



GROUP SALES LETTER OF INTENT

ORGANIZATION: NerdiGras 2021 -Krewe Redbeard LLC 2021 -Krewe Redbeard LLC.
 CONTACT: Name: Kevin Stallard
 Phone Number: (404) 895-1313
 E-mail Address: kstallard@gmail.com

NAME OF EVENT: NerdiGras 2021 -Krewe Redbeard LLC 2021
 REFERENCE #: M-L1KG7GL
 OFFICIAL PROGRAM DATES: Thursday, 03/11/2021 - Sunday, 03/14/2021

Thank you for choosing Atlanta Marriott Northwest at Galleria, located at 200 Interstate North Parkway SE, Atlanta, GA 30339, (770) 952-7900, to host the NerdiGras 2021. This letter outlines the requirements we discussed for your event. We are committed to meeting your needs, delighting your guests, and providing high quality service and attention to detail during your group’s stay.

****Rooms Information:** The Hotel agrees that it will provide, and NerdiGras 2021 -Krewe Redbeard LLC intends to use, 215 room nights in the pattern set forth below:

Date	Day	2 Double Beds GTD	King	Total Rooms
03/11/2021	Thu	10	5	15
03/12/2021	Fri	20	20	40
03/13/2021	Sat	20	20	40

Start Date	End Date	Room Type	Rate with breakfast	Rate without Breakfast
03/11/2021	03/13/2021	2 Double Beds GTD	\$99.00	\$89.00
03/11/2021	03/13/2021	King	\$99.00	\$89.00

****Above block will be provided on a courtesy basis. Nerdisgras 2021 is not responsible to fulfill the above block. The hotel agrees to guarantee the above pattern, at a minimum, for Nerdisgras 2021 guests. The hotel will continue to add rooms into the block on a space available basis until the cut-off date.**

Hotel room rates are subject to applicable state and local taxes (currently 14%, plus a \$3 per night Cobb County Tourism Fee and a \$5 per night State Hotel-Motel Tax) in effect at the time of check-out.

SPECIAL CONCESSIONS

In consideration of the Room Night Commitment and the functions identified on the Function Information Agenda/Event Agenda, Hotel will provide NerdiGras 2021 -Krewe Redbeard LLC with the following special concessions:

- Breakfast up to four guests included in sleeping room rate **with breakfast included**
- 1 Complimentary Suite for the duration and welcome amenity
- 4 additional complimentary upgrades at the group rate and welcome amenity
- 1:30 additional complimentary room nights
- Discounted staff/director and volunteer rate **\$79/night**
- Complimentary basic wireless-internet in all guest rooms
- Complimentary self-parking offered to all overnight guests
- \$6/day discounted self-parking for all day guests (non-overnight guests)

- Discounted/complimentary meeting based on multiple terms; see below sliding scale chart.
- Double Marriott Bonvoy points awarded and can be split if desired

The group room rates listed above are net non-commissionable. Nerdigras 2021 -Krewe Redbeard LLC will be responsible to pay any commissions due to any agency for this event.

Please have the guests in your group directly call Marriott Reservations at 1(800) 228-9290 or utilize the booking link on or before Friday, February 19, 2021, (**the “Cutoff Date”**) to make their sleeping room reservations. Please advise guests to identify themselves as part of the Nerdigras 2021 -Krewe Redbeard LLC group staying at the Atlanta Marriott Northwest at Galleria, located at 200 Interstate North Parkway SE, Atlanta, GA 30339.

All reservations must be guaranteed with a major credit card. The hotel will not hold any reservations unless secured by credit card.

Reservations for all guests must be received on or before **Friday, February 19, 2021, (the “Cutoff Date”)**. After the Cutoff Date, the hotel will release any unreserved rooms for general sale and, in the hotel’s discretion, will accept reservations at Nerdigras 2021 -Krewe Redbeard LLC’s group rate, on a space and rate available basis.

If for any reason, you no longer need the block of rooms, please let us know as soon as possible, and we will be happy to cancel the room block, without charge to the group. The cancellation policy applicable to individually made reservations will continue to apply.

Nerdigras 2021 -Krewe Redbeard LLC agrees that neither the Group nor attendees of the Event shall be authorized to resell room reservations made pursuant to this letter.

The following billing arrangements apply to guest rooms: Individual to pay all guest room charges (cash paying guests may be asked to leave a cash or credit card deposit to guarantee payment).

Unless paid in cash, money order, or other guaranteed form of payment, all charges for the Event must be paid by credit card or company check, in which case a credit card authorization is required. Nerdigras 2021 -Krewe Redbeard LLC shall provide hotel with credit card authorization information. A Credit Card Information Request e-mail will be sent to the e-mail address provided by Nerdigras 2021 -Krewe Redbeard LLC. Nerdigras 2021 -Krewe Redbeard LLC agrees that the Hotel may charge to this credit card any payment as required under this Letter of Intent.

Function Information: As we discussed, below outlines the function space needs for your event.

Date	Day	Start Time	End Time	Function Type	Setup	# People	Related Events
03/11/2021	Thu	5:00 PM	2:00 AM	Set Up	Theatre/Special	TBD	Breakouts, cash concessions
03/12/2021	Fri	8:00 AM	2:00 AM (group will be permitted to stay in meeting space post 2AM, but music and alcohol sales will end)	Meeting	Theatre/Special	TBD	Breakouts, cash concessions

Date	Day	Start Time	End Time	Function Type	Setup	# People	Related Events
03/13/2021	Sat	8:00 AM	2:00 AM (group will be permitted to stay in meeting space post 2AM, but music and alcohol sales will end)	Meeting	Theatre/Special	TBD	Breakouts, cash concessions
03/14/2021	Sun	8:00 AM	4:00 PM	Meeting	Theatre/Special	TBD	Breakouts, cash concessions

FACILITY FEES/ MINIMUM BANQUET FOOD AND BEVERAGE REVENUE REQUIREMENT

Based on Nerdigras 2021 -Krewe Redbeard LLC's requirements, Hotel's function space fees and food and beverage requirements are reflected in the chart below:

**Select One option below	Space	600+ room nights	400+ room nights	300+ room nights	200+ room nights	100 or less room nights
	18,000 sq. ft.	\$0 food and beverage minimum OR \$0 rental	\$15,000 food and beverage minimum OR \$10,000 rental	\$20,000 food and beverage minimum OR \$15,000 rental	\$30,000 food and beverage minimum OR \$20,000 rental	\$40,000 food and beverage minimum or \$25,000 rental
	11,000 sq. ft	\$0 food and beverage minimum OR \$0 rental	\$0 food and beverage minimum OR \$0 rental	\$15,000 food and beverage minimum OR \$10,000 rental	\$20,000 food and beverage minimum OR \$15,000 rental	\$30,000 food and beverage minimum OR \$20,000 rental
Elected option, being held on a courtesy basis	8,000 sq. ft.	\$0 food and beverage minimum OR \$0 rental	\$0 food and beverage minimum OR \$0 rental	\$0 food and beverage minimum OR \$0 rental	\$15,000 food and beverage minimum OR \$10,000 rental	\$20,000 food and beverage minimum OR \$15,000 rental

	5,000 sq ft.	\$0 food and beverage minimum OR \$0 rental	\$0 food and beverage minimum OR \$0 rental	\$0 food and beverage minimum OR \$0 rental	\$0 food and beverage minimum OR \$0 rental	\$15,000 food and beverage minimum OR \$10,000 rental
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All meeting room, food and beverage, and related services are subject to applicable taxes (currently 6%) and service charge (currently 25%) in effect on the date(s) of the event.

No later than 72 hours prior to event, NerdiGras 2021 -Krewe Redbeard LLC shall sign a Banquet Event Order (BEO) reflecting details, elected amount of meeting space, and maximum allowed attendance for each function during the event. If a BEO is not signed for a particular function within 72 business hours prior to such function, the Hotel will release that function space. If any event is cancelled within 72 business hours of its scheduled starting time NerdiGras 2021 -Krewe Redbeard LLC agrees to pay Hotel 100% of the revenue guaranteed at 72 business hours.

**Until 72 hours prior to event, hotel will hold 8,000 sq ft on a courtesy basis at no obligation to the group. However, if at any time before 72 hours prior to arrival, the hotel has the ability to sell this space to another group willing to guarantee the space, hotel will notify Nerdigras 2021 and Nerdigras will have 5 business days to either guarantee or forfeit the space.

If for any reason the NerdiGras 2021 is no longer in need of certain function space, please let us know as soon as possible, and we will release that function space. Should the NerdiGras 2021 cancel a function within 72 business hours of the function they will be responsible for payment of the amount reflected on the BEO.

This letter is subject to all applicable federal, state, and local laws, including health and safety codes, alcoholic beverage control laws, disability laws, federal anti-terrorism laws and regulations, and the like. Hotel and NerdiGras 2021 -Krewe Redbeard LLC agree to cooperate with each other to ensure compliance with such laws.

In the event of dispute resolution, the non-prevailing party will pay the other's costs and attorney's fees.

Privacy: Marriott International, Inc. ("Marriott") is committed to complying with obligations applicable to Marriott under applicable privacy and data protection laws, including to the extent applicable EU data protection laws. Hotel shall comply with the then-current Marriott Group Global Privacy Statement (the "Privacy Statement," currently available at <http://www.marriott.com/about/privacy.mi>) with respect to any personal data received under this Agreement.

Without limiting the foregoing obligation, Hotel has implemented measures designed to: (1) provide notice to individuals about its collection and use of their personal data, including through the Privacy Statement; (2) use such personal data only for legitimate business purposes; (3) provide means by which individuals may request to review, correct, update, suppress, restrict or delete or port their personal data, consistent with applicable law; (4) require any service providers with whom personal data is shared to protect the confidentiality and security of such data; and (5) use technical and organizational measures to protect personal data within its organization against unauthorized or unlawful access, acquisition, use, disclosure, loss, or alteration.

NerdiGras 2021 -Krewe Redbeard LLC will obtain all necessary rights and permissions prior to providing any personal data to Hotel, including all rights and permissions required for Hotel, Hotel affiliates, and service providers to use and transfer the personal data to locations both within and outside the point of collection (including to the United States) in accordance with Hotel's privacy statement and applicable law. Notwithstanding any other provision, Hotel may use an individual's own personal data to the extent directed by, consented to or requested by such individual.

Compliance with Equal Opportunity Laws: This section describes Marriott's obligations as a U.S. federal contractor. It does not apply to customers that are not part of the U.S. federal government or using funds from the U.S. federal government for this contract.

Marriott shall comply with all applicable laws, statutes, rules, ordinances, codes, orders and regulations of all federal, state, local and other governmental and regulatory authorities and of all insurance bodies applicable to the Hotel premises in performing its obligations under this Agreement.

Marriott (referred to as “contractor” in this section) shall comply with Executive Order 11246, as amended, Section 503 of the Rehabilitation Act of 1973, as amended, and the Vietnam Era Veterans’ Readjustment Assistance Act, as amended, which are administered by the United States Department of Labor (“DOL”), Office of Federal Contract Compliance Programs (“OFCCP”). The equal employment opportunity clauses of the implementing regulations, including but not limited to 41 C.F.R. §§ 60.1-4, 60-300.5(a), and 60-741.5(a), are hereby incorporated by reference, with all relevant rules, regulations and orders pertaining thereto. **This contractor and subcontractor shall abide by the requirements of 41 C.F.R. §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity, or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.**

Marriott also shall comply with Executive Order 13496 and with all relevant rules, regulations and orders pertaining thereto, to the extent applicable. The employee notice clause and all other provisions of 29 C.F.R. Part 471, Appendix A to Subpart A, are hereby incorporated by reference.

To the extent applicable, Marriott shall include the provisions of this section in every subcontract or purchase order so that such provisions shall be binding upon each contractor, subcontractor or vendor performing services or providing materials relating to this Agreement and the services provided pursuant to the terms hereof.

Marriott Bonvoy Events: Marriott Bonvoy Events provides Points or Miles to eligible Marriott Bonvoy Members who book and hold qualifying meetings and events at Participating Properties.

Approximately ten (10) business days after the conclusion of the Event (provided that the Event is not cancelled and Nerdigras 2021 -Krewe Redbeard LLC has otherwise complied with the material terms and conditions of this Agreement), the Hotel will award Points or Miles to the Member and relevant account identified below. By inserting the airline frequent flyer account information, the recipient elects to receive Miles instead of Points.

Marriott Bonvoy Events is not available in certain circumstances, including (1) for any government employee or official booking a government event (U.S. government event or non-U.S. government event); (2) for any employee of a state-owned or state-controlled entity (“SOE”) booking an event on behalf of the SOE; or (3) for any other planner or intermediary when booking an event on behalf of a non-U.S. governmental entity or SOE. Hotels in the Asia Pacific region are restricted from awarding Points or Miles to any intermediary booking an event on behalf of any governmental entity or SOE.

Member Name Krewe of Redbeard

Marriott Bonvoy Membership Number 182657623

The individual identified above to receive either Points or Miles may not be changed without such individual’s prior written consent. The number of Points or Miles to be awarded shall be determined pursuant to the Marriott Bonvoy Terms and Conditions (the “Terms and Conditions”), as in effect at the time of award. All Marriott Bonvoy Terms and Conditions apply. The Terms and Conditions are available on-line at <https://www.marriott.com/loyalty/terms/default.mi> and may be changed at the sole discretion of Marriott International, Inc. at any time and without notice. Capitalized terms used in this section have the meanings given to them in the Terms and Conditions.

Confirmation: Please confirm that this letter correctly reflects your needs and your intent to hold the Event by providing your signature below. Your confirmation must be received by Friday, September 18, 2020. It will be left to Hotel’s discretion, based on room and rate availability, to accept this business after such date.

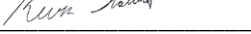
The Hotel’s Event Manager will contact you shortly to discuss the details of your Group’s stay. However, in the meantime, if you have any questions, please feel free to give me a call.

 Alyssa Bunting 9/14/2020
Alyssa Bunting
Senior Sales Manager

APPROVED AND AUTHORIZED BY Nerdigras 2021 -Krewe Redbeard LLC

Name: (Print) Kevin Stallard

Title: (Print) Chairman

Signature: 

Date: 9/14/2020