



95 Commercial Street | Brooklyn, NY | 11222

Dear [REDACTED],

We are looking forward to collaborating with [REDACTED] and are excited about what's possible to deliver in the near future. The following includes a proposal designed to enable [REDACTED] to quickly move forward with implementing Looking Glass hologram technology specific to your applications.

We are pleased to propose an 8-week dedicated support and development contract that includes Looking Glass display hardware. This support will relate to specific activities defined by [REDACTED].

[REDACTED]: Hologram Solutions Support

- **Looking Glass 8.9" display canvas, Qty 4 (expedited – shipping September 2018)**
- **Looking Glass 15.6" display canvas, Qty 2 (expedited– shipping September 2018)**
- **Dedicated Looking Glass development resource allocated to 20 hours per week, for 8-weeks. This resource will act as a point-of-contact for custom hardware, software, and design support per client's instructions and priorities.**
 - **Support beyond 20-hours will be billed at \$[REDACTED]/hr**
 - **Approved project related travel and expenses will be billed at a 30% cost premium**
 - **Custom ordered project materials will be at a 30% cost premium**
 - **Client has access to ordering additional Looking Glass 15" hardware at \$[REDACTED] per unit (non-expedited)**
 - **Support contract has an option to renew by client**

Hologram Solutions Support (as listed) Price: \$[REDACTED]

Hologram Solutions Support is broken down into two invoices, that separate display hardware and engineering support. Invoice 1273 includes display costs totaling \$[REDACTED] which includes shipping. Invoice 1274 includes engineering support costs totaling \$[REDACTED], which provides services as outlined in this note.

This contract structure would enable multiple teams at [REDACTED] to engage with Looking Glass in parallel, while also providing each group flexible pathways to create customized solutions per their creative processes and needs. If you have any questions or suggestions, please let me know. If you agree that this structure provides a clear pathway to enable your success, I will send you our formal contract for signature. We are excited to work with [REDACTED] to push the limits of holograms!

Sincerely,

A handwritten signature in black ink, appearing to read "Ben Paletsky".

Ben Paletsky
Business Development – Hologram Solutions
bpaletsky@lookingglassfactory.com