

# Exhibit J



# UPDATED: Hagerty, NFP, GMR join Juncos as Indy sponsors

Image by Scott LePage/LAT

499  
SHARES



SHARE



TWEET



EMAIL

## MOST POPULAR

---

➔ 67 shares

### Lime Rock Historic Festival 37 celebrates 'Italian Masterpieces'

### INSIGHT: Inside the WEC tire war

### Racing on TV, Aug. 9-12

➔ 211 shares

By: **RACER Staff** | May 23, 2019 3:43 AM

---

Juncos Racing announced Thursday that Hagerty – a specialty insurer of collector vehicles and publisher of Hagerty magazine – will sponsor Kyle Kaiser’s No. 32 entry for the 103rd Indianapolis 500. Hagerty joins 250ok, NFP and Global Medical Response as sponsors of the effort.

“We are excited and humbled by a trusted company like Hagerty choosing Juncos Racing as its partner for the Indy 500,” team owner Ricardo Juncos said. “Hagerty shares a passion for motorsports through its automotive lifestyle brand and its connection to its members. Its companies like Hagerty that stepped in to protect our ability to make a run in the Indy 500 as they focus everything they do around the love of driving and thrill of racing. We are truly grateful that they chose to honor our hard work by partnering with us for this race.”

“We are excited to be a part of Juncos Racing as Kyle returns for a second year at the Indy 500,” said Chandler McCallum, head of Motorsport Marketing for Hagerty. “We will be broadcasting live updates directly to our members to cheer him across the finish line.”

## Historic Formula Atlantic joins Long Beach line-up for 2020

➔ 44 shares

### Norris praises McLaren performance step in Hungary

➔ 1.8k shares

### Earnhardt splits with sponsor iK9

➔ 46 shares

### Discount Tire renews Penske backing

---

## RACER DAILY BULLETIN

---

Thursday, May 22: Juncos Racing announced that NFP and Global Medical Response (GMR) have both agreed to join the team for Kyle Kaiser's No. 32 entry for the 103rd Indianapolis 500. They join 250ok, announced earlier today as a primary sponsor for the team.

"Since our relationship began in 2018, NFP has demonstrated an unwavering commitment to our partnership - beginning with last year's Indy 500, to this year's Circuit of the Americas and now the 103rd Running of the Indy 500," said team owner Ricardo Juncos.

"To say the last couple of weeks have been a test of our resilience would be an understatement," said Juncos. "To be able to rely on partners like NFP means the world to us at Juncos Racing. We have seen firsthand NFP's exceptional culture, commitment to employees and clients, and determination to maximize and push the boundaries of what's possible. It's partners like NFP and GMR that have helped to drive our mutual success."

"We're delighted to continue our strong partnership with Juncos Racing and Kyle Kaiser for the Indy 500," said Doug Hammond, chairman and CEO of NFP. "Just as NFP is passionate about going the extra mile for our employees and

**The latest racing news.  
In your inbox. Every day.**

**Subscribe**



**Interested in advertising  
in RACER magazine,  
RACER.com,  
Vintage Motorsport or  
SportsCar magazine?**

**Click here to learn more**



 Racer Media & Marketing, Inc.

**MORE INFORMATION**



clients, Juncos is passionate about going above and beyond to succeed on the sport's biggest stage. We wish Kyle and the entire Juncos team all the best at the Brickyard later this week."

NFP first partnered with Juncos Racing at last year's Indy 500 on rookie Kyle Kaiser's No. 32 entry. Earlier this year the partnership between Juncos Racing and NFP continued at COTA on Kaiser's No. 32 NTT IndyCar Series entry.

"We are excited to partner with NFP and Juncos and to support Kyle at the Indy 500," said GMR president and CEO Randy Owen. "Global Medical Response companies have a long history of being involved with motorsports through our ground and air medical safety teams. This is the second year our involvement as the AMR IndyCar safety team and are providing onsite medical support for drivers and fans at the Indy 500 this year."



Juncos Racing announced today 250ok, an Indianapolis- based email intelligence platform, will be the primary sponsor for Kyle Kaiser's No. 32 Chevrolet-powered entry for this weekend's 103rd Indianapolis 500 .

"We are thrilled to announce a highly innovative company like 250ok has joined our effort and


will be our primary sponsor for the No. 32 Juncos Racing Indy 500 entry,” team owner Ricardo Juncos said. “When Greg (Kraios, CEO of 250ok) offered to support us, and we were connected over our personal journeys, we knew this sponsorship was meant to be. We both share the same values, commitments and goals, and I look forward to building our relationship with the 250ok team.”

Kraios, who grew up in Speedway, Ind., as a lifelong race fan, said he identified deeply with team founder Juncos’ story of working up from humble beginnings in Argentina to becoming an owner of an NTT IndyCar Series team. Kraios experienced a similar journey, growing up in a working-class Indiana neighborhood, ultimately working at ExactTarget (now Salesforce) before founding his own technology company.

“After hearing Ricardo’s story, and knowing they were in need of a sponsor, I jumped at the opportunity,” said Kraios. “From our similar upbringings, supporting his hardworking and odds-defying team felt like a personal calling.”

Juncos Racing made headlines during qualifying for the Indy 500 this past weekend when Kaiser secured the final spot on the grid of 33 in a dramatic final attempt.

Additional sponsorship announcements by the team regarding the Indy 500 are expected to be announced shortly.

 *Indy 500, Juncos Racing, IndyCar*

**499**  
SHARES



SHARE



TWEET



EMAIL

## LATEST NEWS

---

 **2.1k shares** | 4w ago

**Juncos counting the cost of another chassis write-off**

| 5w ago

**Road to Indy teams, drivers, and rivalries heading to Toronto**

→ **361 shares** | 4w ago

**Hamilton, Parsons,  
Kite, Beechler join  
VROC line-up for Indy**

## FROM THE WEB

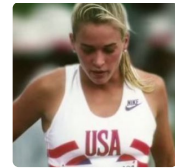
---



**TheList.com**  
**Tabitha  
From  
'Bewitched  
is an  
Absolute  
Bombshell  
Now at 55**



**TheList.com**  
**Everything  
You Didn't  
Know  
About  
Nate &  
Jeremiah  
By Design**



**NickiSwift.c**  
**Olympic  
Athletes  
Who Led  
Shady  
Double  
Lives**

## COMMENTS

---



### RACER Comment Policy

We welcome respectful, on-topic conversations about racing.



Please read our **Comment Policy** before commenting.

Comments

Community

Avata

Recommend

Tweet

Share

Sort by Oldest ▾

Join the discussion...



**Colosprings Northsider**

• 3 months ago

NFP really made out, got mega coverage for a team they sponsored for COTA, hoped they kicked in a little something something

8 ^ | v • Reply • Share ›



**bob** → Colosprings Northsider

• 3 months ago

The argument could be made they already kicked in a little “extra”.Without running at COTA it is likely Kaiser doesn’t find those couple tenths “extra” to make the show

1 ^ | v • Reply • Share ›



**Knucklebuster** → Colosprings Northsider

• 3 months ago

It didn't cost Juncos anything to dress the crew in NFP shirts, and it was a nice way to thank a



**IMSA**  
**Former IMSA racer York was inspiration for “The Art of Racing in the Rain” character**

By: **IMSA Wire Service**

6 minutes ago

**IndyCar**  
**CGR impressed with Askew’s test debut**

By: **Marshall Pruett**

59 minutes ago

**98**  
shares

**IndyCar**  
**VeeKay ‘comfortable on the edge’ in ECR test**

By: **Marshall Pruett**

1 hour ago

**39**  
shares

**NASCAR**  
**Dyson to pull Xfinity/Trans Am double-duty at Mid-Ohio**

By: **RACER Staff**

13 hours ago

**120**  
shares

**IndyCar**  
**RLL closing in on third car**

By: **Marshall Pruett**

13 hours ago

**1.1k**  
shares

**IndyCar**  
**Ferrucci counting his options for 2020**

By: **Marshall Pruett**  
13 hours ago

**1.2k**  
shares

**NASCAR**  
**Hawksworth to replace Earnhardt at JGR for Mid-Ohio**

By: **Kelly Crandall**  
15 hours ago

**903**  
shares

**Podcasts**  
**NASCAR interview: Ty Gibbs and Riley Herbst**

By: **Kelly Crandall**  
19 hours ago

**Insights & Analysis**  
**INSIGHT: Inside the WEC tire war**

By: **Stephen Kilbey**  
19 hours ago

**Vintage Motorsport / Historic**  
**Historic Formula Atlantic joins Long Beach line-up for 2020**

By: **RACER Staff**  
19 hours ago

**211**  
shares

 **MORE RACER**

