IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Application Serial No. 88/276,312

Filing Date: January 25, 2019

Applicant: TrainingMask, LLC

1.

Mark: HIGH ELEVATION SIMULATION

DECLARATION OF CASEY DANFORD

I, Casey Danford, of full age and under penalty of perjury, declare as follows:

I am the Chief Executive Officer of TrainingMask, LLC, the applicant for the above-identified mark, HIGH ELEVATION SIMULATION (hereinafter "the Mark"). As such, I am qualified to inform the Office regarding the extent of success my company has had in

ensuring that the Mark has acquired distinctiveness under § 2(f) of the Lanham Act.

2. My company has been selling resistance breathing devices under the Mark since

at least as early as October 1, 2010. Such products are sold under the Mark in various channels

of trade, including our online website, retail stores, and sporting goods stores, around the

country.

3. The total revenue for products sold under the Mark is more than \$30 million.

4. My company and authorized distributors have sold over 1 million units to date.

Units sold displays the Mark on its packaging.

5. In order to ensure product purchase and placement by our retailers, my company

has spent over \$3 million in advertising such products under the Mark.

6. My company also has pages on the following social networks: Facebook,

Instagram, Twitter, reddit, VKontakte, YouTube, Pinterest, GoldenLine, Tumblr, and Disqus, in

which the products under the Mark have been extensively advertised.

ACTIVE 46523619v1

7. For example, as of October 10, 2019, my company page on Facebook had over 1,000,000 followers and over 1,100,000 likes; my company page on Twitter had over 23,000 followers; and my company page on Instagram had over 130,000 followers. See Exhibit A.

I declare under the penalty of perjury that the foregoing statements are true and correct.

CASEY DANFORD

Executed: October 10, 2019

EXHIBIT A





