



Hi-Way 2019 Equipment Early Order Program

Program Begins: April 1, 2019

Program Ends: May 3, 2019

New Leader Manufacturing is excited to present this year's Early Order Program (EOP) that offers up to █% in dealer discounts on Hi-Way equipment purchases, and a delayed payment structure. This program applies to the Hi-Way equipment price lists with an effective date of July 1, 2018. **Note:** The Early Order Program for parts is a separate program.

Equipment Discount Structure

• Order \$ █ and above	-	receive an additional █% discount
• Order \$ █ - \$ █	-	receive an additional █% discount
• Order \$ █ - \$ █	-	receive an additional █% discount
• Order \$ █ - \$ █	-	receive an additional █% discount
• Order \$ █ - \$ █	-	receive an additional █% discount
• Order up to \$ █	-	receive an additional █% discount

Delayed payments! Place your Hi-Way equipment order and receive the following delayed payment terms:

- 1st one-third of total order due on or before █.
- 2nd one-third of total order due on or before █.
- 3rd one-third of total order due on or before █.

Program Eligible Equipment:

- All current production models are eligible for this program. Models included are; XT3 (all types), E2020XT, Xzalt and Super P.
- **New** for 2019 in the Super P line are the additions of the 9' Low Profile (LP), the 11' Low Profile, the 11' Standard Body and a 12' Standard Body unit. Please see the attached pricing or contact our Inside Sales Department for more information.
- **Due to your requests**, we are offering the **TGC-18 Tailgate Conveyor** on a "one time" EO Program build. This unit will be offered in Carbon Steel only. To participate, we require a two unit minimum order for this product. Please visit our dealer portal, or contact our inside sales staff if you need more information on pricing.

Program details:

- *Equipment orders must be placed between 8:00 a.m. CST on April 1 2019 and 5:00 p.m. CST May 3 2019.*
- *NLM will confirm the scheduled ship date to the dealer and reserves the right to ship up to 30 days prior to or after the scheduled ship date. Equipment Orders already in-house are not eligible for the Early Order Program.*
- *Program participation and related shipments are subject to established credit limits and NLM credit department approval.*
- *Dealer's account must be current at the time of Order Entry and Scheduled Shipment for discount to apply.*
- *Any unit ordered on the EOP and sold during the delayed payment timeline will be "Net due at time of sale".*
- *Program cannot be combined with any other program(s) or discounts. This program supersedes any other programs or offered discounts.*
- *Failure to make payment when due voids the discount and EOP special pricing and an invoice will be issued for the unearned discount. Cash discount terms do not apply to the EOP orders.*



The XT3 Type I multi-purpose dump body is built for versatility. The optional front-cross conveyor give operators the ability to spread deicing material at the front or rear of the machine. They quick-detach front and/or rear spinner assemblies adjust up/down, side-to-side, and fore/aft for a consistent spread pattern, and the flat dump body floor lets operators haul virtually any material.

High-Productivity Features

- Front or rear spreading capabilities
- High-torque 25:1 gear case
- 16.9" wide cross conveyor to handle more capacity than auger-feed or chute-style front discharge

Low Maintenance Features

- 7-gauge grade 50 one-piece sides with radius design reduce material build-up
- Sloped top rails on side sheets and headset add body support and prevent debris build-up on the rails
- AR 400 steel conveyor floor

Available Options

- 201 or 304 stainless steel construction
- Pre-wet system
- Toolbox, underbody pans, screens, ladder conveyor cover, cab shield, oiler, lights, sideboards

for superior wear resistance

Literature

- 📄 [Features & Benefits Guide](#)
- 📄 [Product & Parts Manual](#)

