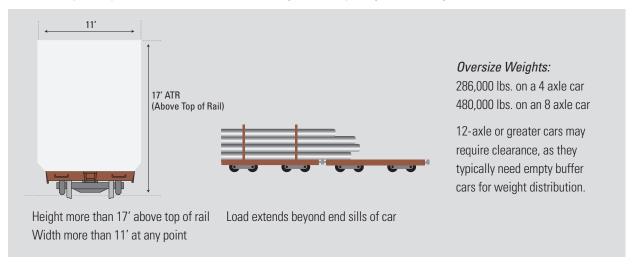


An Overview of Shipping Machinery and Oversized Loads with BNSF

1. MEASURE IT

(At least 8 weeks before shipment)

Determine if your shipment is an oversized load according to BNSF by using the following criteria:



NOTE: The above specifications apply to BNSF only; other rail carriers may have different definitions of oversized loads.

2. PRICE IT

(At least 8 weeks before shipment)

Get a quick pricing quote by logging in to BNSF.com and using our pricing tool — Carload Shipping Advisor.

NOTE: Rates are subject to change based on the clearance route. Please confirm validity of the quoted rate once the route has been approved and be sure to read the shipping conditions to obtain the appropriate price. If you do not have access to MyBNSF, click the Register link at BNSF.com.

3. CLEAR IT

(At least 8 weeks before shipment)

For shipments that are oversized, your clearance request lets us officially initiate the process to confirm that our infrastructure can handle your load. To submit your clearance request, log in to BNSF.com, go to the PLAN tab, and select Oversized Clearance Request.

We evaluate primary and secondary routes and let you know your best shipping option. You'll also receive a proposal number that you'll need through the rest of the process. Each request includes a \$1,000 fee, which is refundable on all proposals that become actual loads on BNSF, within one year.

NOTE: Clearance requests must be submitted to the originating rail carrier.

To submit your clearance request, you will need to establish your loading and unloading sites, then log in to BNSF.com.



4. REQUEST CARS

(2-4 weeks before shipment)

The next step is to request the railcars you'll need. Log in to BNSF.com and select the PLAN tab. To request a heavy-duty railcar, select Oversized Equipment Request Form. You'll need your proposal number and the railcar series or equipment car initial and number. To request a standard machinery flatcar, select the Railcar Equipment Request Form.

NOTE: Availability of railcars is subject to current supply conditions, so please allow 2-4 weeks for delivery.

5. LOAD IT

(2 days before shipment)

Next, you'll need to load and secure your railcar according to the Association of American Railroads (AAR) Open Top Loading Rules. Contained within the AAR rules are specific diagrams for loading configurations, as well as the general rules that you must follow. To obtain a copy of the AAR Open Top Loading Rules Manual, call 800-544-RAIL or email pubs@ttci.aar.com.

NOTE: It is the shipper's responsibility to correctly load and secure the load.

6. SUBMIT INSTRUCTIONS

(2 days before shipment)

Proper shipping instructions are essential for BNSF to provide the correct transportation services and invoice at the appropriate rate. To submit your shipping instructions, log in to BNSF.com and select the SHIP tab. You'll need the appropriate rate authority. For oversized loads, you'll also need your proposal number, and you'll need to select a special handling condition of "Extreme Dimension."

NOTE: You can also submit shipping instructions via EDI, through voice activation by calling 1-888-428-2673, option 3,2,2, or through the rail industry website www. steelroads.com.

7. GET INSPECTED

(2 days before shipment)

All loaded oversized shipments must be approved before the shipment can receive final clearance and be moved. For shipments with an eight or more axle railcar, contact TTS via email at railengineering@aol.com; for shipments with less than an eight-axle railcar, contact a BNSF mechanical foreman by going to BNSF.com > Customers > What Can I Ship > Machinery and Oversized > Mechanical Foreman Contacts.

NOTE: You should contact TTS or BNSF one week before loading and securing your shipment to schedule your inspection and ensure AAR and BNSF compliance.

8. SHIP IT!

That's about the size of it. For more information, visit BNSF.com/oversized.

Contacts

Customer Support/Clearance Requests

888-428-2673, options 4,3 high.wide@bnsf.com (8 am – 5 pm M-F)

After Hours and Weekends: CSESdesk@bnsf.com

Rate Requests

Sean Stacey 817-867-6514 sean.stacey@bnsf.com

Grace Kung grace.kung@bnsf.com 817-867-6539

John Pinard bertrand.pinard@bnsf.com 817-867-6838 Equipment

888-428-2673, options 4,4,1,2

eBusiness (Web Tools Assistance) 888-428-2673, options 4,1 eBizHelp@bnsf.com

Way Billing 888-428-2673, options 3,2,3

Tie-Down & Securement

Scott VanGosen 913-551-4614 scott.vangosen@bnsf.com

AAR Open Top Loading Manual 800-544-RAIL

Demurrage, Storage & Extended Services 888-428-2673, options 3,3,3





