



PartsSource Pro

Get quick visibility into spend and supplier performance

PartsSource Pro is an enterprise-wide technology procurement solution that enables leading organizations to consolidate manual sourcing, vendor maintenance, order entry, purchase order management and invoice reconciliation from multiple OEMs and suppliers into one consistent and simple to use process for on-demand goods and services. Visibility into spend and supplier performance are achieved through evidence-based best practices, process automation tools, and reporting and data analytics.

Benefits Include:

- **Best Product Prices** - Subscription model removes per-transaction fee, resulting in lower per-part price and ongoing PartsSource and OEM/Supplier negotiated discounts.
- **System Integrations** - Utilize our integration ability with all major Asset Management, ERP, and EDI data systems. An integration reduces the need for double order entry and increases data integrity and efficiency.
- **Supplier Ranking Model** - Take advantage of our patented vendor ranking system that scores suppliers based on their quality and performance.
- **Vendor Consolidation** - Order the same parts and services, but consolidate OEMs and suppliers with access to one, central location for greater visibility and cost savings.
- **Depot Repair** - Flat-rate pricing and online tracking brings visibility and ease to the depot repair process.
- **Diagnostic Imaging** - Leverage the industry's most comprehensive selection of imaging components across all conditions. Reduce spend by 20 percent on imaging and 30 percent on glassware with a parts and training program.

What our Customers are Saying about PartsSource Pro

Dartmouth-Hitchcock Health

"I was in need of a parts procurement solution that allowed me to leverage my team's time in a positive manner, while at the same time provided visibility to everything that was going on with ordering parts. I as a manager, wanted to start finding areas of low hanging fruit and doing a better job of saving my organization valuable resources." S

-Jon Kocurek, Director of Clinical Engineering, Dartmouth Hitchcock Health

Christiana Care Health System

"The effort to consolidate a large base of suppliers is accompanied by an extensive amount of contracts to sort through, multiple vendor relationships to identify and numerous performance metrics to quantify current performance. The process of evaluating and selecting vendors requires a long-term commitment of time, energy and resources. We were able to eliminate this daunting task when we partnered with PartsSource. Their PartsSource Pro program uses a vendor management model that allowed us to consolidate 150 vendors and achieve a 27% cost savings."

-Blake Collins, Clinical Engineering Director, Christiana Care

OhioHealth

"Streamlining our procurement processes for our hospital and our affiliates has allowed us to consolidate order entry, management and reconciliation from over 175 OEMs and suppliers, into one consistent and simple to use process for on-demand goods and services. My staff enjoys the efficiency in their day-to-day workflow, and we know we are helping keep patients safe."

-Ken Burkholder, Clinical Engineering Manager, OhioHealth

Piedmont Healthcare

"PartsSource's Ultrasound Program partnership has made us more efficient. Upon request initiation, we receive rapid communication stating our loaner is already on its way. We have eliminated the need to call multiple suppliers or repair organizations, which takes away a lot of headaches. We receive fast turnaround times and quick help if needed from Eric, part of our PartsSource Account Management Group at PartsSource. We also receive continual email communication regarding the status of the repair, shipping, and delivery information."

-Steve Kelley, Manager of Diagnostic Imaging Repair, Biomedical Engineering at Piedmont Healthcare

Forrest General Hospital

"Our process feels about 500% better than it did yesterday."

-Kenny Carlisle, Biomed Director, Forrest General Hospital

Complete the form to the right and learn how your organization can best benefit from PartsSource Pro.

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What is Pro?

Clinical engineering leaders and teams are having to look both more deeply at the effectiveness of their processes, and more broadly at how their decisions impact operations across every department. With **PartsSource Pro**, we take on the off-contract spend for part location, procurement, repair and quality assurance processes with one integrated service, so you can do more to increase utilization, enhance the availability of care, and improve patient outcomes.

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Blake Collins Clinical Engineering Director , Christiana Care Health System

Pro Benefits

Pro brings all what you would expect from a partnership with PartsSource, plus we work to improve critical areas at your facility to help you better manage your resources and focus on the one outcome that really matters: Better patient care.

With PartSource Pro, you get exclusive access to:

- Quarterly business reviews
- Peer benchmarking comparisons
- Quality and performance analytics
- Detailed tracking and reporting
- Custom workflow platform
- Custom catalog and formulary
- ERP/CMMS integration



Real Value

The shift in your resources to patient care and outcomes demands the confidence and peace-of-mind that the work behind procurement just happens. That is why PartsSource Pro has a dedicated quality team charged with ensuring seamless workflow processes, in-depth reporting and transparency into all areas of medical equipment procurement and vendor management.



Numbers Speak

PartsSource Pro has proven success automating the highly complex workflow associated with procurement and vendor management, and can work with you to identify new opportunities for efficiencies and improved availability, so that your healthcare is always on.



Learn more about the managed services we provide to top health care organizations in the US.

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Office hours 8:00am – 7:00pm
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