

BUSINESS SOLUTIONS

A TOTAL-SYSTEM APPROACH TO COST MANAGEMENT.

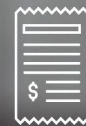
HEALTHCARE OPERATORS,
WHAT ARE YOUR
BIGGEST
CHALLENGES?*

71%
NEW DISHES AND
NEW MENU IDEAS



60%
FOOD-COST
MANAGEMENT

58%
LABOR
COSTS



55%
MANAGING THE ANNUAL
OPERATING BUDGET

63%
DIETARY NEEDS OF
THEIR CONSUMERS

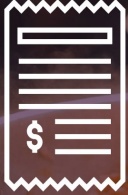


US.
FOODS

*SOURCE: DATASSENTIAL



58%
OF HEALTHCARE OPERATORS
RATE **LABOR COSTS** AMONG
THEIR BIGGEST CHALLENGES



55%
RATE **MANAGING THE ANNUAL
OPERATING BUDGET** AMONG
THEIR BIGGEST CHALLENGES

STRENGTHEN YOUR COST-MANAGEMENT EXPERTISE.

FINANCIAL OPERATING REPORT™

The **Financial Operating Report** is a tool designed to strengthen cost-management practices. It provides:

- A framework for **recording key financial and operational data** to help shape priorities and goals
- A **data-collection tool** to track meals, expenses, productivity, cash and non-cash revenues
- A "**spend-down**" component for comparing spending to budget on a monthly and year-to-date basis
- A **detailed monthly summary** of total costs (food, supplies and labor) that calculates cost per meal, cost per patient day and a year-to-date financial rollup

HOW DOES IT WORK?

- Once the profiles for your operation are set up, you enter your data
- Update it weekly or monthly
- Print the monthly recap and trend reports
- Use them to validate action steps with your leadership team



© 2017 US Foods, Inc. 06-2017 NAT-2017061403

US.
FOODS®