IN THE UNITED STATES PATENT AND TRADEMARK OFFICE IN RE: TRADEMARK APPLICATION FOR AVANTAX

§ Applicant: Blucora, Inc.

Mark: AVANTAX

\$ \$ \$ \$ \$ Examining Attorney:

Serial No.: Doritt Carroll 88478796

Filed: June 18, 2019

Applicant respectfully submits the following in response to the Examining Attorney's Office Action dated September 10, 2019.

I. RESPONSE TO SECTION 2(d) REFUSAL

The Examining Attorney indicates that the application for AVANTAX ("Applicant's Mark") in Class 36 is refused based on a likelihood of confusion with Registration Nos. 3727769 and 2204822 for ADVANTAX (the "Registered Marks"). Applicant respectfully disagrees and responds as provided herein.

Likelihood of confusion means a probability of confusion; it is not sufficient if confusion is merely possible. Estee Lauder Inc. v. The Gap Inc., 42 U.S.P.Q.2d 1228, 1232 (2d Cir. 1997). "The test . . . is not whether confusion is possible; nor is it whether confusion is probable among customers who are not knowledgeable. Rather, the test, correctly stated ... is whether confusion is probable among numerous customers who are ordinarily prudent." *Id.* at 1233-34. Importantly, "even close similarity between two marks is not dispositive of the issue of likelihood of confusion. Similarity in and of itself is not the acid test. Whether the similarity is likely to provoke confusion is the crucial question." McGregor-Doniger, Inc. v. Drizzle, Inc. 599 F.2d 1126, 1133 (2d Cir. 1979).

In re E.I. du Pont Nemours & Co. sets forth thirteen factors that may be considered in determining whether consumer confusion is likely. 476 F.2d 1357 (C.C.P.A. 1973). Applicant 3005677 3

respectfully submits that an analysis of the relevant *du Pont* factors, as applied to the facts before the Examining Attorney, makes clear that a likelihood of confusion is highly unlikely for the following reasons:

- The Applicant's Mark differs from the Registered Marks in terms of spelling, pronunciation, meaning, commercial impression, and ultimately, overall impression;
- The services covered by the Registered Marks and the Applicant's Mark are different, as are the relevant prospective purchasers;
- The Registered Marks are part of a crowded field and should be afforded only a narrow scope of protection;
- The Registered Marks are not famous; and
- The relevant consumers are sophisticated.

1. When Considered as a Whole, the Marks Make Very Different Overall Impressions.

As the Examining Attorney stated, the proper test for determining whether a likelihood of consumer confusion exists is not a side-by-side comparison of the marks at issue. *Cai v. Diamond Hong, Inc.*, 127 USPQ2d 1797, 1801 (Fed. Cir. 2018). It is also improper to dissect or analyze the marks' constituent parts. *In re National Data Corp.*, 753 F.2d 1056, 1058 (Fed. Cir. 1985). Instead, the proper test is whether the marks at issue are sufficiently similar in terms of their overall impressions such that consumers who encounter the marks would be likely to assume a connection between the owners of the marks. *Cai v. Diamond Hong, Inc.*, 127 USPQ2d at 1801. The fundamental inquiry mandated by § 2(d) goes to the cumulative effect of differences in the marks and differences in the essential characteristics of the services. *Federated Foods, Inc. v. Fort Howard Paper Co.*, 192 USPQ 24, 29 (CCPA 1976). Stated another way, the central issue is whether the overall impressions created by the marks are sufficiently similar to result in a likelihood of consumer confusion. Based on these well-established tenets of trademark

law, the present case turns on whether the Registered Marks and the Applicant's Mark create sufficiently similar overall impressions such that consumers would mistakenly believe the marks originate from the same source.

The Examining Attorney's Section 2(d) refusal hinges on the conclusion that the Registered Marks and the Applicant's Mark create the same overall impression of a "tax advantage." With due respect, Applicant submits that the Registered Marks and the Applicant's Mark do not create the same or even similar impressions. While there is no doubt that the Registered Marks convey the impression of a tax advantage, the Applicant's Mark does not convey the impression of a tax advantage. On the contrary, the Applicant's Mark creates an entirely different impression. Specifically, the Applicant's Mark creates the impression of an avant-garde approach to wealth optimization. When the correct meaning and commercial impression are attributed to the Applicant's Mark, it is undeniably clear that the overall impression created by the Registered Marks and the overall impression created by the Applicant's Mark are sufficiently distinguishable to avoid a likelihood of confusion.

a. The marks differ in spelling and pronunciation and these differences, contribute significantly to their distinct overall impressions.

Applicant does not dispute the Examining Attorney's conclusion regarding the overall impression and meaning of the Registered Marks. Applicant agrees that it is reasonable to conclude that the Registered Marks create the impression of a "tax advantage." This conclusion is easily drawn from the spelling and pronunciation of the Registered Marks. The dominant portions of the Registered Marks mimic the spelling and pronunciation of the term "advantage." It is obvious from the spelling (i.e., ADVAN...) and pronunciation of the Registered Marks that the registrant intended for its marks to evoke thoughts of a tax advantage --- specifically, the customer gaining a tax advantage by using the registrant to handle its business's property taxes. The registrant's intent that the Registered Marks bring to mind a tax advantage is underscored by

the registrant's opposition of Serial No. 77321654 for ADVANTAGE TAX RESOLUTION in Opposition Proceeding No. 91191811, wherein the registrant states that the ADVANTAGE TAX portion of the mark claimed in Serial No. 77321654 is pronounced like, and has the same meaning as, the Registered Marks. *See* Exhibit A.

Applicant, however, respectfully submits that the Examining Attorney's conclusion regarding the impression created by Applicant's Mark is incorrect. Applicant does not intend to create, nor does Applicant's Mark create, the impression of a "tax advantage." To the contrary, Applicant chose an entirely different root word as the basis of its mark (i.e., the term "avantgarde"). This is evident from the fact that the dominant portion of Applicant's Mark is spelled and pronounced exactly like the dominant portion of the term "avant-garde" (i.e., AVANTAX v. avant-garde). The differences in the spelling and the pronunciation of the Applicant's Mark as compared to the pronunciation and spelling of the Registered Marks cannot be ignored. These differences must be taken into consideration as they contribute to the marks' meanings and commercial impressions, and therefore, the overall impressions created by the marks. See e.g., Recot, Inc. v. M.C. Becton, 54 U.S.P.Q.2d 1894, 1897 (Fed. Cir. 2000). In fact, it is well established that merely modifying, adding, or deleting a single letter can create a different commercial impression for prospective consumers. McGregor-Doniger, Inc. v. Drizzle, Inc. 599 F.2d 1126, 1133 (2d Cir. 1979) ("[C]ases involving the alteration, addition or elimination of only a single letter from the old mark to the new reach divergent results"); see In re Paradyce Clothing Company, Inc., 2018 WL 5819343 (TTAB 2018) (no likelihood of confusion between PARADYCE and PAR-A-DICE, both used for clothing, because the marks' meanings and commercial impressions were sufficiently dissimilar) [not precedential]; In re Manuel E. Tellez, Serial No. 87229195 (November 3, 2017) (although the terms differ by only one letter, the term PRAY creates a different commercial impression than the term PREY which is sufficient to

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avoid a likelihood of confusion) [not precedential]. Although the spelling of the Registered Marks and the spelling of the Applicant's Mark only differ by one letter, the impact of the one-letter difference in the parties' marks is amplified because it causes the marks to be rooted in entirely different words, with distinct pronunciations and vastly different meanings and commercial impressions. This one-letter difference is sufficient to avoid a likelihood of confusion since it causes the marks to convey significantly different commercial impressions. TMEP § 1207.01(b)(iii) ("Additions or deletions to marks may be sufficient to avoid a likelihood of confusion if: (1) the marks in their entireties convey significantly different commercial impressions...").

b. The marks are rooted in different terms, and therefore, they have different meanings and commercial impressions that ultimately result in distinguishable overall impressions.

Applicant's Mark and the Registered Marks create distinguishable overall impressions because they are rooted in different terms. As it relates to the Registered Marks, it is clear from a visual and aural perspective, as well as the registrant's own admissions, that the Registered Marks are based upon the term "advantage." The term "advantage" means "to give a benefit, gain or superior position." *See* Exhibit B. By combining the terms "advantage" and "tax", the registrant obviously intended for the Registered Marks to create the impression of gaining a beneficial tax position, or as the Examining Attorney concisely puts it, a "tax advantage." In the context of the registrant's tax preparation and tax consultation services, the Registered Marks make a pointed statement: the Registered Marks specifically convey the idea of gaining a tax advantage by using registrant to prepare and file tax returns (specifically, property taxes as noted in Section 2) with governmental authorities.

In contrast to the Registered Marks, the Applicant's Mark is not rooted in the term "advantage." Rather, the Applicant's Mark is based upon the term "avant-garde." As a result,

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the Applicant's Mark impresses the meaning of the term "avant-garde" upon the minds of consumers and will be marketed to play upon the meaning of "avant-garde." The meaning of the term "avant-garde" relates to "an intelligentsia that develops new or experimental concepts especially in the arts." *See* Exhibit C. Synonyms for the term "avant-garde" include "cutting edge," "state-of-the-art," and "advanced." *See* Exhibit C. Accordingly, the Applicant's Mark creates the unique and distinguishable impression of an *avant-garde* or state-of-the-art approach to wealth optimization, which involves cutting-edge investment strategies that take into account, among other factors, an investor's taxable income and tax bracket.

The different meanings attributed to the Registered Marks and the Applicant's Mark by their respective root words cause the marks to have different overall impressions, which eliminates any likelihood of consumer confusion. For instance, the Applicant's Mark invokes the impression of Applicant's forward-thinking wealth optimization and investment services, whereas the Registered Marks invoke the impression that by using registrant's services, the consumer will be gaining a tax advantage in the preparation and filing of his or her tax return with governmental authorities. The Applicant's Mark speaks to the way Applicant approaches its services (i.e., Applicant offers innovative ways to optimize wealth through tax-sensitive investment opportunities), while the Registered Marks focus on the purpose or end result of the registrant's services (i.e., obtaining a tax advantage in their tax filings). The Applicant's Mark creates a more modern overall impression, and in contrast, the Registered Marks create a more traditional overall impression. The "tax advantage" commercial impression given by the Registered Marks will make a very strong impression on consumers in the context of the registrant's tax preparation and tax consultation services. This is especially true given that consumers seeking tax consultation and tax preparation services are particularly interested in tax advantages when making tax filings with governmental authorities. Likewise, the "avant-garde"

impression created by the Applicant's Mark will create a very strong impression on consumers in the context of Applicant's wealth optimization services. Consumers seeking Applicant's services will appreciate Applicant's advanced approach to maximizing their wealth through various tax-sensitive investment strategies. For these reasons, Applicant respectfully submits that the different overall impressions created by the Registered Marks and the Applicant's Mark eliminate any likelihood that consumers will mistakenly believe the marks originate from the same source.

c. The Marks are rooted in terms consumers will immediately recognize and understand.

Importantly, the terms "advantage" and "avant-garde" are commonly used by consumers in the United States and consumers are familiar with their different spellings and pronunciations, as well as their different meanings and commercial impressions. As a result, consumers will readily recognize the Registered Marks as being rooted in, and conveying an overall impression tied to, the term "advantage." Likewise, consumers will readily recognize Applicant's Mark as being rooted in, and conveying an overall impression tied to, the term "avant-garde."

In conclusion, Applicant contends that, upon consideration of the overall differences in the marks' appearances, sounds, meanings, and commercial impressions, the Registered Marks and the Applicant's Mark do <u>not</u> create the same overall impression, and therefore, no likelihood of confusion exists.

2. The Parties' Respective Services Do Not Overlap and Can Be Distinguished.

The Examining Attorney argues that both parties' services include tax planning and tax preparation services. Upon careful inspection, however, Applicant's description of services makes clear that Applicant's application claims tax planning and tax optimization services, but not tax preparation or tax consultation services. Furthermore, Applicant's application only includes tax planning and tax optimization services as part of Applicant's broader offering of

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wealth optimization services, and this fact is clarified even more in light of the revisions to the Applicant's services descriptions addressed later herein. A close review of the registrant's services makes clear that the Registered Marks are registered for tax preparation and tax consultation services, but not wealth management focused services that take into account a person's tax situation as one factor.

Real world explanations of the parties' services highlight how different their services really are. The tax preparation service cited for the Registered Marks is the process of accurately completing a tax return. See Exhibit D. The tax planning and tax optimization services claimed in Applicant's application do not include completing tax returns. The tax consultancy service cited for the Registered Marks involves providing advice to tax filers. See Exhibit D. The tax planning and tax optimization services originally claimed in Applicant's application were not intended to include providing advice for the purpose of making tax filings to governmental authorities. We believe the clarified services descriptions set forth II below make it clear that the services in Applicant's application are focused on investment strategies and wealth optimization, not preparation of, or advice concerning, tax filings.

More specifically, the registrant uses its marks solely in connection with tax consulting services and tax preparation services pertaining to property tax compliance. See Exhibit E. Importantly, the registrant offers these services to businesses, not individual consumers. On the other hand, Applicant's Mark is intended for use in the overall context of wealth management and wealth optimization services. In particular, Applicant intends to offer wealth management and wealth optimization services that involve tax-sensitive investment strategies. The focus of Applicant's suite of services is wealth management and wealth optimization, not tax filing and certainly not property tax compliance. Furthermore, tax-sensitive wealth optimization services are offered to financial advisors and their individual clients, not businesses.

In short, the registrant's services and Applicant's services serve different purposes and are marketed to different consumer groups (i.e., financial advisors/individuals v. businesses). As a result, the parties' services do not overlap in such a way so as to lead to a likelihood of confusion amongst consumers. If, however, the Examining Attorney continues to question whether the parties' services are sufficiently different, then Applicant requests that the Examining Attorney reevaluate her conclusion using the Applicant's revised description of services in Class 36, which clarifies Applicant's services are related to wealth optimization strategies of which tax information is only one factor considered. Because "tax planning" and "tax optimization" were the only two services alleged by the Examining Attorney to contribute to the possibility of consumer confusion, Applicant respectfully submits that its deletion of "tax planning" and clarification of the "tax optimization" services obviates the Examining Attorney's argument that a likelihood of confusion exists between Applicant's Mark and the Registered Marks.

3. The Registered Marks are Part of a Crowded Field and Entitled to Only a Narrow Scope of Protection.

The strength of a mark lies in its tendency to identify the services sold under the mark as emanating from a particular source. *Cadbury Beverages, Inc. v. Cott Corporation*, 73 F.3d 474 (2d Cir. 1996). "The more likely a mark is to be remembered and associated in the public mind with the mark's owner, the greater protection the mark is accorded by trademark law." *GoTo.com, Inc. v. Walt Disney Co.*, 202 F.3d 1199, 1207 (9th Cir.2000). The opposite is also true. "A mark which is hemmed in on all sides by similar marks on similar goods cannot be very distinctive. It is merely one of a crowd of marks." *Moose Creek, Inc. v. Abercrombie & Fitch Co.*, 331 F. Supp. 2d 1214 (C.D. Cal. 2004), *citing Miss World (UK) Ltd. v. Mrs. America Pageants, Inc.*, 856 F.2d 1445, 1449 (9th Cir.1988). Marks that belong to a crowded field are considered weak and only accorded a narrow scope of protection because consumers will not

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likely be confused between any two of the crowd and consumers have likely learned to carefully pick out one from the other. *Id.* Consequently, "[c]ompetitors may come closer to [the] mark than would be the case with a strong mark without violating [the owner's] rights." *Kenner Parker Toys, Inc. v. Rose Art Indus., Inc.*, 963 F.2d 350, 353 (Fed. Cir. 1992).

As the Examining Attorney points out, the Registered Marks create the commercial impression of a "tax advantage." The Registered Marks currently coexist with other registered marks and common law marks that create the overall impression of a "tax advantage" just like the Registered Marks. What is more, these third-party marks are used for tax preparation, tax consultation services, accounting and business consulting services like the Registered Marks. For instance, the following trademarks are registered on the Principal Register and used by third parties for tax and business-related services in class 35:

Registered Mark	Registration No.	<u>Class/Services</u>	<u>Owner</u>
ADVANTAGE	2421519	IC 35: Personalized payroll and tax preparation services; rendering technical advice and assistance to others in the establishment and operation of businesses providing personalized payroll and tax preparation services	Advantage Payroll Services, Inc.
REFUND ADVANTAGE "Refund" Disclaimed.	4474725	IC 35: Income tax refund services, namely, banking services related to income tax refunds	Fort Knox Financial Services Corporation
FIRST ADVANTAGE	3616029	IC 35: Business consultation and information services; tax and taxation planning advice, information, and consultation services	STG-Fairway US, LLC

H&R BLOCK	2939961	IC 35: Tax Advice and	HRB
ADVANTAGE		Planning services	INNOVATIONS,
			INC.
OASIS TAX	4080631	IC 35: Tax consultation	Oasis Outsourcing
ADVANTAGE			Holdings, Inc.
			_

The following trademarks are used by third parties for tax and business-related services, and these marks create the exact same commercial impression as the Registered Marks.

Common Law	Services	State
"Advantage" Marks		
Advantage Tax & Financial	Tax preparation and planning	Michigan
Services		
Advantage Tax Service	Tax preparation and consulting	Maryland
	services	
Advantage Tax Services,	Tax debt resolution	Georgia
Inc.		
Advantage Tax Service	Tax preparation and planning	California
Advantage Tax	Tax preparation	South Carolina
Advantage Tax Group	Tax accounting	Ohio and Arizona
Advantage Income Tax &	Tax preparation	Nevada
Business Services		
A-Advantage Tax &	Tax preparation	Arizona
Financial Services		

See Exhibit F for true and correct copies of the TESS summaries corresponding to the registrations summarized in the chart above and for true and correct copies of internet uses related to the common law uses summarized in the charts above.

The above-referenced third-party registrations and common law uses establish that the consuming public is exposed to a multitude of marks that are legally equivalent to the Registered Marks in terms of overall impression in the fields of tax and business. In such a crowd, consumers will not likely be confused by the concurrent use of the Registered Marks and Applicant's Mark since they have no doubt already learned to carefully distinguish the prior marks from another. *Miss World (UK), Ltd. v. Mrs. America Pageants, Inc.*, 856 F.2d 1445, 1449 (9th Cir. 1988); *In re J.C. Penny Co.*, 179 U.S.P.Q. 184 (T.T.A.B. 1973) (the registration of multiple similar marks for goods in the same class indicates the marks can co-exist with little, if any, confusion). If these third-party registered and common law marks can coexist with the Registered Marks, there is no doubt Applicant's Mark can also coexist on the federal register with the Registered Marks, especially since there are marked differences in the overall impressions created by the Registered Marks and Applicant's Mark and in the registrant's services and the services described in Applicant's application.

Furthermore, the strength of marks conveying the idea of a "tax advantage" as indicators of source in the tax preparation and tax consulting industry has been watered down by the introduction of numerous uses of marks conveying this same impression in commerce. *See In re Broadway Chicken, Inc.*, 38 U.S.P.Q.2d 1559, 1565-66 (T.T.A.B. 1996). The Registered Marks should, therefore, be considered weak and afforded only a narrow scope of protection. *Palm Bay Imports, Inc. v. Veuve Clicquot Ponsardin Maison Fondee en*, 73 U.S.P.Q.2d 1689, 1693 (Fed. Cir. 2005) (When the common element of allegedly conflicting marks is weak, the mark is only entitled to a narrow scope of protection.).

4. The Registered Marks are not Famous.

Applicant submits that the Registered Marks are not famous. The Registered Marks have not achieved the high standard of "extensive public recognition and renown" necessary to consider them famous and deserving of a broad scope of protection. *In re DuPont de Nemours & Co.*, 476 F.2d 1357 (C.C.P.A. 1973); *Kenner Parker Toys, Inc. v. Rose Art Indus., Inc.*, 963 F.2d 350, 353 (Fed. Cir. 1992). As a result of the Registered Marks not being famous and given that they are members of an already saturated field, the scope of protection offered to the Registered Marks should be narrow in scope, and the Registered Marks should not be cited against Applicant's Mark as barriers to registration.

5. The Relevant Consumers are Sophisticated Purchasers.

Applicant also respectfully submits that the relevant consumers can be expected to exercise great care and diligence in engaging the registrant's services and in engaging Applicant's services. The registrant's services are intended for businesses, and due to the nature of registrant's services, it is reasonable to conclude that its services are procured by sophisticated purchasers like finance departments and chief financial officers. J. THOMAS MCCARTHY, MCCARTHY ON TRADEMARKS AND UNFAIR COMPETITION § 23:101 (4th ed.) ("[W]here the relevant buyer class is composed of professionals or commercial buyers familiar with the field, they are sophisticated enough not to be confused by trademarks that are closely similar."). Applicant intends to offer wealth optimization services under the Applicant's Mark, and because of what is at stake (i.e., an individual's financial security and the accumulation of wealth), the relevant consumers can be expected to exercise a great deal of care and consideration in researching and choosing Applicant's services. Neither party's services can be considered the type of "impulse" buys that may give rise to consumer confusion.

In *Dynamic Research Corp. v. Langenau Mfg. Co.*, the sophistication of the parties was outcome determinative. Both parties used the same trademark for goods marketed in the metal fabrication industry. The court affirmed the Board's finding of no likelihood of confusion primarily because the applicant sold its goods to sophisticated customers. Thus, although the marks were identical and the goods were sold in the same industry, the court held the following:

[I]n those instances where the same customers might be exposed to both applicant's and opposer's goods sold under the identical mark, there would not be any likelihood of confusion as to the source of the goods in view of the nature of the goods involved and the nature of the purchasers who would be responsible for the acquisition of the products. 704 F.2d 1575, 1576 (Fed. Cir. 1983).

The same is true here, but with even more distinctions between the marks and the services. Because the relevant customers will exercise a higher-than-normal degree of care and reservation in purchasing the parties' services, there is no likelihood that consumers will overlook the different overall impressions made by each parties' marks. Furthermore, any business seeking a property tax firm to prepare and submit a tax filing to a governmental entity is not going to be confused into obtaining personal investing advice or working with a financial advisor to achieve personal financial goals, or vice-versa. As a result, there is no likelihood of confusion between the Applicant's Mark and the Registered Marks.

II. <u>IDENTIFICATION OF GOODS AND SERVICES</u>

The Examining Attorney indicated that some of the services descriptions were indefinite and required clarification. Applicant agrees to clarify the descriptions as set forth below.

<u>CLASS 9</u>. The description for Class 9 was acceptable as proposed.

CLASS 16. The description for Class 16 was acceptable as proposed.

<u>CLASS 35</u>. Applicant submitted the following description of services for Class 35:

IC 035. G & S: Providing online information for financial services professionals, namely, commission statements, quarterly reports, and client account information and invoices; Providing a website that provides financial transaction data, financial account management tools, financial reports, and financial records management data.

Pursuant to the Examining Attorney's request, Applicant submits the following revised description:

IC 035. G & S: Providing online business and accounting information for financial services professionals, namely, commission statements, quarterly reports, and client account information and invoices; Offering a website that provides financial services professionals with business and account management data and reports to support their practices.

<u>CLASS 36</u>. Applicant submitted the following description for Class 36:

IC 036. G & S: Providing information, advisory, consultancy, and research services to financial services professionals relating to the fields of financial management, tax planning, and investing; Investment account management services, namely, providing customizable brokerage accounts consisting of mutual funds and individual securities; Fund management services for highnet-worth portfolios; Financial portfolio management; Financial investment brokerage; Securities and commodities brokerage; Insurance brokerage; Financial administration of retirement plans; Providing financial and investment portfolio review and analysis; Financial services, namely, assisting others with the completion of financial transactions for stocks, bonds, securities and equities; Financial planning services, namely, providing information and advice in the fields of retirement planning, estate planning, investment portfolio management, and tax optimization strategies; Providing financial services forms and research services, namely, providing a website for financial services professionals to generate customizable forms for financial and estate planning and to access data and resources related to financial planning.

Pursuant to the Examining Attorney's request, Applicant submits the following revised description:

IC 036. G & S: Providing information, advisory, consultancy, and research services to financial services professionals relating to in the fields of financial management tax planning, and financial investment advisory services; Investment account management services, namely, providing customizable brokerage accounts consisting of mutual funds and individual securities; Fund management services for high net worth portfolios Financial management services, namely, investment management services offered to high net worth individuals; Financial portfolio management; Financial investment brokerage; Securities and commodities brokerage;

Insurance brokerage; Financial administration of retirement plans; Providing financial and investment portfolio review and analysis; Financial services, namely, assisting others with the completion of financial transactions for stocks, bonds, securities and equities; Financial planning services, namely, providing information and advice in the fields of retirement planning, estate planning, investment portfolio management, and wealth optimization by analyzing an individual's investments in relation to his or her taxable income and tax bracket tax optimization strategies; Providing financial services forms and research services, namely, providing a website for financial services professionals to generate customizable forms for financial and estate planning and to access data and resources related to financial planning.

CLASS 41. Applicant submitted the following description for Class 41:

IC 041. US 100 101 107. G & S: Educational services, namely, providing seminars, classes, workshops, and continuing education courses in the fields of financial planning, investing, insurance, financial portfolio management, estate planning, professional money management, financial investment brokerage, business management, business development, marketing, sales methods, leadership, customer relationship management, and technology to support financial services professionals; Professional coaching programs, namely, conducting workshops concerning investment portfolio management for financial and investment advisors; Providing online financial and business publications.

Pursuant to the Examining Attorney's request, Applicant submits the revised description:

IC 041. US 100 101 107. G & S: Educational services, namely, providing seminars, classes, workshops, and continuing education courses in the fields of financial planning, investing, insurance, financial portfolio management, estate planning, professional money management, financial investment brokerage, business management, business development, marketing, sales methods, leadership, customer relationship management, and technology to support financial services professionals; Professional coaching programs, namely, conducting workshops concerning investment portfolio management for financial and investment advisors; Providing online articles, reports, and white papers in the fields of financial advising and investing.

<u>CLASS 42</u>. Applicant submitted the following description for Class 42:

IC 042. US 100 101. G & S: Providing online non-downloadable software to financial services professionals for the creation and presentation of assessment reports and financial plans; Providing online non-downloadable software for the preparation of legal documents, namely, wills and estate planning documents; Providing a website featuring online non-downloadable software in the financial planning field, namely, software as a service (SAAS) for use by financial services professionals to design, assess, manage, and report financial plans, conduct financial and investment

transactions, and assess and manage financial portfolios and investments; Computer services, namely, providing online network-based indexes of information, sites, and other resources related to financial services; Help desk support services provided online and via telephone to assist with financial services.

Applicant submits the following revised description pursuant to the Examining Attorney's comments:

IC 042. US 100 101. G & S: Providing online non-downloadable software to financial services professionals for the creation and presentation of assessment reports and financial plans; Providing online non-downloadable software for the preparation of legal documents, namely, wills and estate planning documents; Providing a website featuring online non-downloadable software in the financial planning field, namely, software as a service (SAAS) featuring software for use by financial services professionals to design, assess, manage, and report financial plans, conduct financial and investment transactions, and assess and manage financial portfolios and investments; Computer services, namely, providing creating online network-based indexes of information, sites, and other resources related to financial services; Computer technology support services, namely, help desk support services.

III. <u>CONCLUSION</u>

For the reasons stated above, Applicant submits that there are significant and obvious differences between the Applicant's Mark and the Registered Marks that are more than capable of preventing consumer confusion. It is not probable that an ordinarily prudent consumer will believe that there is any affiliation or connection between the source of the services associated with the Applicant's Mark and the source of the services associated with the Registered Marks. Applicant respectfully submits that, based on the foregoing, there is no likelihood of confusion under Trademark Act § 2(d) to justify refusal of Applicant's Mark. Applicant submits that the present application is now in condition for publication, which action is respectfully requested. If anything further should be required, a telephone call to the Applicant's attorney would be greatly appreciated to expedite this application.

Exhibit A

Trademark Trial and Appeal Board Electronic Filing System. http://estta.uspto.gov

Filing date:

ESTTA Tracking number: ESTTA304614 09/04/2009

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Notice of Opposition

Notice is hereby given that the following party opposes registration of the indicated application.

Opposer Information

Name	Advantax Group, LLC		
Entity	LLC	Citizenship	Illinois
Address	200 W. River Road St. Charles, IL 60174 UNITED STATES		

Attorney	Brent E. Ohlmann
information	Law Office of Brent E. Ohlmann, P.C.
1	1730 Park Street Suite 210
	Naperville, IL 60563
	UNITED STATES
	brent@brentohlmann.com Phone:630.355.8008

Applicant Information

Application No	77321654	Publication date	08/18/2009
Opposition Filing Date	09/04/2009	Opposition Period Ends	09/17/2009
Applicant	Advantage Tax Resolution 26376 Ruether Ave. Santa Clarita, CA 91350 UNITED STATES		

Goods/Services Affected by Opposition

Class 035. First Use: 2006/03/01 First Use In Commerce: 2006/03/13 All goods and services in the class are opposed, namely: Income tax consultation; Income tax preparation; Tax advisory services; Tax and taxation planning, advice, information and consultancy services; Tax consultation; Tax filing services; Tax lien management services; Tax preparation

Grounds for Opposition

Priority and likelihood of confusion	Trademark Act section 2(d)

Marks Cited by Opposer as Basis for Opposition

U.S. Registration No.	2204822	Application Date	10/17/1996
Registration Date	11/24/1998	Foreign Priority Date	NONE
Word Mark	ADVANTAX		

Design Mark	ADV	ANTAX	
Description of Mark	NONE		
Goods/Services	tax services, namely	e: First Use: 1994/03/01 First U y, tax consultation and tax pre ield of business management	paration; accounting services;
U.S. Application No.	77722707	Application Date	04/27/2009
Registration Date	NONE	Foreign Priority Date	NONE
Word Mark	ADVANTAX	4 5 5 5 7 5 5	13
Description of	AD	VAN	ГАХ
Mark Goods/Services	Bertrellering of	: First Use: 1994/03/01 First U	lee in Commerce: 4004/02/04
Goods/Services	Accounting services		

Attachments	75183221#TMSN.gif (1 page)(bytes) 77722707#TMSN.jpeg (1 page)(bytes)
	Advantax Notice of Opposition.pdf (8 pages)(178373 bytes)

Certificate of Service

The undersigned hereby certifies that a copy of this paper has been served upon all parties, at their address record by First Class Mail on this date.

Signature	/beo/	
Name	Brent E. Ohlmann	

Date 09/04/2009

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Advantax Group, LLC,

Opposer,

v. Serial No. 77/321.654
Published: August 18, 2009

Advantage Tax Resolution, Inc.,

Applicant.

NOTICE OF OPPOSITION

Advantax Group, LLC, a limited liability company formed in Illinois, located at 200 W. River Road, St. Charles, Illinois 60174, hereby opposes the application of Advantage Tax Resolution, Inc., Serial No. 77/321.654 filed November 5, 2007 to register ADVANTAGE TAX RESOLUTION in connection with "income tax consultation; income tax preparation; tax advisory services; tax and taxation planning, advice, information and consultancy services; tax consultation; tax filing services; tax lien management services; [and] tax preparation," published in the Official Gazette on August 18, 2009.

Opposer states the following grounds in support of its opposition:

- Opposer is the owner of ADVANTAX (Reg. No. 2,204,822) for "tax services, namely, tax consultation and tax preparation; accounting services; consultation in the field of business management and acquisitions" in Class 35. The TARR database entry and Assignment Abstract for the mark are attached as Exhibit A pursuant to Rule 2.122(d)(1).
- Opposer is the owner of ADVANTAX (Serial No. 77/722.707) for "accounting services; business management consulting; tax consultations and tax preparation" in Class 35.
 Opposer received a Notice of Pseudo Mark from the Trademark Office assigning the pseudo

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mark ADVANTAGE TAX to this application. The TARR database entry and Assignment

Abstract for this published application is attached as Exhibit B pursuant to Rule 2.122(d)(1).

Opposer and its predecessor in title have continuously used ADVANTAX since
 1994 both in the stylized form as well as without specific font, style or format. Opposer has

developed and continues to develop substantial good will in connection with ADVANTAX as a

result of offering its services throughout the United States.

There is no issue as to priority. The Applicant's date of first use is subsequent to

the issuance of Opposer's registration number 2,204,822 for ADVANTAX.

5. Applicant's services substantially overlap with the Opposer's services.

The dominant portion of the mark it proposes to register is ADVANTAGE TAX.

which differs from ADVANTAX by only two letters, and is pronounced, appears and has a

connotation that is deceptively similar to the Opposer's mark.

Consumers seeing Applicant's mark are likely to be confused into believing that

its services originate from or are affiliated with Opposer.

Opposer will be damaged by the registration of Applicant's mark as a result of the

likelihood of confusion between the marks.

WHEREFORE, Registrant prays the registration of Applicant's mark be refused.

Dated: September 4, 2009

Respectfully submitted,

By:

Brent E. Ohlmann, Attorney for Opposer Law Office of Brent E. Ohlmann, P.C.

1730 Park Street, Suite 210 Naperville, Illinois 60563

630.355.8008 tel 815.301.9202 fax

brent@brentohlmann.com

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a copy of the foregoing Notice of Opposition has been served September 4, 2009, by depositing the same in the U.S. mail, first class postage prepaid and properly addressed to the Applicant and its attorney being:

William Neal Advantage Tax Resolution, Inc. 26376 Ruether Avenue Canyon Country, CA 91350

Francisco S. Nogales Law Offices of Francisco S. Nogales 26614 Gavilan Drive Saugus, CA 91350

> Brent E. Ohlmann, Attorney for Opposer Law Office of Brent E. Ohlmann, P.C.

1730 Park Street, Suite 210 Naperville, Illinois 60563

630.355.8008 tel 815.301.9202 fax

brent@brentohlmann.com



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Trademarks > Trademark Electronic Search System (TESS)

TESS was last updated on Thu Sep 3 04:01:54 EDT 2009

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Logout Please logout when you are done to release system resources allocated for you.

Record 1 out of 1

TARR Status ASSIGN Status TDR TTAB Status (Use the "Back" button of the Internet Browser to return to TESS)



Word Mark

ADVANTAX

Goods and Services

IC 035. US 100 101 102. G & S: tax services, namely, tax consultation and tax preparation; accounting services; consultation in the field of business management and acquisitions. FIRST USE: 19940301. FIRST USE IN

COMMERCE: 19940301 Mark Drawing

Code

(5) WORDS, LETTERS, AND/OR NUMBERS IN STYLIZED FORM 75183221

Serial Number

October 17, 1996

Filing Date Current Filing

1A

Basis Original Filing

1A Basis

Published for Opposition

August 5, 1997

Registration Number

2204822

Registration Date November 24, 1998

Owner

(REGISTRANT) Advantax Management Corporation CORPORATION ILLINOIS 330 S. Naperville Road Wheaton

ILLINOIS 60187

(LAST LISTED OWNER) ADVANTAX GROUP, LLC LTD LIAB CO ILLINO!S 200 W. RIVER ROAD ST. CHARLES

ILLINOIS 60174

Assignment Recorded

ASSIGNMENT RECORDED

Attorney of Record

Brent E. Ohlmann SERVICE MARK

Type of Mark Register

PRINCIPAL

Affidavit Text

SECT 15. SECT 8 (6-YR). SECTION 8(10-YR) 20080523.

http://tess2.uspto.gov/bin/showfield?f=doc&state=4003:hq7n90.3.1

Exhibit A

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Trademark Electronic Search System (TESS)

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Renewal

1ST RENEWAL 20080523

Live/Dead Indicator

LIVE

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Assignments on the Web > Trademark Query

Trademark Assignment Abstract of Title

Total Assignments: 1

Serial #: 75183221 Filing Dt: 10/17/1996 Reg #: 2204822 Reg. Dt: 11/24/1998

Registrant: Advantax Management Corporation

Mark: ADVANTAX

Assignment: 1

Reel/Frame: 2691/0033 Received: 03/14/2003 Recorded: 03/11/2003 Pages: 2

Conveyance: ASSIGNS THE ENTIRE INTEREST

Assignor: ADVANTAX MANAGEMENT CORPORATION

Assignee: ADVANTAX GROUP, LLC

250 W. RIVER DRIVE

SY. CHARLES, ILLINOIS 60174

Correspondent: BRENT E. OHLMANN, ATTORNEY AT LAW

1755 S. NAPERVILLE ROAD

SUITE 100

WHEATON, IL 60187

Exec Dt: 01/01/2003 Entity Type: CORPORATION Citizenship: ILLINOIS

Entity Type: LIMITED LIABILITY COMPANY

Citizenship: NONE

Search Results as of: 05/03/2009 01:56 PM Valo Interface last modified: October 19, 2008 v.2.0.2

[.HOME | INDEX | SEARCH | &BUSINESS | CONTACT US | PRIVACY STATEMENT

http://assignments.uspto.gov/assignments/q?db=tm&sno=75183221

9/3/2009



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Trademarks > Trademark Electronic Search System (TESS)

TESS was last updated on Thu Sep 3 04:01:54 EDT 2009

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Logout Please logout when you are done to release system resources allocated for you.

Record 1 out of 1

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TTAB Status (Use the "Back" button of the Internet Browser to

return to TESS)

ADVANTAX

Word Mark

ADVANTAX

Goods and Services IC 035, US 100 101 102, G & S; Accounting services; Business management consulting; Tax consultation;

Tax preparation. FIRST USE: 19940301. FIRST USE IN COMMERCE: 19940301

Standard Characters

Claimed

Mark Drawing Code (4) STANDARD CHARACTER MARK

Serial Number Filing Date

77722707 April 27, 2009

Current Filing Basis Original Filing Basis 1A

1A

Published for Opposition

September 1, 2009

Owner

(APPLICANT) Advantax Group, LLC LIMITED LIABILITY COMPANY ILLINOIS 200 W. River Road St.

Charles ILLINOIS 60174

Attorney of Record Prior Registrations

Brent E. Ohlmann 2204822;2785762

Type of Mark Register

SERVICE MARK PRINCIPAL

Live/Dead Indicator

LIVE

TRESS HOME NEW USER STRUCTURED FREE FORM GROWNED LET SEARCH OG

I.HOME | SITE INDEX | SEARCH | #BUSINESS | HELP | PRIVACY POLICY

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http://tess2.uspto.gov/bin/showfield?f=doc&state=4007:tie9lc.2.1

Exhibit B

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Assignments on the Web > Trademark Query

No assignment has been recorded at the USPTO

For Serial Number: 77722707

If you have any comments or questions concerning the data displayed, contact PRD / Assignments at 571-272-3350. Web interface last modified: October 18, 2008 v.2.0.2

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http://assignments.uspto.gov/assignments/q?db=tm&sno=77722707

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Exhibit B

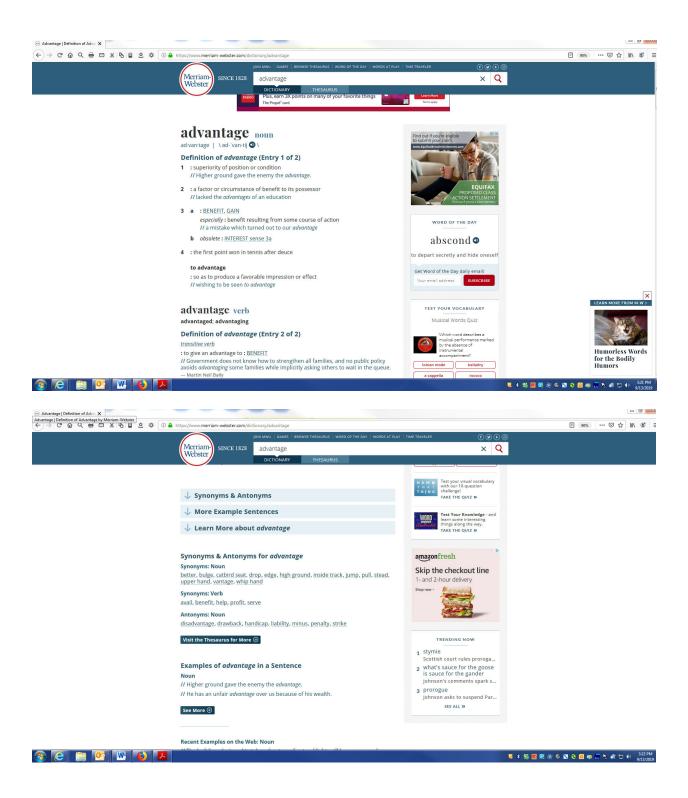


Exhibit C

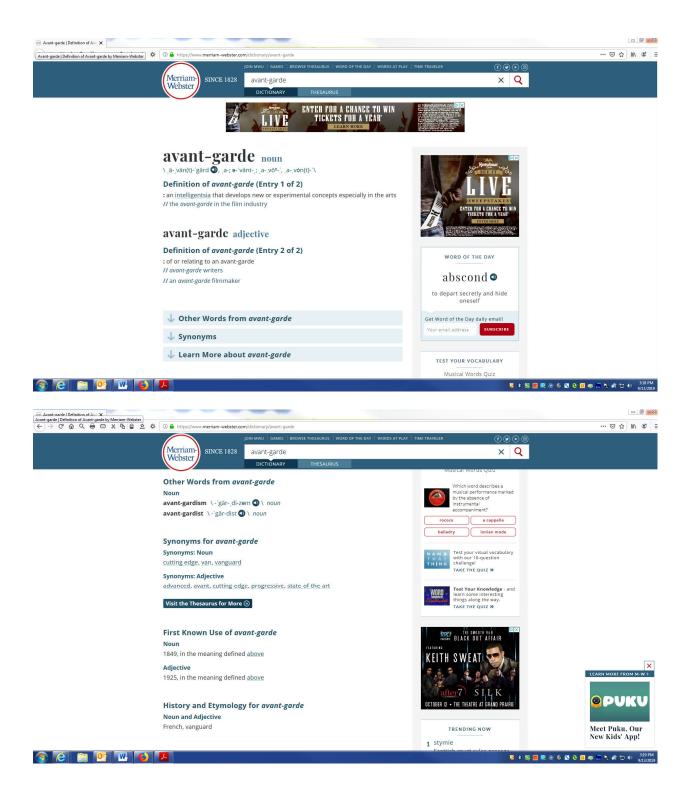


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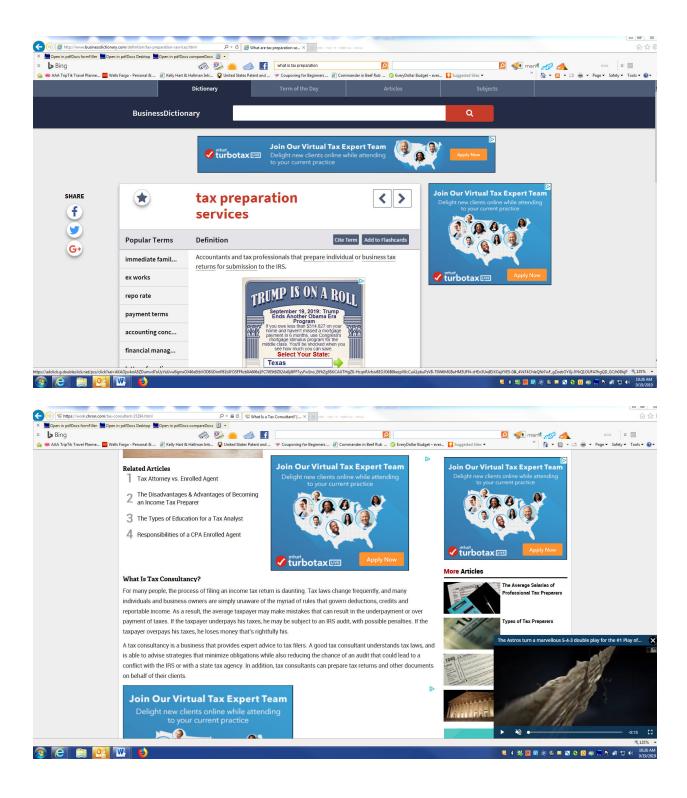
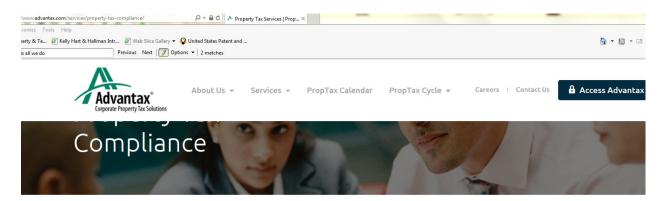


Exhibit E



Advantax Compliance

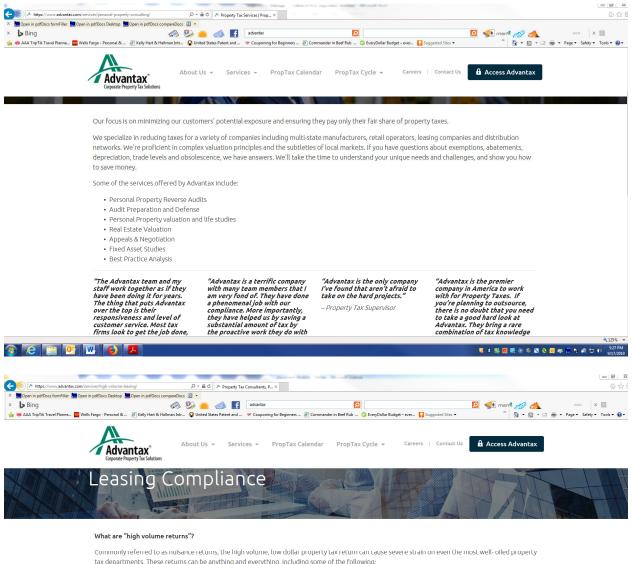
At Advantax, we take property tax compliance seriously – and why not? Property Tax is all we do. Our team is dedicated to manage your company's property tax compliance function. Advantax handles property tax compliance for hundreds of company's nation-wide, across all industries. Some of the markets we serve include the following:

- Leased Equipment
- Insurance, Banking & Title
- Restaurants
- Retail
- Healthcare
- Manufacturing
- Big Data

What will we do for you?

Advantax's compliance process follows the best practices of the PropTax Cycle, with a guarantee that your returns will be filed timely and accurately.

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 $tax\ departments.\ These\ returns\ can\ be\ anything\ and\ everything,\ including\ some\ of\ the\ following:$

- · Leased/Owned Healthcare Equipment
- Beverage Machines & Cafeteria Equipment
- Janitorial equipment
- Surgical supplies
- · Tools, Dies, Molds
- · Scientific lab Equipment
- · Modular Trailers & Tanks
- Computer Equipment & Servers
- Remote Employees, mobile offices

The sheer volume in any given year can be overwhelming and outright demanding. Advantax has customized solutions for these very problems across all industries.

What will we do for you?



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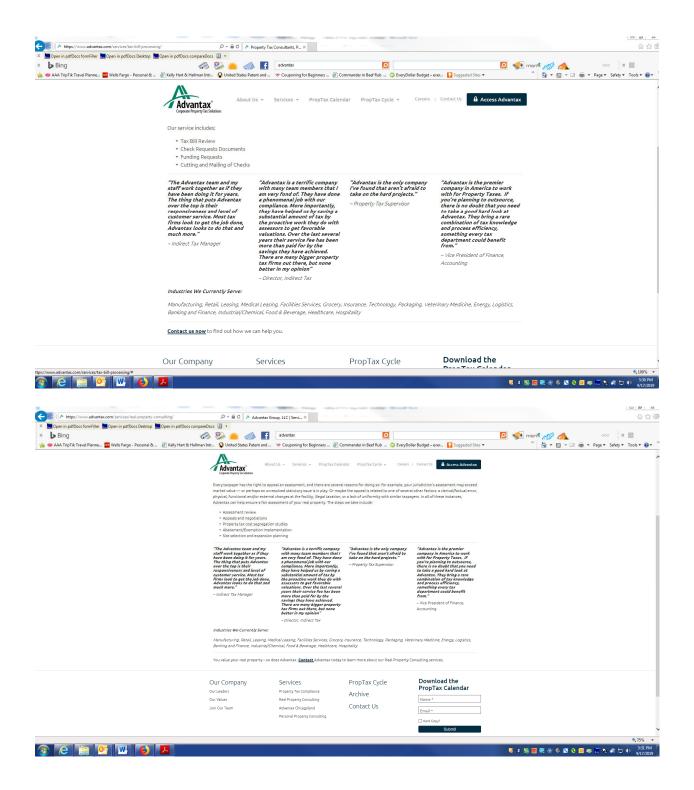
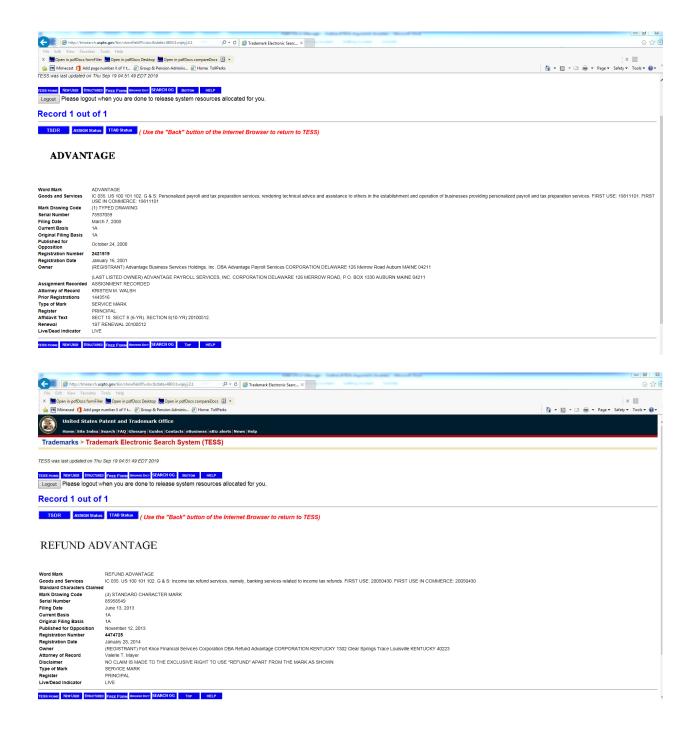
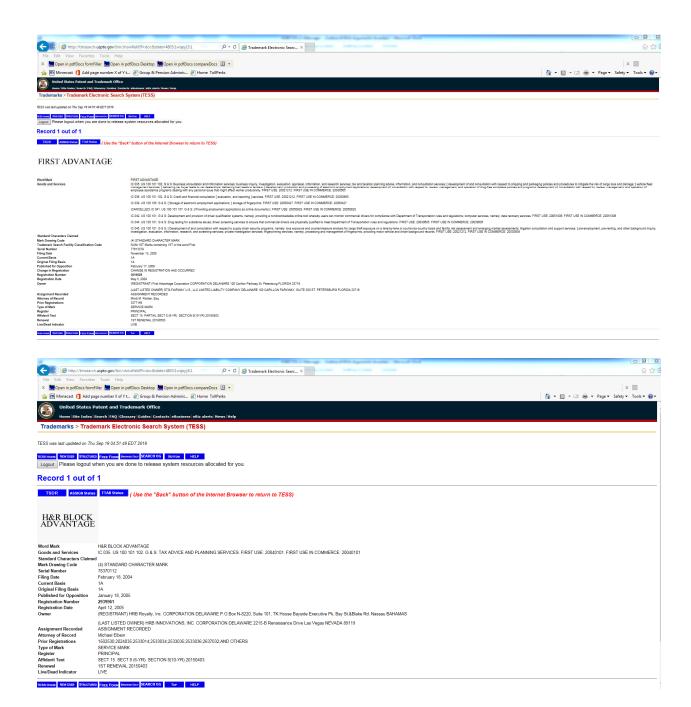
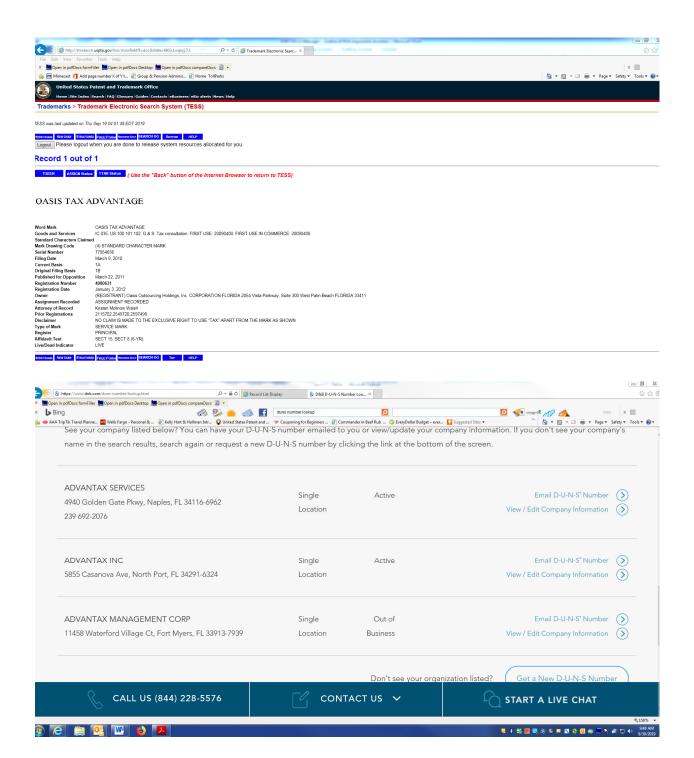
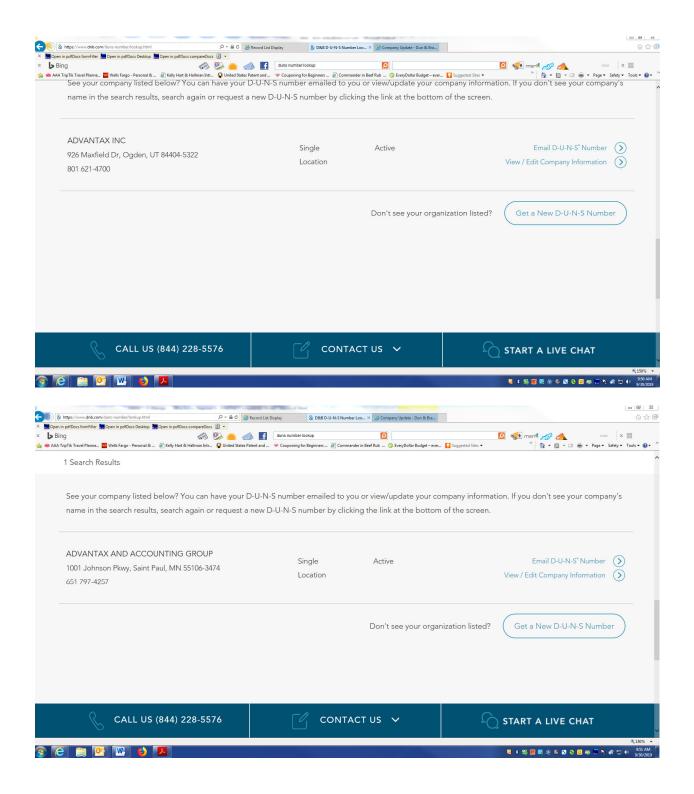


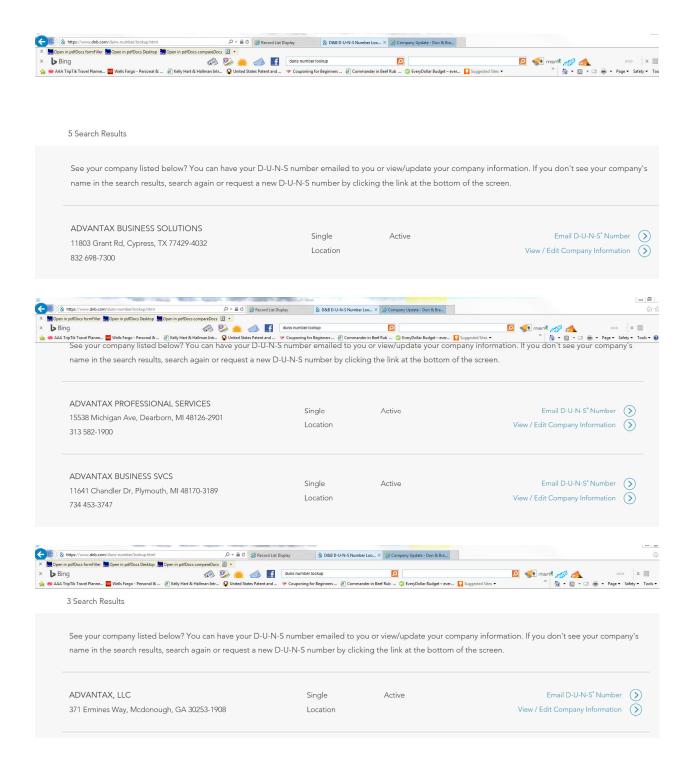
Exhibit F















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