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The Walkthrough | HomeLight's Real Estate Podcast

HomeLight Inc.

Business
 ★★★★★ 4.8 • 65 Ratings

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APR 18, 2022

Season 3 of The Walkthrough Begins April 25!

We're excited to be back for Season 3 of The Walkthrough! Host Matt McGee shares a brief preview of what to expect.

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DEC 20, 2021

Best of The Walkthrough: 2021's Must-Listen Highlights

What a rollercoaster ride 2021 was in real estate. Record-low inventory created record-high home prices. Bidding wars became an everyday occurrence. More than ever, you had to be at the top of your game to help your buyers and sellers navigate this unusual market. Helping you do that on The...

[▶ PLAY](#) 34 min



OCT 25, 2021

Walkthrough Mini-Episode: Wrapping Up 2021 & Making Plans for 2022

Our upcoming schedule? A new job opportunity to help with The Walkthrough? As we wind down season two of The Walkthrough, host Matt McGee shares a few housekeeping items about our plans for the rest of this year and into 2022.

[▶ PLAY](#) 7 min



OCT 18, 2021

A Shift is Happening: Buyers are Regaining Leverage as 2021 Comes to ...

Let's state the obvious: We're still in a very strong seller's market. But as the end of the year approaches, those "small signs of change" we talked about three months ago have gotten much bigger. Our End-of-Year Top Agent Insights Survey is out today, and it shows that the real estate...

[▶ PLAY](#) 30 min



OCT 11, 2021

The 3 Anchors of Agent Training That Ensure New Hires are a Perfect...

30-day and 60-day onboarding programs are common among today's real estate teams. In the Silicon Valley, Rainmaker Real Estate is taking a different approach: a training and onboarding system with no set time limits, where the focus is on quality over speed. On this week's Walkthrough, Nancy Reynol...

[▶ PLAY](#) 34 min



OCT 4, 2021

Learn the One-Page Strategic Plan That Helped a HomeLight Elite Agent...

October...scary costumes, bags of candy everywhere, and...TIME TO PLAN FOR 2022! If you're ready to take your business up a level, you've found the right podcast. After hitting a ceiling of no growth for three years, Brett's team has more than doubled their annual transactions and GCI. His brokerage,...

[▶ PLAY](#) 33 min



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Customer Reviews

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★★★★★
Fat little dog, 04/18/2021

★★★★★
Isa Gold, 02/01/2021

★★★★★
timepassport, 12/07/2020

Info you can use immediately

I just finished the two-part interview with Isacc Guzman. Not only do I know Isacc, but I have been fortunate enough to learn many things from him that we have implement. [more](#)

The struggle is real

I just listen to my first podcast on "time blocking". Great suggestions and what a relief knowing the struggle of time management is not just mine. I am a new agent trying to [more](#)

Great tips

Pretty helpful to learn from the best. It's gotten better over time, with lots of helpful tips versus just two people talking shop. The real life examples make it feel like this is [more](#)

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