally Installed	Covered



Purchase/Pooled Lines Exhibit 2

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Description	Qty	Unit Price Monthly	Total Monthly
4.0 Standard User	50	\$11.99	\$599.50
4.0 Courtesy Extension	3	\$5.99	\$17.97
SB1000 StarSystem® Reliant (Special Promotional Pricing)	2	\$19.99	\$39.98
SB2500 StarSystem® Reliant (Special Promotional Pricing)	1	\$39.99	\$39.99
StarLine Unlimited	18	\$27.99	\$503.82
Non-Published Local Telephone Number	50	\$0.35	\$17.50
Published Local Telephone Number	1	\$4.99	\$4.99
Toll Free Inbound Telephone Number	1	\$4.99	\$4.99
StarWAN™ 100/100 MBPS Service	1	\$199.00	\$199.00
StarWAN™ 100/100Mbps Service Package	1	\$0.00	\$0.00
Maintenance - Platinum Support	50	\$10.00	\$500.00
Customer Recurring Discount			-\$137.50
Automated Attendant (Included with New Location)	6	\$0.00	\$0.00
Ring Groups (Included with New Location)	6	\$0.00	\$0.00
Call Queue (Included with New Location)	3	\$0.00	\$0.00
TOTAL			\$1,790.24



Purchase/Pooled Lines Customer Deposit Invoice
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Description	Total
Initial Payment (50% of Total One-Time Cost)	\$16,797.95
TOTAL	\$16,797.95