

Emergency Medical ServicesLeading Supplies and Equipment

Dear Valued Customer.

We support our everyday heroes in Emergency Medical Services. You save lives and improve the health of patients across the country in all geographies, climates and conditions. The EMS world, like the rest of healthcare, is becoming more complex with an increasingly downward pressure on costs. We're here to help you improve your ability to provide excellent, timely care—whether it's being first to an emergency or transporting patients with basic and advanced life support. We provide you with great quality products and also help you solve challenges in revenue realization, inventory management, and process and product innovation that will enable you to deliver better patient outcomes and satisfaction rates.

We've been a partner in improving healthcare for medical professionals since WWII. We're committed to bringing innovation that advances the health of healthcare. As the only medical supply distribution source that directly serves the entire continuum of care, we help you navigate change, eliminate complexities and give you tailored solutions to meet your needs. Our goal is to reduce costs and improve outcomes at all care points. Our consultative approach can help turn your challenges into opportunities for growth and success. Our mission is to create solutions that support your business and enhance the care you give. We're more than a supplier; we're an advocate for advancing the health of EMS.

On behalf of everyone at Medline, thank you for the confidence you place in us every time you order. Earning your trust is something we strive to achieve every day. We know that having the right medical supplies on hand is critical to the work you perform. That's why we do everything we can to provide you with the products and solutions you need to deliver exceptional care.

Sincerely,

Rhonda Baliff

EMS Division Manager, Medline

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Get more of what you need. When you need it.

You never know what you'll face at the scene. But we can help prepare you for anything.

To learn more, visit **medline.com/EMS** or contact **your Medline Representative**. Follow us on **MedlineEMS**

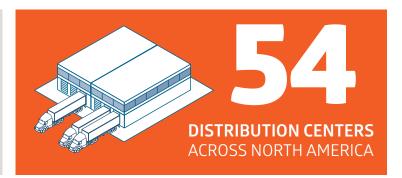


Strength in Numbers

We Have What You Need

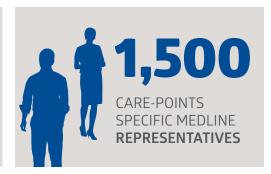
SOUNTRIES CONDUCTED IN MORE THAN

\$11.6 BILLION IN OVERALL COMPANY SALES





SQUARE FEET OF WAREHOUSING







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