The Examining Attorney requires that Applicant disclaim the letters XR on the grounds that XR is an abbreviation for "extended reality" and is therefore merely descriptive of Applicant's goods. Applicant respectfully disagrees with the Examining Attorney's disclaimer requirement, as most consumers will not understand the meaning of XR.

Unless the term XR clearly informs potential customers "only what the goods are, their function, their characteristics or their use," the term is not merely descriptive. *In re Colonial Stores, Inc.*, 394 F.2d 549, 552 (CCPA 1968); see also *In re Quik-Print Copy Shop, Inc.*, 616 F.2d 523, 525 n. 7 (CCPA 1980). As discussed below, XR as a whole cannot be deemed merely descriptive.

1. XR is not merely descriptive

A mark must be considered suggestive if it requires imagination, thought and perception to reach a conclusion as to the nature of the goods. Stix Products, Inc. v. United Merchants & Mfrs., Inc., 295 F. Supp. 488, 160 U.S.P.Q. 777 (S.D.N.Y. 1968) (explaining that the test is whether the mark "is so close and direct that it is apparently descriptive and generally useful in approximately that form to all merchants marketing such goods, or is so remote and subtle that it is not needed by other merchants of similar goods"); McCarthy, J., McCarthy on Trademarks and Unfair Competition § 11.67 (4th Ed. 1997) (explaining that if one must exercise mature thought or follow a multi-stage reasoning process to determine characteristics of the goods or services, then the term is suggestive, not descriptive).

The Examiner argues that "XR" is merely descriptive of Applicant's goods, because "XR is an abbreviation for "extended reality," which is a term of art in the technology field. As previously explained, Applicant coined the abbreviation XR, to have a positive meaning such as "extra reality" or "extended reality" or "extraordinary reality." Thus, the term "XR" as used by Applicant is not merely descriptive of the goods.

Furthermore, the evidence provided by the Examiner to show that XR is an acronym meaning "extended reality" does not support a finding that XR is merely descriptive. The Examining Attorney has not presented evidence regarding how many consumers will recognize the meaning of XR. Pursuant to TMEP 1209.03(h), "[a]s a general rule, an acronym or initialism cannot be considered descriptive unless the wording it stands for is merely descriptive of the goods or services, and the acronym or initialism is readily understood by relevant purchasers to be "substantially synonymous" with the merely descriptive wording it represents." Therefore, evidence must be presented that the "acronym is readily understood to be substantially synonymous with the descriptive wording it represents." *Id., In re Harco Corp.*,220 USPQ 1075 (TTAB 1984) (record insufficient to establish that CPL would be commonly understood as no more than an abbreviation of "computerized potential log").

Here, there is no evidence that consumers will readily understand what XR means or that it is merely descriptive of applicant's goods. Thus, mere observation of the term XR will not lead a potential purchaser to know automatically the features and functions of Applicant's goods. See In re Hutchinson Technology Incorporated, 852 F.2d 552, 555 (Fed. Cir. 1988) (court found that a term that has multiple meanings does not convey the sort of immediate understanding or idea of the goods necessary to classify a mark as merely descriptive). Instead, prospective purchasers

must obtain further information to determine the features of Applicant's goods offered under Applicant's XR logo mark.

Moreover, the USPTO previously determined that the term XR can be suggestive. For example, the following marks are registered on the Principal Register without a disclaimer. *See, United Foods Inc. v. JR. Simplot Co.*, 4 USPQ2d 1172, 1174 (TTAB 1987) (Third-party registrations may show that a particular term has descriptive or suggestive significance as applied to certain goods or services.). Applicant notes that "XR" was not required to be disclaimed in the following registrations: SANAMI XR (No. 88546446), HORIZON XR (No. 88564014), Proto XR (No. 5757293). See, Exhibit 1.

Finally, any doubts regarding whether a term is merely descriptive are to be resolved in favor of the applicant. See, e.g., *In re Stroh Brewery Co.*, 34 U.S.P.Q.2d 1796, 1797 (TTAB 1994); *In re Conductive Sys., Inc.*, 220 U.S.P.Q. 84, 86 (TTAB 1983). Based on the above, Applicant respectfully requests that the Examining Attorney reconsider the requirement to disclaim "XR."

Exhibit 1



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SANAMI XR

Word Mark SANAMI XR

Translations The wording "SANAMI" has no meaning in a foreign language.

Services

Goods and IC 009. US 021 023 026 036 038. G & S: Downloadable post-production software for creating spatial audio experiences for video games, watching movies, listening to music and for using virtual and augmented reality, for computers and mobile phones and other personal consumer electronics devices. FIRST USE: 20190701. FIRST

USE IN COMMERCE: 20190701

Standard Characters Claimed

Mark

Drawing

(4) STANDARD CHARACTER MARK

Code

Serial Number

88546446

Filing Date

July 29, 2019

Current

1A

Basis Original

1A

Filing Basis

Published

for

November 5, 2019

Opposition Owner

(APPLICANT) HEAR360 LLC LIMITED LIABILITY COMPANY CALIFORNIA #516 11301 W Olympic Blvd. Los

Angeles CALIFORNIA 90064

Attorney of

Record

Raj Abhyanker

Disclaimer

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "XR" APART FROM THE MARK AS SHOWN

Type of Mark

TRADEMARK

Register

PRINCIPAL

Live/Dead LIVE



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HORIZON XR

Word Mark

HORIZON XR

Goods and Services

IC 009. US 021 023 026 036 038. G & S: Radios and radio equipment, namely, transmitters and receivers for

two-way radios, and component parts therefor

Mark Drawing

Code

(5) WORDS, LETTERS, AND/OR NUMBERS IN STYLIZED FORM

Serial Number

88564014

Filing Date

August 2, 2019

Current Basis

1B

Original Filing Basis

1B

Published for

Opposition

December 24, 2019

Owner

(APPLICANT) Yaesu Musen Kabushiki Kaisha TA Yaesu Musen Co., Ltd. CORPORATION JAPAN 2-5-8,

Color is not claimed as a feature of the mark. The mark consists of the stylized wording "HORIZON XR".

Higashi-Shinagawa Shinagawa-ku, Tokyo JAPAN 140-0002

Attorney of

Record

Timothy H. Hiebert

Description of

Mark

TRADEMARK

Type of Mark Register

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Proto XR

Word Mark

PROTO XR

Goods and Services

IC 009. US 021 023 026 036 038. G & S: Augmented reality software for playing computer games. FIRST

USE: 20170917. FIRST USE IN COMMERCE: 20171229

Standard **Characters**

Code

Claimed Mark Drawing

(4) STANDARD CHARACTER MARK

Serial Number

88150725

Filing Date

October 11, 2018

Current Basis Original Filing 1A

Basis

1A

Published for

Opposition

March 5, 2019

Registration

Number

5757293

Registration Date

May 21, 2019

Owner

(REGISTRANT) PROTO XR LLC LIMITED LIABILITY COMPANY WASHINGTON 1037 NE 65th St #80491

Seattle WASHINGTON 98115

Disclaimer

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "XR" APART FROM THE MARK AS SHOWN

Type of Mark Register

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Live/Dead

Indicator

LIVE

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