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Trust. Reliability. Expertise.

Insignia Federal Group

Building strong relationships that foster innovation

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What We Do

Since 2003, Insignia Federal Group has been providing superior, high quality personalized consulting services to our private and public sector clients. Our expertise in strategic planning and program management, contracts and acquisition support, training, and professional IT services ensures that we can quickly and effectively address our clients' challenges and always exceed expectations. At Insignia, we believe our client's success is our success and approach each engagement with a philosophy of building strong relationships that foster innovation.

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Our Approach

Any project requires a strong understanding of a client's needs and priorities. A "one size fits all" approach fails to recognize each client's unique challenges and often results in unnecessary expense, lost productivity and inability to achieve the business goal. The Insignia corporate culture and methodology encourages communication, collaboration and innovation. We listen to our client's needs, develop a project plan tailored to achieve the client's specific goals, and apply our best practices to project implementation. During the life cycle of every project, we maintain constant communication with the client to ensure that progress meets expectations. At the same time, we recognize that changes occur and require flexibility to adapt and react quickly to minimize any potential disruption or schedule delays. Our success and growth is directly attributable to this corporate approach and ability to understand our clients' needs and deliver results.