

TIME, a Crump company, is the planning and insurance consultant to Financial Advisor Firms throughout the entire United States. TIME brings expertise in estate and tax planning, business planning, charitable planning, and life insurance to the clients of Financial Advisors. This partnership allows the Financial Advisor to provide a comprehensive process to their clients, without losing focus on their own area of specialty. TIME provides the advisor with a single resource for all of their planning and insurance needs.

TIME hold contracts with many of the largest, most respected life insurance companies offering the most competitive, secure and innovative products on the market today so that Financial Advisors can provide the best insurance products to their clients when appropriate. TIME is constantly surveying the market to assure the advisors they serve have access to the full range of products, offered solely by carriers of the highest ratings and financial status.

Our Mission

Our mission is to provide our client Firms with a comprehensive, highly professional, outsourced life insurance distribution solution via a national, multi-carrier, employee-based point-of-sale and internal support platform. Through objectivity and integrity, we strive to be the most comprehensive life insurance sales specialists servicing the financial services industry.

Your Partner of Choice

At TIME, we've assembled some of the most knowledgeable and talented professionals in the industry. Not only are our Regional Specialists proven producers, most hold advanced professional degrees in business or law. They understand your business and are ready to provide you and your clients with the analysis and objective guidance necessary to make appropriate decisions regarding wealth transfer, retirement and business issues.

"Our job is to support and enhance Advisors' relationships with their clients. That means we must place objectivity, integrity, and the quality of our work before other considerations. By providing this level of service, unmatched in the industry, we become partners with Financial Advisors and their Firms in developing a profitable and complementary area of their business."

– Brian Bock, President, TIME

Case Control Login

Enhanced Password Security Is Here

We have taken steps to enhance security when you log in to this website. Once you log in, you will be prompted to enter your email address, select security questions and responses, and reset your password. This is a one-time process and you will not need to reset your password every 90 days, six months, etc., unless you choose to reset your password.

User Name:

Password:

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What We Do

In the face of increased competition, industry challenges, and market fluctuations, Financial Advisors have identified the need to strengthen client relationships, provide broader services, and diversify product offerings. There is no better way to accomplish these goals than the addition of estate, business planning, and life insurance strategies to Advisors' portfolios of services.

The challenge is to find partners who can leverage the Advisor's time without diminishing their client control or quality of service. These partners must understand that the client relationship resides with the Advisor, not with the Specialist invited to help evaluate a specific need.

Advisors cannot afford to provide services based solely on expected commission revenue; they need to rely on partners who will provide professional expertise to every level of client, while providing the quality of advice the high net worth client has come to expect from professional Advisors.

Financial Advisors cannot be distracted in the delivery of a service outside of their primary expertise, and yet must provide this if they intend to achieve the desired level of client control and influence. The Advisor needs a single source for all issues related to life insurance including wealth transfer, wealth accumulation, and business continuation analyses. This single source must include professional assistance with high net worth clients, assistance with transactional insurance sales, including complete case management, underwriting, placement, and tracking of life insurance sales.

TIME works closely with clients' existing professional advisors, as well as with premiere estate planning and business attorneys to implement designs developed in these planning processes:

Meeting Wealth Transfer Needs of High Net Worth Clients

Estate Planning

Business Planning

Charitable Planning

Life Insurance Evaluation and Implementation

