



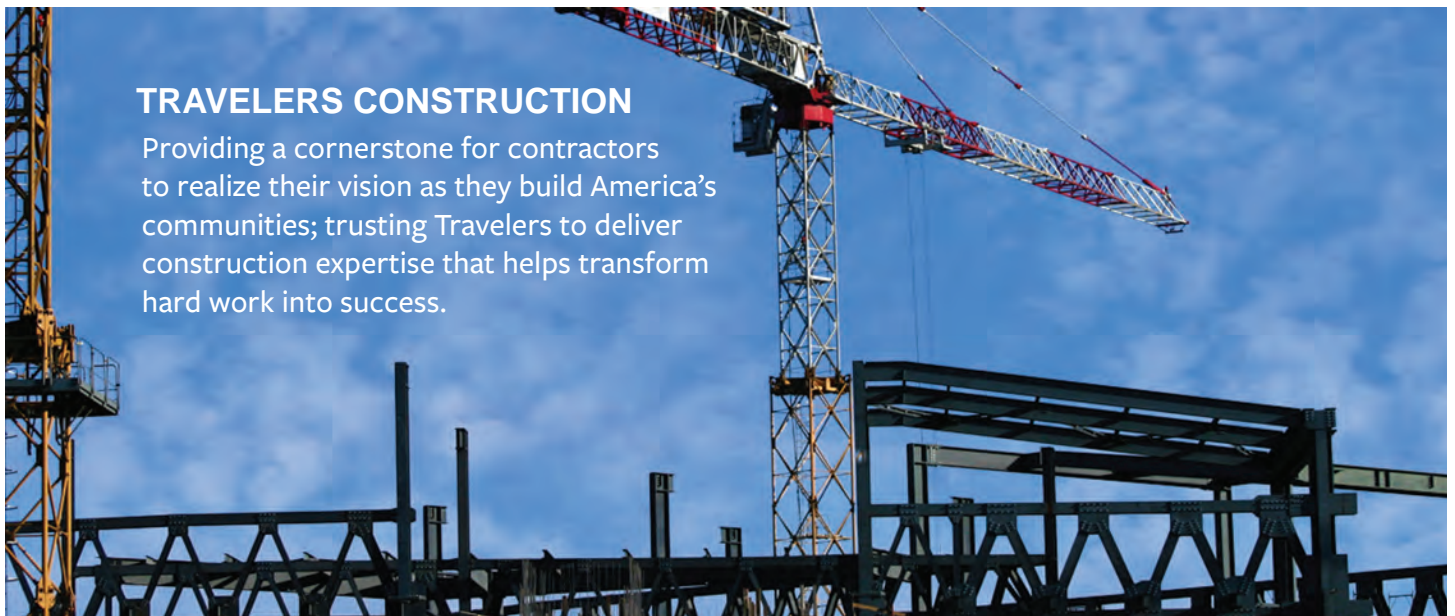
TRAVELERS 

Travelers Construction

OVERVIEW

Construction

TOP TEN



TRAVELERS CONSTRUCTION

Providing a cornerstone for contractors to realize their vision as they build America's communities; trusting Travelers to deliver construction expertise that helps transform hard work into success.

Top 10 Reasons Contractors and their Agents Prefer to do Business with Travelers

- 1 Industry-leading carrier for construction.
- 2 Financial strength and stability.
- 3 Team approach.
- 4 Contractual risk transfer knowledge to help avoid unnecessary risk.
- 5 Fast, efficient quoting for smaller construction accounts.
- 6 Surety too, and more, from one carrier.
- 7 Product breadth to serve construction accounts of all sizes and categories.
- 8 Risk control that reduces costs.
- 9 Proven claim expertise.
- 10 Industry connections and knowledge.

Casualty solutions

HOW TRAVELERS APPROACHES THE CONSTRUCTION INDUSTRY



CASUALTY SOLUTIONS

Our solutions are tailored per account size, contractor type, risk exposure, geographic area and line of business. We take pride in providing responsive and creative solutions to a wide range of contractors – smaller, as well as mid-sized and large accounts.

How Travelers approaches the construction industry

ConstructionPlus+®

Primarily smaller trade contractors with minimum general liability payroll of \$750k performing a variety of operations from HVAC mechanical to electrical work. Accounts are written on a guaranteed cost basis and provided basic levels of service.

CORE guaranteed cost

Middle market-sized accounts with 20+ employees that include general contractors, heavy contractors and trade contractors. Service levels tailored to customer needs.

Loss responsive

Tailored coverage and plan structure for large commercial contractors. Offering large deductibles, retrospective rating plans including close out options, self-insured plans, single parent-owned captives, project specific for wrap ups and joint ventures. Construction dedicated underwriting, risk control and claim service – all tailored to clients needs.

All accounts regardless of size are services by





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