

Import-export agency service

Your Full Service Import-export agency service Partner

Import Agents assist America businesses in transporting and selling their products in China. Export Agents connect domestic companies to the international shipping services most suited for their business.

NORLUND is an intermediary between the consigner and consignee. The payment method will be by sales commission or distribution rights. The agency does not acquire currency or market risk because it does not own the distribution rights initially. They do not need to take credit in the operation.

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What is an Import And Export Agent:

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Target Clients:

1. For enterprises that have no connection with distributors in China; **NORLUND** will help them sign an agreeable contract.
2. For international companies or domestic agents of Multi-national corporations in need of international transporting services, **NORLUND** will aid in customs clearance and product delivery.
3. For companies participating in exhibitions, **NORLUND** facilitates necessary documentation and provides post-exhibition logistical support.

Import process

Our retail merchandising services ensure that you and your products are well-presented and are tailored to the needs of your brand and the specific challenges you face.

From one-time projects to ongoing brand improvements, we provide support to help you drive sales at retail.

1. The client needs to finalize the price, trade contracts, product life cycle, transportation methods, and other information.
 2. Sign the import agency contract with NORLUND
 3. Confirm HS code and regulatory conditions including commodity inspection, mechanical and electrical certification, heavy machinery certification and other necessary certificate.
 4. Make payment to NORLUND (payment received by NORLUND according to the contract).
 5. The client provides the specification and receipt to NORLUND who will prepare the documents, provide the information of contact, and distributor price to the new clients.
 6. The operator will prepare import documents according to the orders.
 7. NORLUND will provide suggestions for logistical channels and arrange the logistic company to transport the goods as needed. (The wooden packaging needs the certificate of fumigation and IPPC mark).
 8. The operator will arrange the customs clearance according to the documents provided by the foreign supplier. Normally, it takes 3 to 4 working days to process.
 9. National Product shipment (normally 2 working days).
- Import customs clearance speed (our company has its own customs specialist)
- Air shipment: 2 working days
- Sea shipment: 3 to 7 days are allowed after shipping documents confirmed with shipping companies

export process

1. The client confirms a contract with a foreign company.
2. The client signs an agency contract with NORLUND
3. Confirm the HS code and the regulatory conditions.
4. NORLUND receives the payment from the foreign firm (the remittance will be arrived in 3 to 7 working days).
5. The client gives the customer specifications for the goods and factory information to E-HENG.
6. NORLUND will prepare the required exportation documents, book shipping space, inspect commodity (bill exchanging, the legal inspection goods) export declaration, and check export (random check non-statutory).
7. NORLUND audits the bill of lading, then makes and audits negotiable documents.
8. Client checks the whole set of documents and provides payment.
9. NORLUND receives the final payment from abroad (we will receive the money in 3 to 7 working days).
10. NORLUND will issue a VAT invoice after pre-recording the Customs declaration information.
11. The client will make a VAT invoice for NORLUND.
12. NORLUND will audit the VAT invoice verification and refund the tax.



NORLUND Import-export agency service

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\$100.00

☆☆☆☆☆

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Main Menu

- Home
- Product merchandising
- Import-export agency service
- Contact Us