

## Equipment/Asset Specialties

- HVAC
- Building Controls
- Lighting
- Plumbing
- Computer Related
- Industrial/Manufacturing
- Telecommunications
- Hardware/Software
- Refrigeration
- Ice Machines

**For more information** about financing, please contact a TLS Sales Representative, Your Representative, Your Local Distributor or Sales Office.



## Common Questions

**When can installation begin?**

*Installation can begin when all required paperwork and advance payments are received.*

**What is the minimum transaction?**

*The transactions must be over \$1,000.*

**Can we do structured leases?**

*We can structure a lease to fit most needs.*

**Does the monthly payment include tax?**

*All monthly payments exclude any applicable taxes.*

**Is the remainder due upfront?**

*Generally first and last payment needed to get the lease started.*

**Will payments change during the financing period?**

*The monthly payments are fixed for the term of the lease unless a special lease structure is pre-arranged.*

**Do I need to carry insurance on the equipment?**

*You are responsible for insurance. Usually, insuring financed equipment does not increase premiums on your existing property insurance policy.*

**What happens at the end of the lease term?**

*You own the equipment for \$1.00 after all scheduled lease payments are made. Operating leases available upon request.*

**How do I get started?**

*Contact your local Sales Office or call TLS at 1-800-400-9332.*



# LEASING MADE SIMPLE



## **WHY use Trane Leasing Services**

Our mission is to provide flexible financing products to make your purchasing decision easier.

Capital and budgetary restrictions that once stood in your way can easily be overcome with one of our tailored financial solutions. Let our experienced professionals assist you in structuring a lease to meet your specific needs.

*We deliver more flexibility than other financing sources.*

### ◆ **Turn Key Operation:**

Leasing can cover all equipment, controls, engineering and installation costs as well as extended warranties.

### ◆ **12 to 84 Months Financing**

### ◆ **Flexible Payment Schedules:**

Seasonal Payments  
Step Payment  
Deferred Payments

**Maximize Your Cash Flow!**

**Why repair your existing system when you can finance a new energy efficient system with ease, simplicity and speed.**

**(800) 400-9332**

**Fax: (877) 331-3665**

## **Commercial Leasing Requirements**

### **Transactions Under \$75,000**

Fax completed Credit Application to **(877) 331-3665**.

Upon credit approval TLS will send Lease Documentation to the Lessee for signature.

If you have any questions, please contact one of our Sales Representatives at **(800) 400-9332**.

### **Transactions Over \$75,000**

Fax completed Credit Application.

Last two years, accountant prepared financial statements and most recent interim statement OR if financial statements are not accountant prepared please provide last two year tax returns for the same period.

Other information may be required. For example, if your company is closely held, personal financial statements may also be required.

All real estate entities please provide all of the above requirements, plus name of the General Partner and a copy of the Partnership Agreement, and rent rolls, if applicable. If there is a mortgage holder on the building, please include holder name, phone number and contact name.

Not-for-profit or religious entities must complete a not-for-profit/religious questionnaire.

Financing for start-ups and new businesses available.

## **Benefits of Leasing Through TLS**

### **Low, Affordable Lease Payments**

*Easy to fit into your company's budget with only a small advance payment.*

### **Cash Flow Benefits**

*Match lease payments against energy savings associated with your new energy efficient HVAC system.*

### **100% Financing**

*Spread the cost of the entire system, including equipment facilities engineering, installation and delivery over the lease term.*

### **Protect Credit Lines**

*Conserve valuable bank lines of credit for business needs.*

### **Retain Capital**

*Conserve available capital sources for acquiring inventory, working capital or expansion.*

### **Hedge Against Inflation**

*Fixed monthly payments allow you to budget a predictable amount.*