



INTEGRAlink™

Integra® Instrument Services

Solutions To Meet Your Specific Needs.

Integra will provide consulting services to hospitals needing assistance with clinical, financial and operational challenges in the SPD or OR departments, relating to surgical instruments, processing or inventory management. Integra consultants have vast experience in the SPD and OR departments to help with case cart planning, instrument/equipment needs assessment, staff training, process flow recommendations and more.

**Utilizing Immediate Use Steam Sterilization (IUSS)?**

- Allow us to provide in-depth analysis of instrument requirements including current case load analysis, future requirements for OR expansion, surgi-center requirements, and case cart conversion.

Inventory Management Issues?

- We will make recommendations for set streamlining, set standardization, instrument/equipment needs and the identification of obsolete instrumentation.

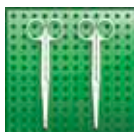
Need SPD Assessment?

- Our Consultants will help you identify opportunities for improvement in sterile processing, instrument care and handling, training, case cart systems, and process flow.

Integra has a team of highly skilled professionals consisting of Clinical Consultants, customer experts, and Surgical Instrument Specialists that are committed to the success of their clients in managing their instrument inventory. We are driven by your success in improving department efficiencies and processes between OR and SPD to guarantee the best outcomes for you, your surgeons and your patients.

The Building Blocks Of A Partnership

IntegralLink™ is a suite of value added services which has its foundation in five key building blocks which support an integral partnership backed by our reputation as a leading instrument provider. Integra instrument services are built upon the following:



Backup Inventory Optimization

IntegralLink™ provides an expert hands-on professional specialist to properly examine, analyze, organize, and document standard surgical instrumentation. By easing instrument related stresses, you may expect increased product availability, staff productivity, and instrument accuracy.



Instrument Inventory and Management System

A centralized system that digitally manages count sheets and instruments represents another IntegralLink™ service difference. By understanding current inventory locations and asset value, this offering helps provide the delivery of the right instruments, the right set, for the right procedure in the operating room.



Professional Product Training

IntegralLink™ provides an expert hands-on professional specialist to increase on-site knowledge of the staff, reduce mishandling, and instruct proper care to foster optimal product usage in the operating room.



Clinical Consulting and Expansion Management

IntegralLink™ clinical consulting provides an experienced on-site professional consultant for extensive process studies to identify areas to implement operational improvements in the sterile processing department. IntegralLink™ expansion management provides sales and service support to everyone involved, to help with purchasing and expansion requirements.



Instrument Repairs

IntegralLink™ has authorized PREZIO Health™ to perform instrument repairs on-site and through repair centers to drive fast turnaround for increased productivity and surgeon satisfaction.

Limit Uncertainty.

INTEGRALink Asset Management Services and Software helps limit uncertainty by allowing the users to process instruments efficiently so the clinical staff has the right instruments at the right time in the right condition for the procedure at hand.



- The INTEGRALink Asset Management consultants and instrument specialists perform an extensive, on-site physical inventory.
- During the inventory process, the INTEGRALink Asset Management team examines the general conditions of the instruments to assure the proper working conditions and make appropriate recommendations.
- All inventory data is collected, analyzed and provided to the hospital in a database that resides on the hospital network.

Instrument inventory control problems are usually the result of inaccurate data, poor processes, and antiquated equipment. A truly effective surgical instrument inventory is paramount in planning, executing and controlling a supply chain network, which is critical to the operating room's success. The opportunities available by improving a hospital's instrument inventory management can significantly improve bottom line performance. The objectives of inventory efficiencies are more easily accomplished with accurate inventory management processes that are working effectively.

The INTEGRALink Asset Management consultants and surgical specialists are ready to put you on the right track.

Integra understands that managing your surgical instrument inventory requires an instrument management software solution. We offer three software tiers allowing customers to choose which product is appropriate for their needs.

Basic Edition

GEN000001 - BASIC LAP SET INTEGRA SURGICAL MEDICAL CENTER									
NO.	DESCRIPTION	TRAY	BASIC LAP SET	Last Revised by:	AM	Pg 1 of 2			
JAWT Count No.	Vendor No.	Instrument Description	Reg.	Qty.	SPS	Prod. Date	Ass.	Inst. Count	Prod. Count
113-114	JAWT	TRAY STERILIZING 18" X 20" X 3" X 1"		1	1				
PLACE THE FOLLOWING IN THE TRAY:									
INSTRUMENTS:									
4000	JAWT	DRUM CLAMP STERILE FIELD POST		1	1				
200-003	JAWT	CENTER BLADE FOR BALFOUR, 3-1/4" X 3-1/2"		1	1				
200-000	JAWT	CENTER BLADE FOR BALFOUR, 3-1/4" X 3-1/2"		1	1				
200-002	JAWT	WIDE LATERAL BLADE FOR BALFOUR, 3-1/2" DEEP		2	2				
200-001	JAWT	WIDE LATERAL BLADE FOR BALFOUR, 3-1/2" DEEP		2	2				
200-106	JAWT	RET. ANNY-NYNY, 8-1/2"		2	1				
200-101	JAWT	RET. RICHARDSON EASTMAN SMALL ORG. FORCEPS		2	2				
200-102	JAWT	RET. RICHARDSON EASTMAN LARGE ORG. FORCEPS		2	2				
200-107	JAWT	RET. KELLY, 2-1/2" X 3-1/2" LONG HANDLE		1	1				
200-006	JAWT	RET. DERRICK, 2" X 12"		2	2				
200-100	JAWT	RET. GELPL, 7" X 12"		2	2				
200-021	JAWT	RET. FIBSON (UNLABLEL) 7" X 12"		1	1				
200-009	JAWT	RET. FIBSON (UNLABLEL) 7-1/2" X 12"		1	1				
200-005	JAWT	RET. FIBSON (UNLABLEL) 7" X 12"		1	1				
010000	JAWT	RET. GLASS ASCOTRIPAL		1	1				
TISSUE FORCEPS:									
130-004	JAWT	TISSUE FOP. ABBOTT W/ 5-2 TEETH, 4-3/4"		2	2				
130-000	JAWT	TISSUE FOP'S 5-10 TEETH		2	2				
130-000	JAWT	TISSUE FOP. RUSSELL, 6"		1	1				
130-000	JAWT	TISSUE FOP. RUSSELL, 12"		1	1				
130-000	JAWT	TISSUE FOP. BOWEN, 6-1/4" W/ 3-2 TEETH		1	1				
130-110	JAWT	TISSUE FOP. 2", 1 X 3 TEETH		1	1				
300-111	JAWT	TISSUE FOP. DEBNEY, 7-3/4" INSULATED		2	2				
300-112	JAWT	TISSUE FOP. DEBNEY, 9-1/2"		2	2				
MISCELLANEOUS:									
110-000	JAWT	WAFER HANDLE, #3		1	1				
110-110	JAWT	WAFER HANDLE, #3 LONG		1	1				
110-102	JAWT	SUCTION POOL, 30 FR. STRAIGHT (2) PIPES		1	1				
10-419	JAWT	LONG LIGASUP APPLIERS (2) YELLOW		1	1				
	JAWT	LONG LIGASUP APPLIERS (2) GREEN		1	1				

Count Sheet Provided by INTEGRAL's Custom Inventory Management Service

Manage Count Sheet information with ease.

- Touch Screen Capabilities
- Over 8,000 Instrument pictures pre-loaded
- Create new count sheets
- Modify existing count sheets
- Insert comments or instructions
- Automatically Print Count Sheets
- Thirty Standard Count Sheet Formats
- Record Changes
- One Day of Onsite training included

Plus Edition



“BASIC” product and the following:

- Barcode technology at Assembly
- Auto Assembly Count Sheets
- Electronically Document Missing Items
- Print Missing Item Labels
- Productivity Monitoring at Assembly
- Individual Tray Usage Information
- Flag sets for Routine maintenance
- Over 20 Standard Reports
- Up to Four Days of Onsite training included
- Easily Upgradable to INTEGRALink driven by Alex™ Technology

The “PLUS” product allows you to get control of your tray inventory before moving towards INTEGRALink driven by Alex™ Technology, which will provide full traceability throughout the processing cycle and up to the patient.

The INTEGRALink Asset Management Solution provides the highest quality, most up-to-date inventory management services available. Our software program makes direct access to complex instrument information as simple as the click of a button. The latest bar coding technology allows the real-time tracking of surgical sets and instruments. Our consultants will work with you to facilitate this process and to enhance efficiencies realized with using data wisely. Integra is your long-term partner for instrument management.



- Customer's instrument inventory preloaded
- Electronic maintenance of count sheet data
- Cross-referencing of instruments by various manufacturers
- Over 8,000 instrument pictures pre-loaded with the ability to load additional pictures/video
- Touch screen technology for easy Assembly of tray count sheet, with instrument picture display
- Automation of sterilization documents
- Maintenance module for scheduled preventative maintenance and repair documentation
- On-screen messaging
- Instrument, tray, peel pack and loaner tracking capabilities
- Standard and custom reports available
- Web-Based Application

Consulting Services Included: Physical inventory

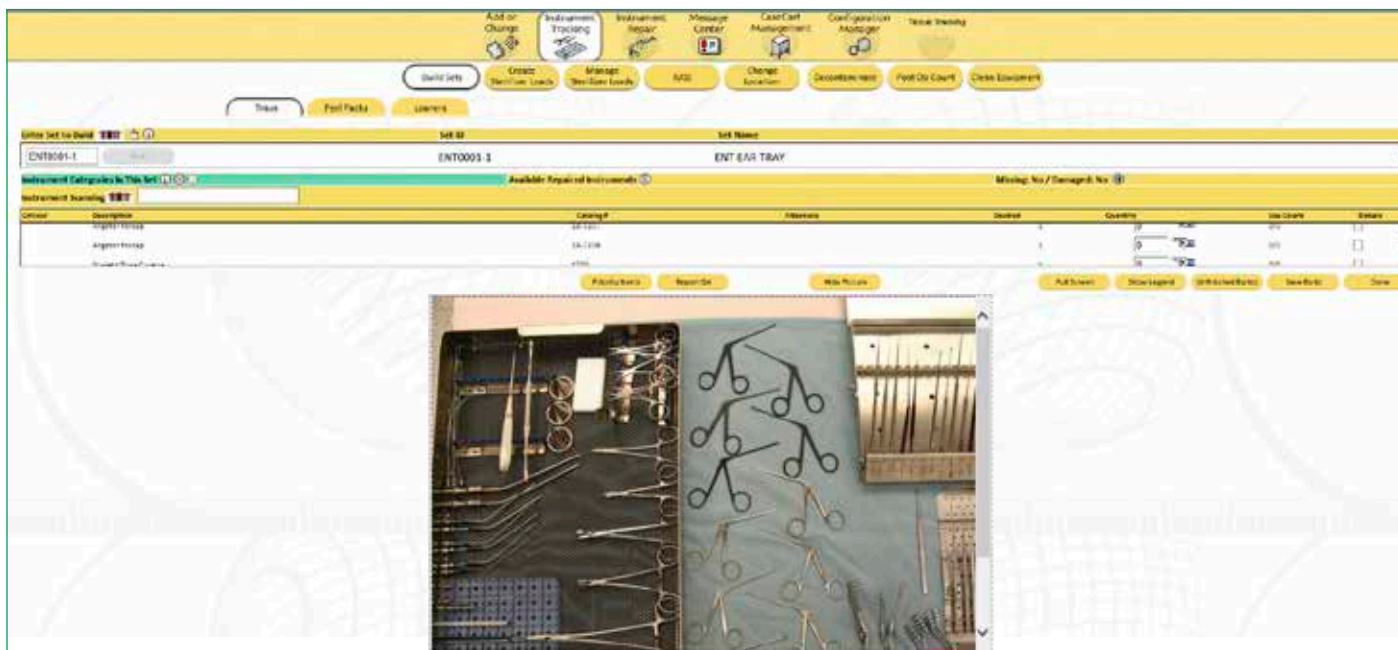
We will perform an extensive physical inventory of your surgical instruments and trays to assure accurate data at the time of installation.

Database Build

Following the inventory, the data is reviewed by our consultants and entered into your new instrument database. The completed database resides on your hospital network.

Implementation Services

We will provide software training to customer personnel over the course of several pre-determined visits to cover all aspects of software use and management.



Decon

- Expedite trays
- Care and Handling messaging
- Documenting QA
- Interface ready for cleaning equipment

Assembly

- Real-time count sheet maintenance
- Printing of count sheets and barcode labels
- Cross referencing, pictures and video
- Credit for Productivity
- Individual instrument scanning ability

Sterilization

- Electronic load record keeping
- Biological result documentation
- Sterilization messaging
- Interface ready for sterilization equipment

Case Cart / Locations

- Case cart management
- Record employee, date, time and location
- Mobile device/PDA scanning for case cart building & location scanning

Operating Room

- Ease in finding trays
- Documenting use
- Full traceability of items
- IUSS Recording

Management

- Comprehensive Reporting
- Real statistics to enhance instrument processing and asset management
- One Source Link
- Tissue Tracking
- Loaner Tracking
- Interface to OR scheduling systems to allow for patient traceability
- Quality Assurance (QA) Monitoring
- Set forecasting needs

A Step Ahead in Instrument Management.

Tracking instruments from Decontam to Surgery and all other locations and back again just got easier, more efficient and more cost effective. Integra offers valued customers its Instrument Management program as a comprehensive, integrated instrument management solution which provides hospitals with industry-leading consulting services combined with state-of-the-art computer software for managing surgical instrument assets and providing training and education to all users.

The Integra Surgical team brings decades of instrument management experience to the OR and SPD. Our software program makes direct access to complex instrument information as simple as the click of a button, while the latest bar coding technology offers immediate and real-time tracking of surgical sets and instruments. Integra is your total solution for instrument management.

Availability of these products might vary from a given country or region to another, as a result of specific local regulatory approval or clearance requirements for sale in such country or region.

- Non contractual document. The manufacturer reserves the right, without prior notice, to modify the products in order to improve their quality.
- Warning: Applicable laws restrict these products to sale by or on the order of a physician.
- Consult product labels and inserts for any indication, contraindications, hazards, warnings, precautions, and instructions for use.

For more information or to place an order, please contact:

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