

RESPOND TO THE QUESTIONS OF INFORMATION ABOUT SPECIMEN

Dear Sir or Madam,

I am here to answer the Questions about Specimens Information,

- (1) Identify the particular good(s) listed in the application for which the specimen(s) was submitted to show use of the mark.

Attached specimens are screenshots of selling "Luggage scales" on Amazon.com.

- (2) Was the specimen created for submission with this application? If so, specify the date each specimen was created. If applicant obtained the image(s) of the goods shown in the specimen(s) from a third-party website, provide the URL of the website and a digital copy of relevant webpage(s) for each image.

NO. We already sell our goods with using this mark on Amazon before applied to USPTO for this trademark. Please see the attached sale orders, and also see the Customer Reviews and Q&As about our "Luggage scales" on attached sales webpage, there are some Reviews and Q&A published in 2018.

- (3) Provide information about and examples of how applicant's goods appear in the actual sales environment.
 - (a) If sold in stores, provide a representative sample of the name(s) of the stores and of photographs showing the goods for sale in the named stores, such as photographs of the sales displays or goods on shelves with the mark.
 - (b) If sold online, provide a representative sample of the name(s) of the online retailers, the website URL(s) for each named retailer, and a digital copy of the web pages showing the goods for sale on the named website.
 - (c) If sold in another type of sales environment (e.g., catalogs, trade shows), identify the environment and provide photographs and/or documentation showing the goods for sale in that environment.

Because we also selling our goods on Amazon.com currently, So please refer to the web page link below,

<https://www.amazon.com/dp/B07B6SHFHV>

- (4) If the information in question (3) about how the goods appear in the actual sales environment is not available to applicant, please describe how applicant's goods are sold or transported and provide photographs and other documentation showing how applicant's mark appears on the goods and/or its packaging when the goods are sold or transported to or within the United States.

As described in "Question (3)", we sell our goods to US customers on Amazon.com.

- (5) For each category of sales environment specified in response to questions (3) and (4), specify when the goods bearing the mark were first available for purchase within the United States, the date of the first sale of the goods to or within the United States, and whether the goods are still for sale to or within the United States in that environment.

The date of the "Luggage scales" be first available for purchase on Amazon.com is Feb. 25, 2018, and the date of first order of the "Luggage scales" on Amazon is Mar. 16, 2018, and this item of goods is still for sale within US currently. Please refer to the sales webpage link listed in "Question (3)".

- (6) For the goods identified in response to question (1), specify the dollar amount of sales with or within the United States and provide at least three invoices or other supporting documentation that show payments or other consideration made, redacting personal or private information of buyers as necessary.

Attached three screenshots of sale orders of the "Luggage scales" from our Amazon Seller Account, and refer to the Customer Reviews and Q&As on the sales webpage, they are show that the customer's "payments and consideration made" for our goods. For the dollar amount of sales of the "Luggage scales", our sales amount on the Amazon in US is approximately \$100,000 in 2019.

Respectfully submitted,

/Guo Yu/