



Inventurus Knowledge Solutions, Inc.
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www.ikshealth.com
info@ikshealth.com

Enabling provider enterprises deliver better, safer and more efficient care

IKS HEALTH
SUCCESS STORY

Enabling the journey from physical data to digitization



A physician-led multi speciality physician group in [REDACTED] with over 40 clinics, providing care to over 300,000 patients in the region. The group includes other ancillary settings including imaging centres and cancer treatment centers. It is a part of one of the largest Health systems in the nation built around patient-centric care.

200+ PROVIDERS

40 PRACTICES

20 SPECIALTIES

KEY CHALLENGES



Lack of bandwidth to manage the incoming documents - leading to massive backlogs
Delayed / missed reporting on various quality measures
Increased Cost of care due to repetitive tests & diagnostics as papers & system updates are misplaced



IKS Stacks

Managing Clinical Document journey in a Standardized, cost-efficient manner

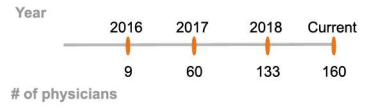


-  Create a rule-book to organize the documents in the EHR including:
 - Naming conventions
 - Filing locations
 - Discrete data abstraction for Quality Measures
-  Review incoming documents for Triaging & Indexing
-  Clinically relevant information abstracted from document images into discrete data fields in EHR
-  Clinical Quality Measures and Trackers populated to meet MA / ACO / MSSP / other reporting requirements
- 
 - Tasking specific documents that need provider sign-off or action
 - Notifying positive results for cologuard and newborn screening



IMPACT DELIVERED

JOURNEY SO FAR...



WHAT OUR CLIENTS SAY...

'Enjoy partnering with IKS as it has taken off a lot of work from our plates, and appreciate that'

Client Regional Manager



(Original For Recipient)

| TAX INVOICE | | | | | | |
|-----------------|---------------------------------------|------------|------------------------|--------------------------|------------------------|------------|
| Bill To: | | [REDACTED] | | Number | [REDACTED] | |
| Ship To: | | | | Date | 30-APR-21 | |
| IEC No: | | | | Billing Period | 01-APR-21 To 30-APR-21 | |
| | | | Contract Ref | [REDACTED] | | |
| | | | Contract Date | 01-DEC-20 | | |
| | | | State Name | Other Country | | |
| | | | State Code | 99 | | |
| | | | Reverse Charge | No | | |
| | | | Place of Supply | United States of America | | |
| Sr. No. | Description | CPC | HSN/SAC | Qty. | Rate | Total |
| 1 | Fees for STACKS Services for April 21 | | | | | |
| 2 | Chart Prep_Abstractable Data Set | | | | | |
| 3 | Chart Prep_No Data Set to Abstract | | | | | |
| 4 | Merging Duplicate Patient Records | | | | | |
| Total | | | | | USD | [REDACTED] |

Total

[REDACTED]

For Inventurus Knowledge Solutions Pvt Ltd

Payment Terms
Due Date

NET 25
25-MAY-21

Mukesh Jain

Remittance Details:

Authorised Signature

| | | | |
|---------------------|------------|---------------------------|------------|
| Remit To | | Routing No. (WIRE) | |
| Bank | [REDACTED] | Routing No. (ACH) | |
| Bank Address | [REDACTED] | SWIFT Code | [REDACTED] |
| Account No. | [REDACTED] | CHIPS UID | |

Declaration: Supply Meant for export/Supply to SEZ unit or SEZ Developer for Authorized Operations under Letter of Undertaking without payment of integrated tax(Section 31 read with Rule 46 of CGST Rules,2017).



(Original For Recipient)

| TAX INVOICE | | | | | | |
|-----------------|-------------------------------------|------------|------------------------|--------------------------|------------------------|------------|
| Bill To: | | [REDACTED] | | Number | [REDACTED] | |
| Ship To: | | | | Date | 30-APR-21 | |
| IEC No: | | | | Billing Period | 01-APR-21 To 30-APR-21 | |
| | | | Contract Ref | [REDACTED] | | |
| | | | Contract Date | 04-MAY-20 | | |
| | | | State Name | Other Country | | |
| | | | State Code | 99 | | |
| | | | Reverse Charge | No | | |
| | | | Place of Supply | United States of America | | |
| Sr. No. | Description | CPC | HSN/SAC | Qty. | Rate | Total |
| 1 | Fees for STACKS services for Apr 21 | | | | | [REDACTED] |
| Total | | | | | USD | [REDACTED] |

Total

[REDACTED]

For Inventurus Knowledge Solutions Pvt Ltd

Payment Terms NET 45
Due Date 14-JUN-21

Mukesh Jain

Remittance Details:

Authorised Signature

| | | | |
|---------------------|------------|---------------------------|------------|
| Remit To | [REDACTED] | Routing No. (WIRE) | |
| Bank | | Routing No. (ACH) | |
| Bank Address | | SWIFT Code | [REDACTED] |
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Abstracting Discrete Clinical Data from incoming paper and populating that data into the correct field within the EHR simultaneously reduces the cost of care while improving clinical quality reporting.

IKS Abstract

The promise of a paperless healthcare system still alludes many who toil each day in the stacks and stacks of paper that inundate doctors' offices, hospitals, and other providers. Care team members would rather focus their attention on patient care, efficiency, value, and outcomes. In the real world of busy medical practices, health care still relies on paper as much as ever. Patient charts, referrals, consults, prescriptions, results—the busier the practice, the more complex the patient mix, the longer the paper trail.

As any healthcare IT or policy expert will say, the issue of data management is at the epicenter of population health management. A good part of the solution comes by managing our paper problem while we continue to move toward connecting electronically via EHRs and health information exchanges (HIEs) among stakeholders in the continuum of care.

Data management is to population health what an EKG is to a cardiologist. Without access to real-time, cohesive, efficient, and high quality data, how can healthcare leaders make crucial decisions and plan preventive clinical initiatives? Further, how can organizations expect to remain viable when their cash flow and viability are tied to the collection and reporting of this data? While providers and their teams struggle to manage stacks of paper and convert them into viable digitized EHRs, everyone suffers, leaving patients isolated from their providers and at risk for low quality care.

For the last decade, IKS Health, a leading service-enabled solutions provider to medical enterprises, has taken on the operational burden for providers, from the back office to the exam room. Knowing that time, attention to detail, and clinical talent are essential to the document management process, the organization deploys solutions to save physicians time in the exam room and improve quality reporting, data collection, and management process.

IKS Abstract Outcomes:

POTENTIAL VALUE BENEFITS*

| BENEFIT | PER DAY | PER MONTH | ANNUALIZED |
|--|---------|-----------|------------|
| PER PHYSICIAN TIME SAVED | 15 min | 5 hours | 60 hours |
| POTENTIAL ADDITIONAL VISITS / PHYSICIAN | 1 | 20 | 240 |
| POTENTIAL ADDITIONAL REVENUE / PHYSICIAN | \$150 | \$3,000 | \$36,000* |
| CLINIC STAFF TIME SAVED/MD | 2 hours | 40 hours | 480 hours |
| POTENTIAL REDUCED COST / PHYSICIAN | \$42 | \$833 | \$10,000 |

ANNUALIZED BENEFITS*

| | 50 MDs | 100 MDs | 150 MDs | 200 MDs |
|--|--------------|--------------|--------------|--------------|
| | 3000 hours | 6000 hours | 9000 hours | 12000 hours |
| | 12000 visits | 24000 visits | 36000 visits | 48000 visits |
| | \$1.8 M | \$3.6 M | \$5.4 M | \$7.2 M |
| | 24000 hours | 48000 hours | 72000 hours | 96000 hours |
| | \$0.5 M | \$1.0 M | \$1.5 M | \$2.0 M |

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IKS Health

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IKS Health Announces Name Change to Clinical Solution Services

Capturing enhanced financial and clinical value for its clients, these name changes better represent the unity of IKS Health's services.

<https://www.pr.com/press-releases/485917>

Dallas, TX, March 26, 2021 --(PR.com (https://www.pr.com/))-- IKS Health, a leading physician enterprise enablement partner, announced today that it is renaming several of its clinical solution services to better represent the enhanced value that these solutions provide for clients both clinically and financially. In response to the organization's rapid growth, specifically related to the ongoing adoption of these services, the updated branding represents the critical gaps in workflows that the organization allows clients to fill.

"There is a single thread that unifies each and every IKS solution. With the aim of making your organizations more efficient and effective so that you can provide better, safer care to your patients, IKS sees similarities in our solutions whether we are supporting you in the back office, front office, exam room or living room," says CEO Sachin K. Gupta. "We're excited to share today the rebranding of several of our clinical solution offerings with the intent to better capture the value that they bring to our clients and their patients and better present the full vision of the unity of IKS's services."

Migrate: IKS utilizes a tightly documented protocol to transfer multiple forms of clinical data from legacy EMRs to new technologies for clients. With this unique process, not only is clinical data moved appropriately, but IKS employs clinical professionals to review and verify the information, saving client physicians tens of thousands of hours during an already stressful transition period. IKS solutions have demonstrated time savings and patient safety improvements.

Stacks: The promise of a paperless healthcare system still alludes many who toil each day in the stacks and stacks of paper that inundate doctors' offices, hospitals, and other providers. A good part of the solution comes by managing the paper problem while continuing to move toward connecting electronically via EHRs and health information exchanges (HIEs) among stakeholders in the continuum of care. IKS Stacks helps organizations abstract discrete clinical data from incoming paper and populate that data into the correct field within the EHR, simultaneously reducing the cost of care while improving clinical quality reporting.

AssuRx: Prescription refill error is cause for considerable concern and prescription renewal/refill requests represent a major pain point in the physician's workflow. Studies estimate that over 1.5 million people suffered from severe health hazards & 100,000 preventable deaths occurred due

...million people suffered from severe health issues or 100,000 preventable deaths occurred due to mistakes in refilling prescriptions. Electronic prescription error rates reduced from 7-12 percent to 0.16 percent based on error reports from clients using IKS Health AssuRx.

“Together we believe our solutions will further deliver on our mission of becoming the trusted partner that ensures financial success for our clients and healthier populations in our communities,” says Chief Clinical Services and Innovations Officer Dr. Shane Peng.

About IKS Health

IKS Health enables the enhanced delivery of exceptional health care for today’s practicing physician, medical groups and health systems. Supporting health care providers through every function of the patient visit, IKS is a go-to resource for organizations looking to effectively scale, improve quality and achieve cost savings through integrated technology and forward-thinking solutions. Founded in 2007, the 4,500-member strong workforce at IKS includes approximately 700 physicians and manages more than \$6 billion in revenue for more than 30,000 client physicians throughout the United States.

Contact

IKS Health

Lauren Astor

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ikshealth.com

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