# **EXHIBIT A**



## QuickFacts United States

QuickFacts provides statistics for all states and counties, and for cities and towns with a *population of 5,000 or more*.

## Table

Population estimates, July 1, 2018, (V2018)  PEOPLE	327,167,43
<b>₹</b> PEOPLE	
Population	
Population estimates, July 1, 2018, (V2018)	327,167,4
Population estimates base, April 1, 2010, (V2018)	308,758,1
Population, percent change - April 1, 2010 (estimates base) to July 1, 2018, (V2018)	6.0
Population, Census, April 1, 2010	308,745,5
Age and Sex	
Persons under 5 years, percent	▲ 6.1
Persons under 18 years, percent	▲ 22.4
Persons 65 years and over, percent	<b>▲</b> 16.0
Female persons, percent	▲ 50.8
Race and Hispanic Origin	
White alone, percent	<b>▲</b> 76.5
Black or African American alone, percent (a)	<b>▲</b> 13.4
American Indian and Alaska Native alone, percent (a)	▲ 1.3
Asian alone, percent (a)	▲ 5.9
Native Hawaiian and Other Pacific Islander alone, percent (a)	▲ 0.2
Two or More Races, percent	▲ 2.7
Hispanic or Latino, percent (b)	<b>▲</b> 18.3
White alone, not Hispanic or Latino, percent	▲ 60.4
Population Characteristics	
Veterans, 2013-2017	18,939,2
Foreign born persons, percent, 2013-2017	13.4
Housing	
Housing units, July 1, 2018, (V2018)	138,537,0
Owner-occupied housing unit rate, 2013-2017	63.8
Median value of owner-occupied housing units, 2013-2017	\$193,5
Median selected monthly owner costs -with a mortgage, 2013-2017	\$1,5
Median selected monthly owner costs -without a mortgage, 2013-2017	\$4
Median gross rent, 2013-2017	\$9
Building permits, 2018	1,328,8
Families & Living Arrangements	
Households, 2013-2017	118,825,9
Persons per household, 2013-2017	2.
Living in same house 1 year ago, percent of persons age 1 year+, 2013-2017	85.4
Language other than English spoken at home, percent of persons age 5 years+, 2013-2017	21.3
Computer and Internet Use	
Households with a computer, percent, 2013-2017	87.2
Households with a broadband Internet subscription, percent, 2013-2017	78.1
Education	
High school graduate or higher, percent of persons age 25 years+, 2013-2017	87.3
Bachelor's degree or higher, percent of persons age 25 years+, 2013-2017	30.9
Health	
With a disability, under age 65 years, percent, 2013-2017	8.7

Economy	
In civilian labor force, total, percent of population age 16 years+, 2013-2017	63.0%
In civilian labor force, female, percent of population age 16 years+, 2013-2017	58.2%
Total accommodation and food services sales, 2012 (\$1,000) (c)	708,138,598
Total health care and social assistance receipts/revenue, 2012 (\$1,000) (c)	2,040,441,203
Total manufacturers shipments, 2012 (\$1,000) (c)	5,696,729,632
Total merchant wholesaler sales, 2012 (\$1,000) (c)	5,208,023,478
Total retail sales, 2012 (\$1,000) (c)	4,219,821,871
Total retail sales per capita, 2012 (c)	\$13,443
Transportation	
Mean travel time to work (minutes), workers age 16 years+, 2013-2017	26.4
Income & Poverty	
Median household income (in 2017 dollars), 2013-2017	\$57,652
Per capita income in past 12 months (in 2017 dollars), 2013-2017	\$31,17
Persons in poverty, percent	<b>1</b> 1.8%
₩ BUSINESSES	
Businesses	
Total employer establishments, 2017	7,860,674
Total employment, 2017	128,591,812
Total annual payroll, 2017 (\$1,000)	6,725,346,75
Total employment, percent change, 2016-2017	1.5%
Total nonemployer establishments, 2017	25,701,67
All firms, 2012	27,626,360
Men-owned firms, 2012	14,844,59
Women-owned firms, 2012	9,878,39
Minority-owned firms, 2012	
	7,952,386
Nonminority-owned firms, 2012	
	18,987,918
Nonminority-owned firms, 2012 Veteran-owned firms, 2012 Nonveteran-owned firms, 2012	18,987,918 2,521,682
Veteran-owned firms, 2012	18,987,918 2,521,68;
Veteran-owned firms, 2012 Nonveteran-owned firms, 2012  GEOGRAPHY	18,987,918 2,521,68;
Veteran-owned firms, 2012 Nonveteran-owned firms, 2012  GEOGRAPHY  Geography	18,987,916 2,521,68: 24,070,689
Veteran-owned firms, 2012 Nonveteran-owned firms, 2012	7,952,386 18,987,918 2,521,682 24,070,688 87.4 3,531,905.43

About datasets used in this table

#### Value Notes

▲ Estimates are not comparable to other geographic levels due to methodology differences that may exist between different data sources.

Some estimates presented here come from sample data, and thus have sampling errors that may render some apparent differences between geographies statistically indistinguishable. Click the Quick Info 🚯 in row in TABLE view to learn about sampling error.

The vintage year (e.g., V2018) refers to the final year of the series (2010 thru 2018). Different vintage years of estimates are not comparable.

#### Fact Notes

- Includes persons reporting only one race
  Hispanics may be of any race, so also are included in applicable race categories
  Economic Census Puerto Rico data are not comparable to U.S. Economic Census data

### Value Flags

- Either no or too few sample observations were available to compute an estimate, or a ratio of medians cannot be calculated because one or both of the median estimates falls in the lowest or open ended distribution.

  D Suppressed to avoid disclosure of confidential information

- Fewer than 25 firms
  Footnote on this item in place of data
- NA Not available Suppressed; does not meet publication standards
- X Not applicable
   Z Value greater than zero but less than half unit of measure shown

QuickFacts data are derived from: Population Estimates, American Community Survey, Census of Population and Housing, Current Population Survey, Small Area Health Insurance Estimates, Small Area Inco Estimates, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits.

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