

## **Next Step**

## Contract surety program with total bond needs of \$1,000,000 or less at any given time.

- 1. Application Complete Next Step Application.
- 2. Financial Information Provide:
  - Business tax return and financial statement.
  - Personal financial statement and personal tax return.
- 3. Indemnity Agreement Must be completed and signed by all owners and spouses.
- 4. Bid Requests Furnish a copy of the bid invitation document.
- 5. **Performance & Payment Bond** Include copies of the bid results, contract documents, and any required bond forms.

This program is designed for straight-forward construction projects with completion dates of a year or less. It does not apply to subdivision/completion, service, residential, design-build, software, maintenance, multi-year or environmental contracts, with the exception of asbestos and lead based paint removal/abatement projects. This list is subject to change and may not be all-inclusive.

Producer should advise applicant that certain credit and reference checks may be made during the underwriting process.





## Next Step Application Small Contract Bond Program

Bonded Aggregate Programs up to \$1,000,000

| CONTRACTOR BINFORMATION                                  | usiness (Lega                          | I) Name                |                |             |                    |             |          |           |                 |               |              |                    |                     |  |  |  |  |  |
|--|--|------------------------|----------------|-------------|--------------------|-------------|----------|-----------|-----------------|---------------|--------------|--------------------|---------------------|--|--|--|--|--|
| Business Address   |  |                        |                |             |                    |             |          |           | City            |               |              | State              | Zip                 |  |  |  |  |  |
| Phone  | Fax E-Mail Address                     |                        |                |             |                    |             |          |           | 1               |               |              |                    |                     |  |  |  |  |  |
| Years in Business  | State                                  | State of Incorporation |                |             |                    |             |          |           |                 |               |              |                    |                     |  |  |  |  |  |
| Subsidiaries or Affilliates                              |  |                        |                |             |                    |             |          |           |                 |               |              |                    |                     |  |  |  |  |  |
| PERSONAL Indemnitor Name INFORMATION                     |  |                        |                |             |                    |             |          |           | ecurity No.     | Date of Birth | Ho           | Home Phone         |                     |  |  |  |  |  |
| Indemnitor Address/City/S                                |  |                        | % Ownership    | p Inc       | Indemnitor's Title |             |          |           |                 |               |              |                    |                     |  |  |  |  |  |
| Spouse's Name (check here if not married)                |  |                        |                |             |                    |             |          |           | ecurity No.     | % Ownership   | p Da         | Date of Birth      |                     |  |  |  |  |  |
| PERSONAL Indemnitor Name                                 |  |                        |                |             |                    |             |          | Social Se | ecurity No.     | Date of Birth | Ho           | Home Phone         |                     |  |  |  |  |  |
| Indemnitor Address/City/State/Zip                        |  |                        |                |             |                    |             |          |           |                 | % Ownership   | p Inc        | Indemnitor's Title |                     |  |  |  |  |  |
| Spouse's Name (check here if not married)                |  |                        |                |             |                    |             |          | Social Se | ecurity No.     | % Ownership   | p Da         | Date of Birth      |                     |  |  |  |  |  |
| JOB/PROJECT<br>INFORMATION                               | Bond Type (Bid, Final) Bid/Contract Am |                        |                | t Amount B  | ount Bid Date      |             |          | Project S | tart Date       | Completion E  | Date         | Bid                | Bid Bond Percentage |  |  |  |  |  |
| Maintenance Period Liquidated Damages                    |  |                        |                |             | ime Allow          | ved for Cor | npletion | 1         | Performance Bon | d Amount      | Paymer       | yment Bond Amount  |                     |  |  |  |  |  |
| Project Description (attach                              | copy of bid in                         | vitation/spe           | ecifications o | r contract) |                    |             |          | •         |                 |               |              |                    |                     |  |  |  |  |  |
| Project Location   |  |                        |                |             |                    |             |          |           |                 |               |              |                    |                     |  |  |  |  |  |
| Obligee/Owner Contact Per                                |  |                        |                |             |                    |             |          |           |                 | Owner, Fli    | FInancing by |                    |                     |  |  |  |  |  |
| Obligee Address/City/State/Zip                           |  |                        |                |             |                    |             |          |           |                 | Phone         |              |                    |                     |  |  |  |  |  |
| If this is a final bond reque three bidders and their am |  | 1<br>2                 |                |             |                    |             |          |           |                 |               | -            |                    |                     |  |  |  |  |  |
|  |  | 3.2                    |                |             |                    |             |          |           |                 |               |              |                    |                     |  |  |  |  |  |
| LARGEST CONT   | RACTS IN                               | IFORM,                 | ATION          | List larges | t contracts        | s complete  | d:       |           |                 |               |              |                    |                     |  |  |  |  |  |
| Largest Project 1 (Owner/o                               | General Contr                          | actor)                 |                |             |                    |             | Loca     | ation     |                 |               |              |                    |                     |  |  |  |  |  |
| Type of Work   |  |                        |                |             | Contract Amount    |             |          |           | Year Comple     | ted           | Fin          | Final Profit       |                     |  |  |  |  |  |
| Contact Person   |  |                        |                |             | Phone              | e           |          | Fax ar    | nd/or Email     | t/or Email    |              |                    |                     |  |  |  |  |  |
| Largest Project 2 (Owner/General Contractor)             |  |                        |                |             |                    |             | Loca     | Location  |                 |               |              |                    |                     |  |  |  |  |  |
| Type of Work Co  |  |                        |                |             | Contract Amount    |             |          |           | Year Comple     | ted           | Fin          | al Profit          | rofit               |  |  |  |  |  |
| Contact Person F   |  |                        |                |             |                    | e           |          | Fax ar    | nd/or Email     | d/or Email    |              |                    |                     |  |  |  |  |  |
| Largest Project 3 (Owner/General Contractor)             |  |                        |                |             |                    |             | Loca     | ation     |                 |               |              |                    |                     |  |  |  |  |  |
| Type of Work   |  |                        |                |             | Contract Amount    |             |          |           | Year Comple     | ted           | Fin          | Final Profit       |                     |  |  |  |  |  |
| Contact Person   |  |                        |                |             | Phone              | e           |          | Fax ar    | nd/or Email     |               |              |                    |                     |  |  |  |  |  |

| CURRENT JOB/PROJECT INFORMATION List the two (2) largest contracts currently underway:                          |                                       |   |                         |                |          |          |               |         |               |                             |                 |                             |                             |              |        |                   |          |          |
|---|---------------------------------------|---|-------------------------|----------------|----------|----------|---------------|---------|---------------|-----------------------------|-----------------|-----------------------------|-----------------------------|--------------|--------|-------------------|----------|----------|
| Owner/General Contractor  | Type of Work                          | , -   | Project Location        |                |          |          |               |         |               |                             | Contract Amount |                             |                             |              |        |                   |          |          |
| Contact Person  | Phone                                 | nail  |                         |                |          |          |               | %       | Complete      | Anticipated Completion Date |                 |                             |                             |              |        |                   |          |          |
| Owner/General Contractor  | Type of Work                          | Project Location                                |                         |                |          |          |               |         |               |                             |                 | С                           | ontrac                      | t An         | iount  |                   |          |          |
| Contact Person  | Phone                                 |   | Fax and/or Email        |                |          |          |               |         |               | %                           | Complete        | Anticipated Completion Date |                             |              |        |                   |          |          |
| SUPPLIER/SUBCONTRACTO   | TION                                  | List the major suppliers and subcontractors wit |                         |                |          |          |               | vith \  | whom you      | have                        | conducted       | d busir                     | ness in the last 12 months: |              |        |                   |          |          |
| Name of Account Payable   | Amount Owed                           | %   | Over 60                 | Contact Person |          |          |               |         |               | Pho                         | one             | Fax or Email                |                             |              |        |                   |          |          |
| Name of Account Payable   | Amount Owed                           | %   | Over 60                 | Contact Person |          |          |               |         |               | Pho                         | one             | Fa                          | Fax or Email                |              |        |                   |          |          |
| Name of Account Payable   | Amount Owed                           | %   | Over 60                 | Contact Person |          |          |               |         |               | Phone                       |                 |                             | Fa                          | Fax or Email |        |                   |          |          |
| OPERATIONS INFORMATION  |                                       |   |                         |                |          |          |               |         |               |                             |                 |                             |                             |              |        |                   |          |          |
| Type of Work Performed & Territory where p  | oresently work & pla                  | an to per                                       | form work               | (              |          |          |               |         |               |                             |                 |                             |                             |              |        |                   |          |          |
| Trades Performed in House   | Trades                                |   |                         |                |          |          |               |         |               |                             |                 |                             |                             |              |        |                   |          |          |
| Largest Work on Hand in the Past  | Number                                | r of Jobs                                       | Average                 | Size           |          |          |               | 7       | Average To    | ork or                      | ork on Hand     |                             |                             |              |        |                   |          |          |
| Bank Line Yes No  | mount                                 |   | Amount Available Cur    |                |          |          |               |         | rently        |                             |                 |                             |                             |              |        |                   |          |          |
| Name of Liability Insurance Company   | Expirati                              | ration Date                                     |                         |                |          |          | Limits        |         |               |                             |                 |                             |                             |              |        |                   |          |          |
| Agent's Name  | Agent's                               | t's Phone                                       |                         |                |          |          | Agent's Email |         |               |                             |                 |                             |                             |              |        |                   |          |          |
| DISPUTES, FINANCIAL DIFFICULTIES, PROBLEMS, ETC.  |                                       |   |                         |                |          |          |               |         |               | Com                         | oany            |                             | An                          | / offic      | cer, o | wner              | or p     | artner   |
| 1. Any company or personal assets hel   |                                       |   | Yes No Yes [            |                |          |          |               |         |               |                             | 1               | No                          |                             |              |        |                   |          |          |
| 2. Are any business or personal assets  | y purpose                             | e (i.e. c                                       | ollateral fo            | or a loa       | n, etc   | :.)?     |               | Yes     |               | No                          |                 |                             | Yes                         |              | 1      | No                |          |          |
| 3. Bonded or declined bonding in the la   |                                       |   |                         |                |          |          |               | Yes     |               | No                          |                 |                             | Yes                         |              | 1      | No                |          |          |
| 4. Has this specific request been subm  | er surety?                            | ?   |                         |                | Yes      |          | No            |         |               | Yes                         |                 | 1                           | No                          |              |        |                   |          |          |
| 5. Been in claim previously with a suret  |                                       |   |                         |                |          | Yes      |               | No      |               |                             | Yes             |                             | 1                           | No           |        |                   |          |          |
| 6 Involved in any lawsuits or disputes in past 5 years?   |                                       |   |                         |                |          |          |               |         |               | Yes                         |                 | No                          |                             |              | Yes    |                   | 1        | No       |
| 7. Failed to complete any job or assessed delay damages or penalties?   |                                       |   |                         |                |          |          |               |         |               | Yes                         |                 | No                          |                             |              | Yes    |                   | 1        | No       |
| 8. Declared personal or business bankı  |                                       |   |                         |                |          | Yes      |               | No      |               |                             | Yes             |                             | 1                           | No           |        |                   |          |          |
| 9. Delinquent in payment of any taxes?  |                                       |   |                         |                |          |          |               |         | Ш             | Yes                         |                 | No                          |                             |              | Yes    |                   | 1        | No       |
| 10. Involved in any other business entities?  |                                       |   |                         |                |          |          |               |         |               |                             |                 | 1                           | No                          |              |        |                   |          |          |
| For any YES answer, provide comple  The following state   |                                       |   |                         |                |          |          | ne co         | ampany  | for           | which h                     | ondi            | na is hei                   | na re                       |              | sted   | <u> </u>          |          | <u> </u> |
| I acknowledge that all information is of information may constitute misrepresonand owners for bonding purposes. | complete and cor<br>entation or fraud | rect and<br>I autho                             | l is given<br>orize you | to inc         | duce the | insura   | ance o        | company | v to          | execute                     | suret           | v bonds.                    | Tunc                        | ersta        | and th | at fal<br>d its e | se<br>mp | loyees   |
| Date Signature and Title X  |                                       |   |                         |                |          |          |               |         |               |                             |                 |                             |                             | _            |        |                   |          |          |
| PRODUCER Agency Name INFORMATION  | Code                                  | Phone   |                         |                | Fa       | Fax E-ma |               |         | nail          | all                         |                 |                             |                             |              |        |                   |          |          |
| Agency Address  |                                       |   | Co                      |                |          |          |               |         | ontact Person |                             |                 |                             |                             |              |        |                   |          |          |
| AGENT'S RECOMMENDATION: Cor   |                                       |   |                         |                |          |          |               | ments:  |               |                             |                 |                             |                             |              |        |                   |          |          |
| We are not very familiar with this applicant.   |                                       |   |                         |                |          |          |               |         |               |                             |                 |                             |                             |              |        |                   |          |          |
| We are familiar with applicant and a  |                                       |   |                         | about          | him/her. |          |               |         |               |                             |                 |                             |                             |              |        |                   |          |          |
| We know applicant very well and off   | rer our highest rec                   | ommend  | ation.                  |                |          |          |               |         |               |                             |                 |                             |                             |              |        |                   |          |          |

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false, incomplete, or misleading information, or conceals information concerning any material fact thereto, commits a fraudulent insurance act, which is a crime punishable by incarceration, and shall also be subject to civil penalties.