



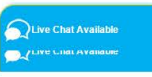
Going solar has never been more affordable.

Going solar has never been more affordable, and our team works closely with you to determine the best plan based on where you live and your home's specific energy needs. And you won't have to worry about a down payment in [many of our locations](#) in the Northeast.

Solar options at a glance.

	Elevate	BrightSave	Lease	Loan
States available	MA, NJ, NY	MA, NJ	NY	MA, NJ
Agreement term	20 years	20 years	20 years	Term length options
Is there a performance guarantee?	No	Yes	Yes	No
Will I own the system?	No	No	No	Yes, at final payment
Are monitoring and maintenance included?	Yes	Yes	Yes	Optional
Is there an option to purchase?	Yes	Yes	Yes	Yes
Is there a roof warranty?	Yes	Yes	Yes	Yes
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The Elevate Plan

- How does billing work?** In this specific type of Power Purchase Agreement (PPA), you will pay for the solar power produced by the system. Specifically, your monthly bill will be your monthly kWh production multiplied by your set power price each month. In addition to your PPA payment, you may also receive a bill from your utility, and depending how much energy you use per month, your payments will likely fluctuate month to month. However, you'll receive a credit from your utility provider for any excess energy your system might generate through a process called net metering.
- What if I move?** Should you decide to sell your home, you can buy the system outright and potentially increase the value of your home, transfer the agreement to the new homebuyer or prepay the remaining payments. If you intend to transfer the payments, the new homebuyer will be subject to a credit review before taking over the system. However, most homebuyers that qualify for a mortgage will qualify for solar as well.
- What happens at the end of my initial agreement?** You can choose to renew for two additional five-year periods, upgrade to a new system and sign a new agreement, buy the system outright or have it removed for no additional cost. It's up to you.

The BrightSave Plan

- How does billing work?** In this PPA, you'll make two payments – one for your solar power produced by the system and one to your utility. The payment for your solar power is predictable each month, because you'll have provided us with your previous year's electricity usage data. The payment to your utility can fluctuate, as it represents any electricity you use that surpasses the energy your solar power system generates. If, in a given year, the system doesn't generate the estimated usage for the year, your performance guarantee promises a check for the amount not generated. If, at any time, you wish to prepay for your system, that's an option as well.
- What is the performance guarantee?** The BrightSave plan comes with a performance guarantee, which means that if your system doesn't produce the electricity promised – for any reason – you'll receive a refund for the difference. Not only that, but if your solar system overproduces, you keep the excess power.
- What if I move?** You have two options. You can transfer the agreement to the new homeowner. Or, you can buy out the rest of your solar agreement, so that you can claim the solar power system as part of your home and potentially increase the value of your home.
- What happens at the end of my initial agreement?** Many customers choose to renew their BrightSave plan to keep saving into the future. At this point, you also have the option to purchase the panels outright at fair market value. But if plans change, the system will be removed at no cost to you.

Lease

- How does billing work?** You pay a set, predictable payment each month based on the estimated energy production your home requires along with a reduced bill to your utility. Because you provide us your previous year's worth of electricity usage data, we're able to estimate an average usage for each month. And in the rare event that the system doesn't generate the estimated usage for the year, you'll be refunded for the lost power as set out in the lease agreement.
- What is the performance guarantee?** You'll enjoy a performance guarantee. While never expected, if the system underperforms, you'll be refunded the difference. If it over performs, you keep the excess power at no additional cost.
- What if I move?** You can transfer the lease agreement to the new homeowner, or you can prepay the remainder of the payments to potentially raise the value of your home.
- What happens at the end of my initial agreement?** At this point, many customers renew their agreement to continue saving long into the future. After all, the panels will still generate power well into the future. You also have the option at this point to purchase the panels outright at a fair market price. Then, they're officially yours. But, if plans change, the system will be removed at no cost to you.



Loan

- How does billing work?** Think of it like making car loan payments. You'll make monthly payments for the system, and once it's paid off, you own the solar panels. In most cases, you'll still pay a reduced bill to your utility for any energy your system doesn't offset. During the payment period, any excess energy the system generates will go to you and offset your overall usage. You'll also still be able to take advantage of net metering credits.
- What if I move?** You can transfer the payments to the new homeowner, or you can purchase the system outright ahead of the move to potentially increase the value of your home. Some customers decide to move the system to their new home. While the homeowner must cover the moving expenses, permits and installation of the panels at the new home, the solar-powered savings make it an easy decision.
- Since it's a loan, who monitors and maintains it?** Our team will handle all the monitoring and maintenance until the system is paid in full.

Questions? Give our solar specialists a call at 1-800-GO-SOLAR.

Don't like talking but love reading? Take a deeper dive into the [solar process](#).

*Sunrun guarantees 100% of the guaranteed output during the initial term of the agreement for BrightSave Prepaid and 95% for BrightSave Monthly Lease. Please see <https://www.sunrun.com/why-sunrun/your-guarantee> for details.