

EXHIBIT B



Products & Services



editorial

Improved and more convenient: this is the new Valois catalogue of dispensing systems intended for use in Perfumery and Cosmetics. You hold in your hands the full range of our know-how and products. You will find all our new additions which help you to create your package. Separate technical sheets will also give you additional details of our products.

An essential tool for developing your projects!

- **Jean-Yves QUESNEL**
Business Unit Dispensing Systems Manager
Valois Perfumery & Cosmetics



Going international

Valois has production sites in the United States, Asia and South America. The company is extending its global presence and technological lead on international markets. Relying on our sales offices and plants located across the five continents, Valois provides local manufacturing capabilities for our customers.



At your service...



Innovation

Our ambition. At Valois, we have more than 160 Research & Development personnel hard at work in order to guarantee our technological and industrial leadership position in the market. We have over 650 active patents in Pharmaceutical and Perfumery & Cosmetics.

Quality

Our goal is to provide our clients with products and services that fit with their needs and requirements. Behind the quality of our products is the experience of a highly-qualified and creative team.

... For the satisfaction of your clients

Expertise

Our asset. Over 50 years of experience has made Valois the world's benchmark for spraying and dispensing devices. Capable of developing any specific design or solution for our clients, we are able to take on global project responsibility beginning with the design and ending with the manufacture of the product.

Partnership

Our advantage. Valois works with the largest Perfumery & Cosmetics marketers and Pharmaceutical laboratories. Mutual confidence and consistent communication have been the keys to the common successes of our company and its clients.

Proximity

Our strength. Valois generates 60% of its sales in exports. In order to adapt our production capacity to the demand and to offer an optimal development responsiveness, Valois relies on its production units and sales offices set up in the 5 continents.



Perfumery

Perfumery



Compact



Less than 12 mm high outside the bottle, the low profile size of the Compact pump gives designers a full scope for their creations. Its natural discretion is reinforced by its quality spray. Available in 70 µl, 100 µl or 130 µl, the Compact pump can be easily personalized with metal or plastic actuators in different colors.

To be crimped onto your bottles... Very discreetly.



• Available actuators

| Diameter (in mm) | 12 | 13 | 15 | 17 |
|------------------|---------|-----|-----|-----|
| Metal | 118-128 | 108 | 208 | 608 |
| Plastic | 119 | - | - | - |

Options: metal color may be personalized, spray nozzle may be personalized.

• Standard shades





- Ultra compact for more discretion
- A particularly high-performance spray from 70 to 130 µl
- The Compact is fitted with a crimping fixation

• Crimping fixation

| Crimp neck FEA | SH dosage 70 µl | SH dosage 100 µl | SH dosage 130 µl |
|-------------------|--------------------|---------------------|---------------------|
| 13 | 11.91 | 12.61 | 13.49 |
| 15 | | | |
| 17 | | | |
| 18 | | | |
| 20 | | | |

SH: Stacking Height (in mm)

Options: Crystal tube / Gaskets adapted to your perfume

• The full Compact range



13 FEA



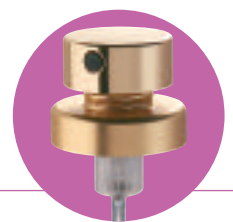
15 FEA



17 FEA



18 FEA



20 FEA

VP4



A worldwide reference

● Reliable

Customizable ●

● Low profile and discreet

VP4



Present on the greatest perfumes, over a billion VP4 pumps have been sold worldwide. Its attraction? Reliability. Its performance, its small size and its wide variety of fixations, dosage and finish make it one of the most appreciated and versatile pumps in the Valois range.



• Standard shades

- Polished silver
- Polished gold



ST 15 FEA
before packaging



ST 15 FEA
after packaging



- Reliability adopted by the most selective perfumes
- Fixation, dosage and finish can be adapted to your bottles
- A low-profile pump that respects the design of your bottles

• Seal Tight fast fixation

The pump, the actuator and the collar to your bottle in one simple "click": it's easier and quicker.

| Fixation | SH dosage 70 µl | SH dosage 100 µl | Actuator Diameter (in mm) |
|----------|-----------------|------------------|---------------------------|
| 13 | 13.04 | – | 12.5 |
| 15 | 13.04 | 15.2 | 13 |
| 17 | – | 15.63 | 15 |
| 18 | 14.83 | – | 15 |
| 20 | – | 16 | 17 |

Seal Tight fixation option: the assembly of your cap at Valois for delivery of an Integrated Top Packaging (ITP) /

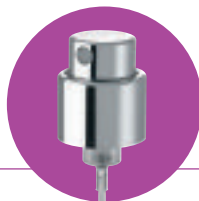
metal color may be personalized

SH: Stacking Height (in mm).

• The full VP4 Seal Tight range



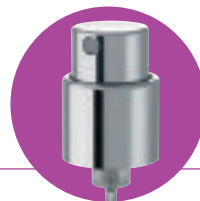
ST 13 FEA



ST 15 FEA



ST 17 FEA



ST 18 FEA



ST 20 FEA



VP4



• Crimping fixation

| Crimp neck FEA | SH dosage 70 µl | SH dosage 100 µl | SH dosage 140 µl |
|--------------------------|-----------------|------------------|------------------|
| 13 - 15 17 - 18 20 | 12.99 | 14.01 | 15.14 |

• Actuators for crimp and screw pumps

| Diameter | 12 mm | 13 mm | 15 mm | 17 mm |
|----------------|----------|-----------------------|------------------------------------|-------|
| Metal | 118 -128 | 108 | 208 | 608 |
| Plastic | 119 | 109 matt/ polished | 209 matt/ 219 matt/ polished | |

SH: Stacking Height (in mm).

• The full crimp and screw VP4 range

Crimp



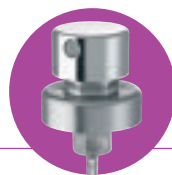
13 FEA



15 FEA



17 FEA



18 FEA



20 FEA



With protruding nozzle GPFXL

• Metal screw fixation

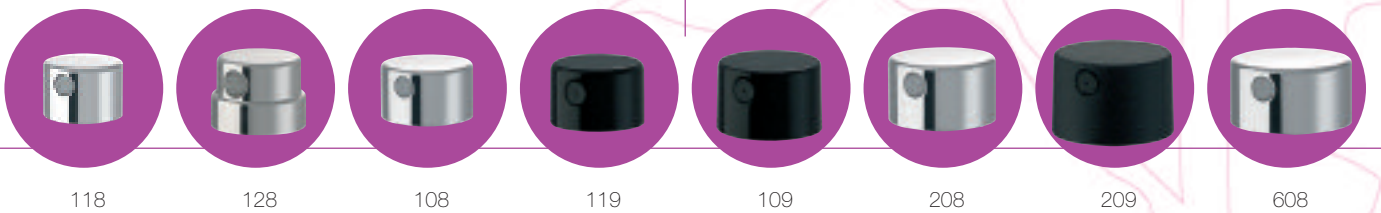
For rechargeable bottles

| Screw neck | SH dosage 70 µl | SH dosage 140 µl | Collar available |
|------------|--------------------|---------------------|---------------------|
| CV 13 | 12.99 | 15.14 | Yes |
| Europa 4 | | | |
| 18 GCM1 | | | |
| 20 GCM1 | | | |
| 22 GCM1 | | | |

All fixation options: Metal and plastic shades may be customized /
Spray nozzle shade may be customized
Crystal microtube / Gaskets adapted to your perfume.
SH: Stacking Height (in mm).



Actuators



Screw



VP3



When simplicity is synonymous with reliability

● Robust

Quality spray action ●

● A worldwide reference

VP3



The sturdiness of the VP3 pump is one of its main qualities making it famous in the perfumery world.

Billions of them have been used from the moment it appeared. It adapts perfectly to eaux de toilette, eaux de parfum and alcohol-free waters and oils. Choosing the VP3 means opting for reliability.



• Crimping VP3 Optima

Optima is the VP3 updated to today's tastes with a transparent body, and a dynamic range

| Crimp neck FEA | SH dosage 70 µl | SH dosage 100 µl |
|-------------------|-----------------|------------------|
| 13 - 15 | 15.17 | - |
| 15 - 17 - 18 - 20 | - | 17.57 |

SH: Stacking Height (in mm).

• Crimping VP3

A well-rounded range of simple pumps

| Crimp neck FEA | SH dosage 70 µl | SH dosage 100 µl | SH dosage 140 µl | SH dosage 200 µl |
|-------------------------|-----------------|------------------|------------------|------------------|
| 13 - 15 17 - 18 - 20 | 15.17 | 17.57 | 17.57 | 18.36 |

SH: Stacking Height (in mm) with metal actuator 308.

- Sturdy, robust... Unfailing reliability
- Ideal spray action for alcohol-free waters and oils
- One of the perfume world's top products

Crimp



VP3 Optima

• Actuators for crimping pumps

| | | | | |
|-------------------------|-----|-------|-------|-------|
| Diameter (in mm) | 12 | 13 | 15 | 17 |
| Metal | 318 | 308 | 408 | 808 |
| Plastic | - | 102 F | 155 A | 165 A |



• Screw fixation

The VP3 pump also exists with screw fixation: for rechargeable products, for separating the pump from the bottle or for plastic or metal bottles (deodorant, sun creams, oils, or body mists...)

| Screw neck | Dosage in µl | Plastic Version | Metal Version | Actuators | Cap |
|------------|----------------|-----------------|---------------|-----------------------------|-----------|
| Europa 4 | 70-100-140 | Yes | No | 102 G Plastic | C4 PP |
| Europa 5 | 70-100-140 | Yes | No | 155 F Plastic | C3 PP-SAN |
| 18 GCMI | 70-100-140-200 | 400 | 410-415 | 155F Plastic-408B/130 Metal | C3 PP-SAN |
| 20 GCMI | 70-100-140-200 | 410 | No | 165 Plastic | C2 PP-SAN |
| 22 GCMI | 70-100-140-200 | 410 | 400-410-415 | 165 Plastic-408B/130 Metal | C2 PP-SAN |
| 24 GCMI | 70-100-140-200 | 410 | No | 165 Plastic | C2 PP-SAN |

All VP3 options: PP or crystal microtube / Metal and plastic shades may be personalized / Spray nozzle shade may be personalized / Gaskets adapted to your perfume

• The full VP3 range

Screw

Actuators



Europa 4



18 GCMI



318



308



408



808

Replica



A mini pump for the small bottles of big perfumes

- Ideal for small capacities

As efficient as great pumps

- A wide choice of fixations

Replica



The same performance level as our main line of pumps, the Replica is especially designed for your small capacity bottles. Its small size does not prevent it from being fixed in different ways to miniatures, handbag sprays or small sample bottles up to 30 ml. Crimp, screw, snap-on, or Plug fixations give designers free reign for creative packages.

• Standard shades



Polished silver



Polished gold

- One of the most miniaturized pumps on the market
- Performance levels inversely proportional to its size
- Fits all your bottles, from the miniature to the 30 ml.

• The full Replica range

Crimp

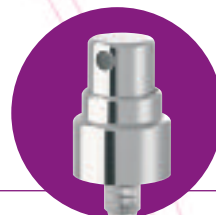


CS 11

Screw



FP 11 plastic



FP 11 metal



Europa 3



• Fixations

A choice of fixations for your very compact designs

| Pump reference | Fixation | SH with metal actuator | SH with plastic actuator | outer ø pump (in mm) |
|----------------|----------|------------------------|--------------------------|--|
| CS 11 | Crimp | 13.3 | 12.85 | 12 |
| FP 11 plastic | Screw | - | 12.85 | 13.3 |
| FP 11 metal | Screw | 13.3 | 12.85 | 14 |
| Europa 3 | Screw | 13.6 | - | 12.75 without collar 14 with collar |
| BE 10,6 | Snap-on | - | 12,65 | 11.8 |
| ST 10,6 | Snap-on | 13.2 | 12.75 | 12.28 |
| Plug 13 FEA | Plug | 13.2 | 12.75 | 13 |

SH : Stacking Height (in mm).

Dosage 50 µl : ø body = 6 mm.

For all versions, choose from: plastic actuator 539 (ø 9 mm) or metal overcapped actuator 538 (ø 9.6 mm).

Snap-on

Plug

Accessories



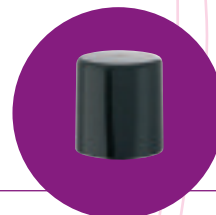
BE 10,6



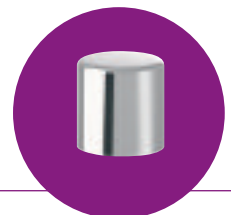
ST 10,6



Plug 13 FEA



Plastic cap



Metal cap

Valois also means...



VP7
1 inch

For deodorants in aluminum tins

The VP7 1 inch pump is specially designed for deodorants packaged in metal tins.

- 1 inch fixation to be rolled
- Precise and generous dosage of 130 µl
- Directional plastic actuator



VP7 1 inch

VP3
Incognito



Just like that! The diptube has disappeared

Tip the bottle and the mini reservoir fills up for 3 to 4 sprays. With no diptube, the VP3 Incognito is the solution for the most original designs such as inverted or horizontal bottles

- With no diptube, the pump is invisible in the bottle
- The invisibility respects the lines of your bottle
- A discreet pump for your original creations



VP3 Incognito 15 FEA

Collar

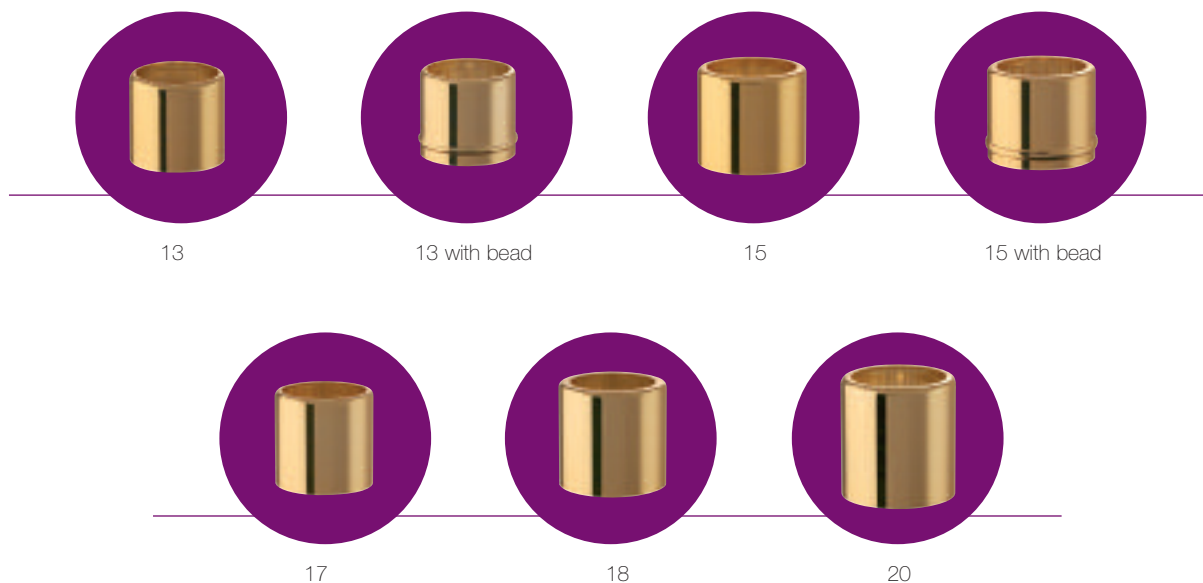
The standard collar for the crimp pumps is polished gold or silver. However, Valois offers you an extensive range of dressings that can be personalized to your shade.

| Collar diameter (in mm) | 13 | 15 | 17 | 18 | 20 |
|-------------------------|----------------------|------------------------|--------------|--------------|--------------|
| Straight | Ht 11 to 16.5 P13 | Ht 11.5 to 17.5 P14 | Ht 16 P16 | Ht 16 P16 | Ht 17 P18 |
| Low profile bead | Ht 12.5 to 15 P13 | Ht 12.5 to 15 P14 | - | - | - |

Ht: height - P: piercing

Positioning of the low profile bead as standard at the base of the collar

• The full standard collar range



SEARCH RESULTS

4 results for *replica*

Replica

A miniature spray Product advantages Ideal for small bottles A reduced diameter available with 3 closures: Crimp-on neck FEA 11 Snap-on ST 10.6 Screw-on cv11 or Europa 3 1,000 ways to apply fragrance... What's...

Replica

Starbucks Launches New Creamer Featuring a Custom Closure Developed with Aptar

As part of their global coffee deal announced in 2018, Starbucks and Nestlé recently launched a new line of coffee creamers, featuring a closure developed in partnership with Aptar. Aptar Food + Beverage was selected by Nestlé to support this high...

Uno for On the Go

To address the needs of our customers and their consumers, Aptar has developed a new light weight flip-top sport closure replicating the already successful and market accepted design of The Original sport closure. The new one-piece closure,...