

## SERVICES...

# KarAdvize

## Training: Dealerships Pathway to Success

### In-Person Dealership Training:

This consists of an in-person training with a variety of packages available. Your Dealership will receive **personalized** training designed to meet your specific needs. Your staff will learn new ideas and concepts that will keep them motivated and driven to succeed to the next level.

- Custom to your dealership, for ALL levels of staff
- Staff will learn unique concepts and ideas to be successful and determined
- Enhance dealership culture and educate employees

### Sales Training Topics Include:

- The KarAdvize 4 Step Sales Process
- Planning Strategies
- Sales Methods
- Goal Settings
- Advanced Selling Skills
- Overcoming Objection
- Effective Closing Techniques