



Constellation +

Business is better together

The 2020 Constellation Broker Partnership Program

Constellation's Broker Partnership Program offers the opportunity to earn additional bonus income as you build your book of business.

Incentives are based on:

- Overall book growth year over year
- Simplified calculation: new business and renewal performance are combined into one calculation

Earn your reward

To participate in the commission bonus program and earn an award, a partnership must meet the following minimum standards as determined by Constellation.

- A \$500,000 book of business at 12/31/2019;
- Minimum New Business Growth* in plan year:
 - Gold—\$100,000, ■ Platinum—\$200,000, ■ Diamond—\$300,000;
- A minimum of 94% renewal premium retention in the plan year; and
- Ongoing collaborative partnership with Constellation sales teams, strong evidence of product promotion and advocacy.

For eligible agencies, the reward is distributed at the sole discretion of Constellation and will be calculated based on the total premium on December 31 of the current year and the new business growth from the previous end-of-year December 31 total, as shown in the charts on the following page.