

Home Technology Industry Specialties Discrete Manufacturing ERP > Industrial Equipment Manufacturing

## TECHNOLOGY BUILT SPECIFICALLY FOR EQUIPMENT MANUFACTURING

Give your company a **HEADSTART** with repeatable, proven applications that deliver value across your business. Access solutions specifically built for mid-size equipment manufacturers that help you gain insight into your direct customers' operations as well as your customer's clients. With **HEADSTART** for Equipment Manufacturing you can identify and address supply chain risks before they have consequences and deliver machines that drive business outcomes throughout the value chain.

[GET A FREE ASSESSMENT](#)

**SUPPLY CHAIN RESILIENCE REPORT**

## EMBRACE THE EVOLUTION AND USE EQUIPMENT MANUFACTURING SOFTWARE TO YOUR ADVANTAGE.

Technology for equipment manufacturing promises higher productivity, enhanced customer experiences, and lower costs. To achieve these transformative benefits, midsize manufacturers nationwide are turning to Sikich to deploy solutions that enable you to:

- Build a resilient supply chain
- Create more value from customer relationships
- Enhance customer experience and empower technicians
- Unify data across sources to unlock customer and equipment insights
- Innovate quickly to drive business transformation
- Enable new business models

**QUICK PATH**

Jump to learn more.

- > Dynamics 365 Finance and Supply Chain Management
- > Dynamics 365 Business Central
- > Dynamics 365 CRM for Manufacturing
- > Dynamics 365 Field Service
- > ERP Implementations
- > On-going support for Dynamics 365
- > ERP Rescue and Recovery

## FEATURED CASE STUDIES

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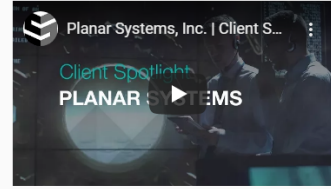
### HAGLER



### AMF BAKERY



### PLANAR



## CONTROL COSTS ONCE AND FOR ALL, AND MAKE YOUR BEST DECISIONS WITH HEADSTART FOR EQUIPMENT MANUFACTURING

You deserve tools and people who know your business; that's why we crafted HEADSTART for Equipment Manufacturing, built on Dynamics 365. It supports your core processes of designing, configuring, manufacturing, selling, delivering, and servicing. Rather than starting from a blank slate, we offer a preconfigured industry solution, based on best practices. HEADSTART maximizes your investment, reduces project duration and cost, and lets you focus on operational excellence through enhanced visibility and insights, streamlined process flow, and enhanced decision support.

#### WORKING PROTOTYPE IN 6 WEEKS

Get up and running with your system quickly using **YOUR** sample data.

#### COST OF OWNERSHIP SAVINGS

See around a **25%** reduction in the total project cost of ownership.

#### 33% REDUCTION IN PROJECT DURATION

See **drastic** results in your projects, by completing them more efficiently.

#### REMOTE DELIVERY

The HEADSTART program can be remotely delivered to save even more time.

Get Future Ready with Sikich



Ben Hagler - VP, Hagler Systems

*"Our entire decision of working with Sikich was the people behind the name brand. They looked at our business processes and made recommendations that were spot-on."*

## WITH THE SIKICH



## SOLUTION, YOU CAN

- ✓ Transform operational data into actionable insights
- ✓ Improve operational efficiencies and costs
- ✓ Reduce equipment downtime and supply chain disruptions
- ✓ Share knowledge across plants for optimized productivity
- ✓ Eliminate costing nightmares
- ✓ See high level real-time project performance and profitability numbers with drill-down

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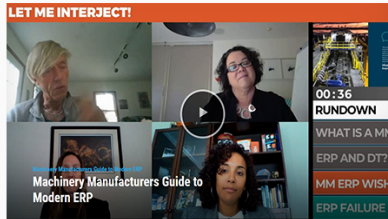


# SOLUTION, YOU CAN

- ✓ Transform operational data into actionable insights
- ✓ Improve operational efficiencies and costs
- ✓ Reduce equipment downtime and supply chain disruptions
- ✓ Improve product quality and reduce scrap
- ✓ Automate proposals, sales price, BOMs, Routings, and new part numbers
- ✓ Share knowledge across plants for optimized productivity
- ✓ Eliminate costing nightmares
- ✓ See high level real-time project performance and profitability numbers with drill-down capabilities
- ✓ Automate proposals, sales price, BOMs, Routings, and new part numbers

## ASSETS

### EQUIPMENT MFG'S GUIDE TO MODERN ERP



### CRM FOR FIELD SERVICE



### EBOOK: IEM CUSTOMER FACING FIELD GUIDE



### EBOOK: 9 WAYS TO MAKE YOUR FIELD SERVICE DEPARTMENT A PROFIT CENTER



### EBOOK: EQUIPMENT MANUFACTURERS: 6 CRITICAL FEATURES YOUR ERP SYSTEM NEEDS



## VISUALIZE THE FUTURE WITH AN ENVISIONING WORKSHOP

Get a clear, actionable picture of how you can reach your business goals and progress your path to digital maturity with Dynamics 365, the Microsoft Cloud and Power Platform, through our Envisioning Workshop using Microsoft's Catalyst approach.

[START MY JOURNEY](#)



## EQUIPMENT MANUFACTURING SOFTWARE SOLUTIONS

### FULL-LIFECYCLE SERVICES

Work with a single, trusted partner for a comprehensive range of essential services, including ERP selection, business change management, deployment, integration, and ongoing support.

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#### MANAGED SERVICES

Simplify technology management and meet your top priorities, including profitability, efficiency, and customer satisfaction.

#### BUSINESS INTELLIGENCE

Empower people in all roles to make better decisions faster.

#### DYNAMICS 365 CRM FOR EM

#### SECURITY AND COMPLIANCE

#### CLOUD SERVICES

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Simplify technology management and meet your top priorities, including profitability, efficiency, and customer satisfaction.

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#### DYNAMICS 365 CRM FOR EM

Cultivate your most important relationships and make your marketing and sales more effective.

#### SECURITY AND COMPLIANCE

Find the right balance between application security and productivity, so your business runs smoothly.

#### CLOUD SERVICES

Scale resources as your company grows, reduce infrastructure costs and space requirements, and access software capabilities and data from anywhere.

## ARE YOU READY FOR THESE CHANGING TIMES?

Everything is different –your employees are working from home, they need access to all their systems, you need clear processes, and the line between work and private life is blurring. Customer demands are changing, your supply chain is being disrupted, and more. With a cloud ERP system, you can maintain operations as usual and be ready to take on the next phase in our new normal.

[REQUEST A FREE ASSESSMENT](#)

## RELATED INSIGHTS

TECHNICAL INFORMATION, BLOGS, WHITE PAPERS AND VIDEOS



**CHOOSING BETWEEN EMBEDDED OR STANDALONE CONFIGURATION TECHNOLOGY FOR ETO COMPANIES**

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**INFOGRAPHIC: SUPPLY CHAIN RESILIENCY AS A TRANSFORMATIVE BUSINESS INITIATIVE**

JULY 29, 2021

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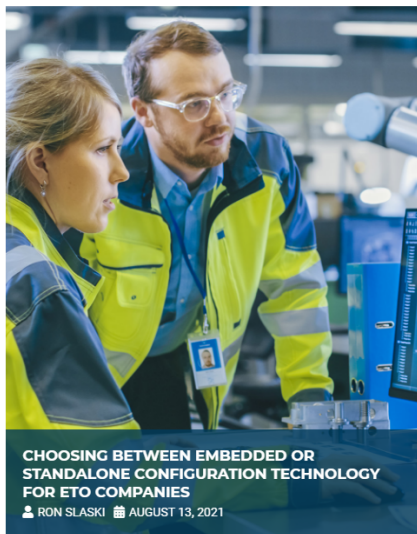
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