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Decision Style Profile®

Decision Style Profile® is an enlightening management assessment tool that leads to the development of improved decision-making skills. It evaluates the appropriateness with which respondents include others in the decision-making process and the extent to which respondents consider five critical Decision Factors in their decision processes.

Takes 10-15 minutes to complete.

More Information

For information on related products, articles, case studies, research summaries, excu and topics, [click here](#). Or, [click here](#) to view a sample report.

Scenario

The Decision Style Profile® poses ten typical, real-world business situations that req as presented, the respondents choose among five decision-making styles in selecting appropriate for each case. The five styles differ primarily as to the degree that the re others in the decision-making process. A personal report for each respondent compar

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"expert" style choices and to the style choices made by more than 41,000 executives. Inclusion Index scores and Decision Style Index scores are calculated and explained.

Outcome

- * Improve the capability of the organization to produce acceptable, quality decisions
- * Build knowledge of a researched-based system for choosing the most appropriate
- * Create awareness of five critical decision factors.
- * Improve and refine the decision-making skills of managers.
- * Build awareness of how improved decision-making practices pay off on the bottom
- * Establish a uniform system for guiding managers in their decision-making process.
- * Build uniform knowledge in an organization about good decision-making processes
- * Create awareness in individual managers of their strengths and weaknesses in dec
- * Strengthen awareness of effective outcomes based on the level of inclusion of othe
- * Build awareness of the bottom-line payoff to the organization from improved decis

Trainer Skills

Experience delivering individual assessments such as MBTI, KAI, DISC, etc. and feed

Cost

(Minimum order of 20) 20-50 \$15.70 ea., 51-250 \$15.00 ea., 251-1000 \$14.35 ea.,
Facilitator Guide \$125.00, \$100.00 one-time fee set up fee to [administer the assessm](#)

Specifications

Participant Level:	All
Program Length:	N/A
Space Required:	N/A
Equipment Required:	None
Recommended number of facilitators:	1
Certification Required?:	No
Facilitator Guide Required?:	Yes
Normative Data:	Yes

More Related Information:

<http://www.discoverylearning.com/products/decision-style-profile.aspx>

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Other Discovery Learning products that can be used with Decision Style

AWAKA

- Denison Leadership Development Survey
- Discovery Leadership Profile
- Discovery Leadership Profile for Educators
- Discovery Leadership Profile for Public Health
- Discovery Leadership Program
- EdgeWork
- Paper Planes, Inc.
- Presstime

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Decision Style Profile Facilitator Guide
This facilitator's guide is required for first-time buyers.
Explains design framework behind the DSP and provides debrief and administrative guidelines in a convenient notebook with PowerPoint presentation. Also included are sample participant materials for quick reference. Order 1 per trainer.

Decision Style Profile (Online Version)
Online version allowing participants to complete the DSP prior to the program. Includes the DSP Style Guide, the explanatory booklet to aid participants in understanding their feedback. Order 1 per participant.

Initial Trainer Online Setup Fee
Select this item if you have not previously been set up as a trainer in the Online Assessment Center and are ordering the online version of the DSP.

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Additional Trainer Online Setup Fee

Select this item if you have previously been set up as a trainer in the Online Assessment Center but not for the DSP and are ordering the online version of the DSP.

If you would like to order via phone or if you would like to talk with a Discovery Learning Representative, please call 336-272-9530 or email us.