

# Shared purpose, meaningful results.

## **Pulling together may be our best practice.**

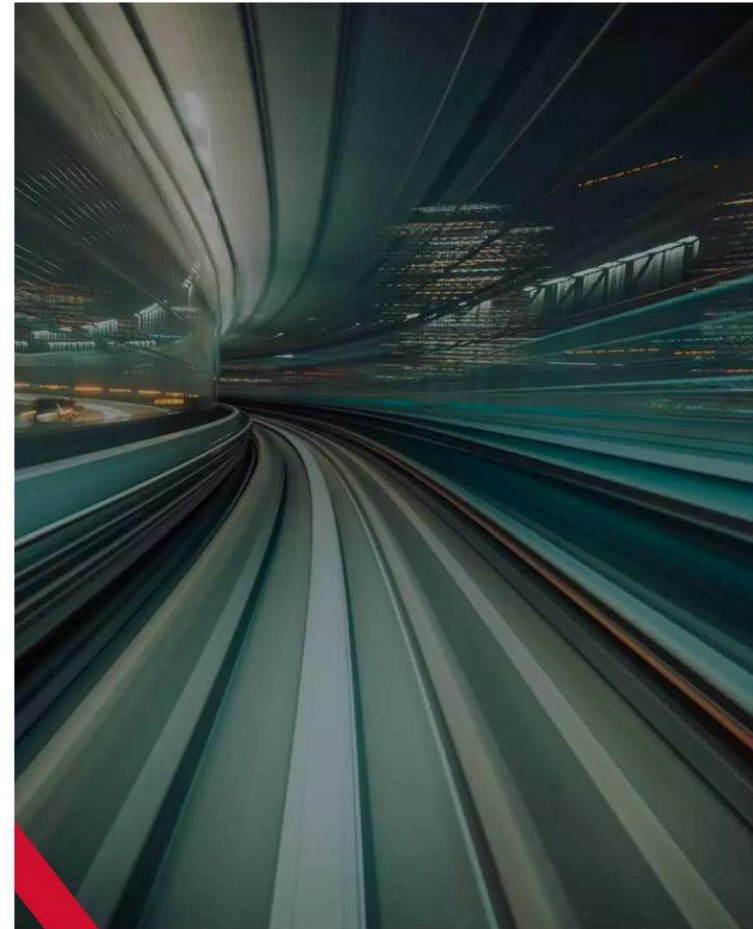
Shared purpose is a defining feature of our firm and culture. It binds our firm with clients, colleagues, communities and causes. Shared purpose is a powerful thing because vital outcomes are reached—and meaningful results are achieved—when you and your goals are fully understood ... and when we all pull together to achieve them.

## **Quarles in brief.**

Since 1892, Quarles has provided legal solutions to a wide range of clients on a national stage. Led today by a dynamic and diverse team of lawyers and business professionals, Quarles is a multidisciplinary AmLaw 200 firm with approximately 475 attorneys practicing at the top of the profession in Chicago, Indianapolis, Madison, Milwaukee, Minneapolis, Naples, Phoenix, Tampa, Tucson and Washington, D.C.

Our clients include major national and multinational corporations, emerging companies, educational and research institutions, municipalities and government agencies, charitable organizations, industry executives and high-net-worth individuals. They are industry leaders in technology, energy, financial services, health care, insurance, pharmaceuticals, real estate and manufacturing, to name just a few.

The way we work together, guided by our core values and service principles, aims to make a tangible difference in your world.



work.

### Values delivering value.

At Quarles, our values direct how we do business, how we care for clients, how we engage each other and who we select to join our firm. These are:

- **Clients First:** The interests of our clients always come first.
- **Purpose:** We are relentless in working to achieve the goals of our clients, colleagues and communities.
- **Integrity:** We conduct ourselves in accordance with the highest ethical and professional standards at all times.
- **Respect:** We treat everyone in a respectful, candid and collegial manner, including a long-standing commitment to community involvement and diversity, equity and inclusion.
- **Collaboration:** We approach everything we do with a spirit of shared effort and purpose.
- **Continuous Improvement:** We constantly strive to improve our performance.

How can we help?



A relationship is an investment, and Quarles understands the enduring rewards of a solid collaboration. We as a firm strive to see goals and benchmarks through your eyes—and then use our experience and insight to best position you to exceed them. Your challenges are our challenges; your triumphs are our triumphs. With Quarles, you're not just a client—you're a partner.

A complete list of our firm leaders can be found [here](#).

## Our 3 Core Principles

## Make a difference in all we do

Quarles is structured to provide world-class legal representation efficiently to deliver a return on your investment and trust in us. From tailored alternative fee arrangements to proactive strategic advice, smart staffing and regular performance discussions, we enter relationships with a commitment to deliver what you pay for ... and then some.

## Define success by your metrics

Whether we're establishing an individual set of documented service expectations and standards or building custom teams of legal professionals to address your unique needs, our focus is solely on helping achieve your business goals on your terms.

## Invest to understand you, your business and industry

Expect us to take the time to learn about your business, competitive environment and strategic goals. This intelligence guides our counsel and efforts to achieve broader, long-term objectives rather than just a quick win.



## Why Quarles? Glad you asked.

Shared purpose is a defining feature of our firm and culture. It binds us with clients, colleagues, communities and causes. What's important to you becomes important to us. You'll work with talented, genuine people who deliver the results you seek with an approach you value.



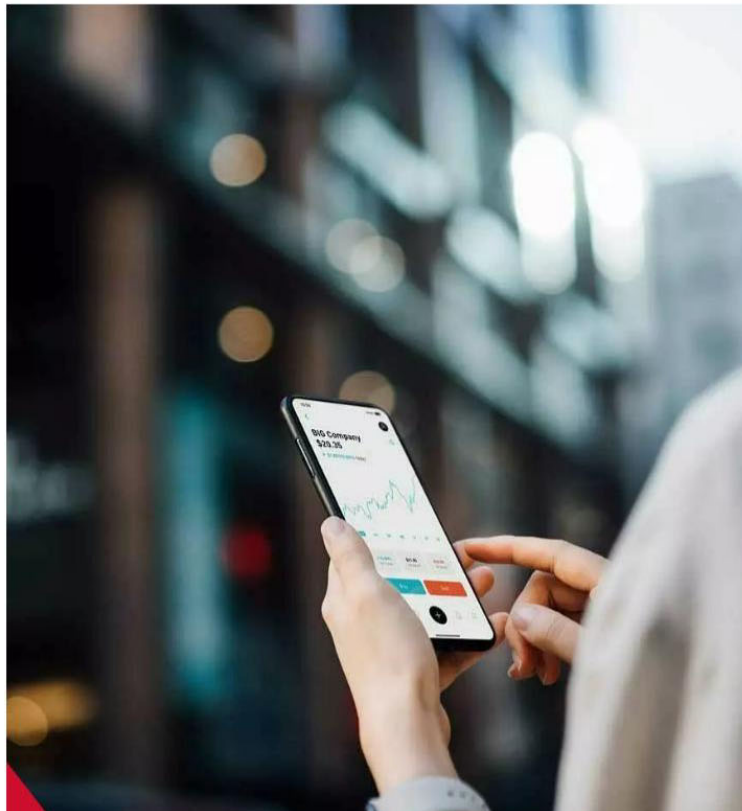
**475**  
Attorneys

**10**  
Offices Nationwide

**11**  
Core Practices

**#116**  
Amlaw 200

**48**  
Chambers Recognized  
Attorneys



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