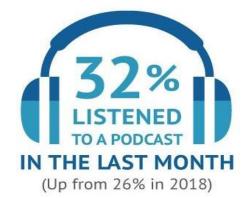


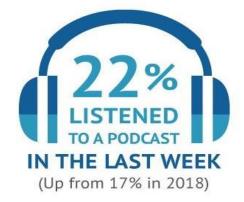


WONDERY is the fastest-growing and largest independent podcast publisher in the world; connecting top-tier brands with highly-engaged audiences through world-class storytelling.

### Why podcasting?





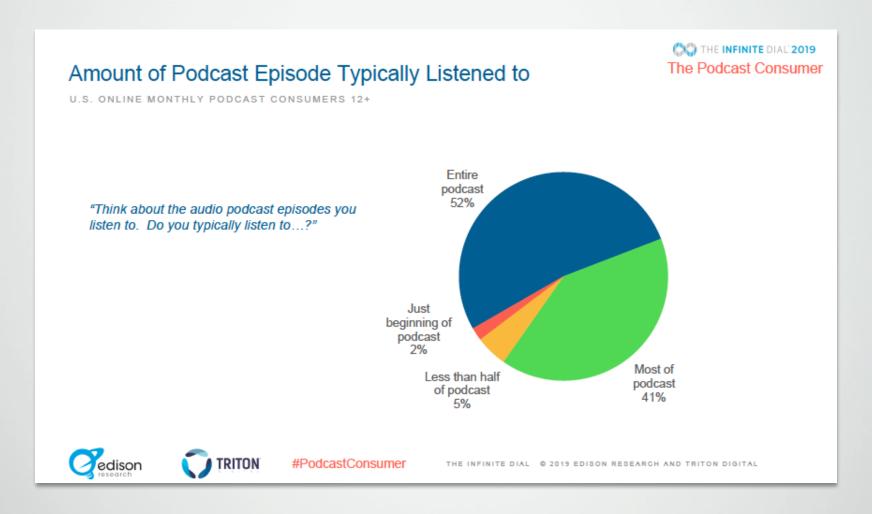


**WEEKLY PODCAST LISTENERS AVERAGE** 





### Podcasts Keep Listeners Engaged – From Start to Finish



93% of people who start a podcast listen to most of the episode.



Podcast listeners report positive ad experiences, especially with host read ads.

69% of listeners agreed that podcast ads made them aware of new products or services

Podcasting "share of ear" doubled from 2014 to 2018

Weekly Podcast listeners spend an average of 6 hours and 37 minutes listening to podcasts every week





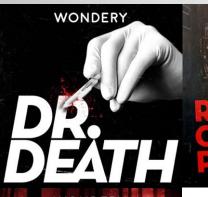


75 Shows 7.8M

Monthly US Uniques

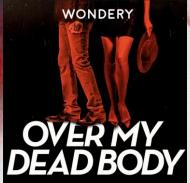
40M

Monthly Downloads

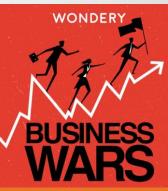


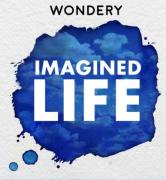


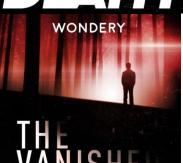








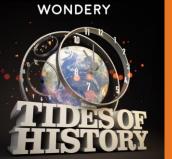
















### Wondery is a Top 5 Podcast Publisher

PODCAST INDUSTRY RANKING HIGHLIGHTS TOP 10 PODCAST PUBLISHERS US AUDIENCE: <b>JULY 2019</b>					
RANK	PODCAST PUBLISHER		US UNIQUE MONTHLY AUDIENCE	GLOBAL DOWNLOADS & STREAMS	ACTIVE SHOWS
1	NPR	<b>②</b>	20,775,000	141,376,000	60
2	iHeartRadio	<b>②</b>	18,419,000	127,873,000	244
3	PRX		9,369,000	62,045,000	70
4	New York Times		8,352,000	54,298,000	9
5	Wondery	<b>②</b>	7,814,000	40,577,000	75
6	Barstool Sports	<b>②</b>	6,751,000	31,327,000	32
7	ESPN	<b>②</b>	5,774,000	41,715,000	62
8	This American Life/Serial	<b>②</b>	5,384,000	19,624,000	2
9	WNYC Studios	<b>②</b>	5,267,000	24,785,000	51
10	Daily Wire		3,652,000	22,586,000	5
Designates Podtrac Verified publishers. These publishers have undergone an extensive reivew of their implementations of the Podtrac Measurement System signifying their commitment to transparency in podcast measurement. Learn more at Podtrac.com  • PODTRAC					

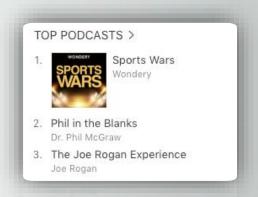


### Wondery Tops the Charts

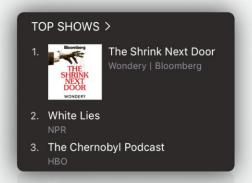












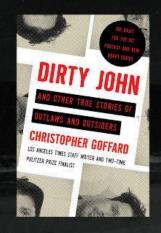




Wondery has had more Originals at #1 than any other network— holding the #1 spot for 72 days in 2018 and 64 days through July 2019!

## Top Ranking Content Becomes Thrilling TV

### DIRTY JOHN

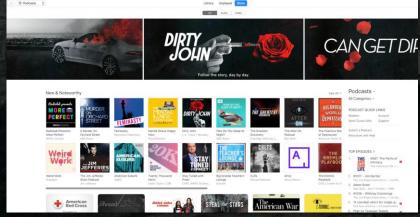






#1 on iTunes chart 31 days in a row 6.5M downloads in first 2 weeks Over 53M overall downloads 7 minute televised CNN interview 1 hour Dateline NBC episode Now a Bravo TV Show





Critically Acclaimed Podcasts, Unprecedented Partnerships... and the Beyoncé Treatment from Apple



Featured on numerous sites, including:







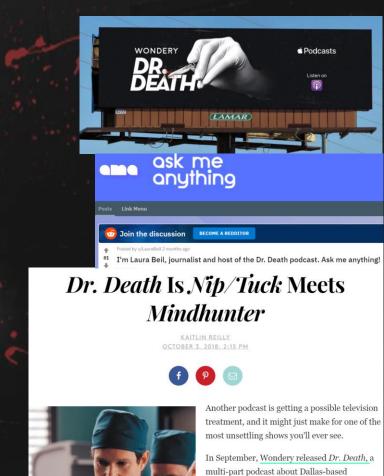
"You'll be obsessed with Dr. Death"

**POPSUGAR** 

"A masterpiece in investigative journalism"

AY CLUB

#1 podcast in four countries #1 on Apple 16 days in a row Over 39M overall downloads Highest rated miniseries TV series in the works



neurosurgeon Dr. Christopher Duntsch, whose

### **Critical Acclaim**



Dr. Death Is the Scariest Podcast of the Year"

"Dr Death Is Nip/Tuck Meets Mindhunter And You Will Be Hooked"

REFINERY29

"The true story of Dr. Death will shake you to your very core" COSMOPOLITAN



"Expertly Done"

NEW YORKER

"A remarkable piece of journalism"

BUSTLE

"All the ingredients to be your next podcast obsession"

#### **Entertainment**

"Dirty John drip-feeds the horror, drawing you deeper into the mystery".

theguardian

### **GLADIATOR**

"Wondery and the Boston Globe. have produced a powerful work of investigative storytelling with strong emotional resonance that reflects the culture that we live in."

#### **Forbes**

"Gladiator is definitely going there"

#### **VULTURE**

"The podcast is gripping, well-made and a great example of how investigative journalism can benefit from podcasts."



### Number One Around The World

#### TOP PODCASTS >

Over My Dead Body

2. Throughline

- 3. The Ron Burgundy Podcast iHeartRadio & Ron Burgundy
- 4. The Dropout
- 5. Conviction
- 6. The Joe Rogan Experience Joe Rogan
- 7. Cold
- 8. Mobituaries with Mo Rocca
- 9. Dr. Death
- 10. Serial

#### TOP PODCASTS >



Over My Dead Body

- 2. Wonder Women Carrie Hope Fletcher and Celinde Sc...
- 3. David Tennant Does a Podcast ... Somethin' Else & No Mystery
- 4. Sh\*\*ged Married Annoyed Chris & Rosie Ramsev
- 5. The Joe Rogan Experience Joe Rogan
- 6. The Intelligence The Economist
- 7. Happy Place Fearne Cotton
- 8. Desert Island Discs
- 9. The Dropout

George Ezra & Friends George Ezra & Friends

#### TOP PODCASTS >

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- 7. Cold KSL Podcasts | Wondery
- 8. Mobituaries with Mo Rocca CBS News, Inc.
- 9. Dr. Death
- 10. Serial This American Life

#### TOP PODCASTS >

OVER MY DEAD BODY

Over My Dead Body

- 2. TED Talks Daily
- 3. Oprah's SuperSoul Conversations
- 4. The Daily Show With Trevor Noa...
- 5. Making SMEs Matter
- 6. The Joe Rogan Experience
- 7. Stuff You Should Know
- 8. Today in Focus
- 9. Transformation Church
- 10. Bodcast

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US

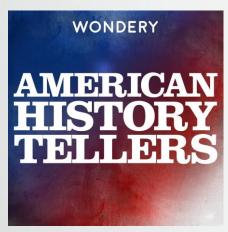
UK

Canada

South Africa

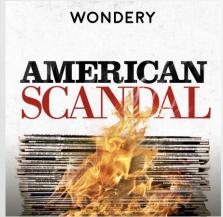
Australia

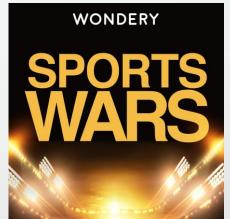
# Engage in the newest sound of Wondery ...immersive, compelling and highly produced storytelling in a unique serialized format.











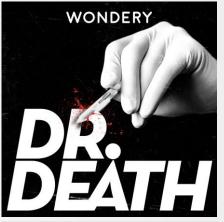




### Top podcasts and Influencers

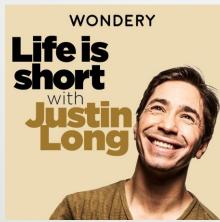
















# Wondery is a network for strong women by strong women with shows like these...



Almost 50% of Wondery's podcasts are hosted by females • Over 60% of Wondery's listeners are female



# Wondery is an industry leader in the True Crime genre



... and more



### **Upcoming 2019 Launches**

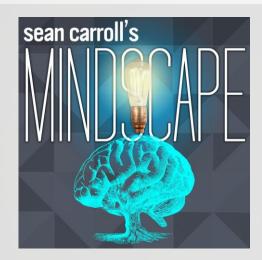


#### 1865 Audio Drama

1865 recreates the turmoil and chaos caused by the assassination of President Abraham Lincoln and the frenzy that followed. From Lindsay Graham, host of the hit podcast American History Tellers.

#### **Launches June 18**

Expected Downloads Per Episode: 400.000



#### Sean Carroll's Mindscape

#### Science & Medicine

Sean Carroll, theoretical physicist at the California Institute of Technology, hosts conversations with the world's most interesting thinkers about science, society, philosophy, culture, arts, and ideas.

#### **Launches July 8**

Expected Downloads Per Episode: 80.000



#### **Larger Than Life**

#### **Society & Culture**

LARGER THAN LIFE is a docuseries about Big Willie Robinson, the 6-foot-6, 300-pound former street racer who eased racial tensions by preaching peace through drag racing. But what caused such an enormous force for good in Los Angeles to fall into obscurity?

#### **Launches July 9**

Expected Downloads Per Episode: 150,000



#### **The Moment**

#### **Personal Growth**

The Moment is a show about love and marriage, where people share what it was like in those crazy moments early in a relationship and beyond. Our host will explore the romance and absurdity of our life's most important moments.

#### **Launches July 10**

Expected Downloads Per Episode: 150,000



### **Upcoming 2019 Launches**



#### Room 20

#### **Society & Culture**

This series seeks to determine what it is that makes us human and why, in the darkest of times, we continue searching for powerful human connections in places where they might not always be there.

#### **Launches July 30**

Expected Downloads Per Episode: 250.000



#### Over My Dead Body Season 2

#### **True Crime**

The second season of the #1 podcast Over My Dead Body explores another story of people pushed to their limits over an intractable conflict. Joe Exotic ran a strange roadside zoo with dozens of big cats in steel cages, drawing the ire of animal rights advocates like Carole Baskin, a controversial figure in her own right. The conflict between Joe and Carole would escalate from smear campaigns and law suits, to allegations of arson and murder for hire. Reported & hosted by Rob Moor.

#### **Launches August 27**

Expected Downloads Per Episode: 250,000



### The Lead Sports

Wondery is partnering with The Athletic to create the first ever in-depth daily sports news podcast. Each Monday through Friday morning, our host will analyze one big story with the Athletic's all-star team of local and national sports reporters, bringing a refreshing, investigative, story-driven approach to the biggest sports news of the day.

#### **Launches September 9**

Expected Downloads Per Episode: 150,000



#### **Entertainment**

The first and only official podcast for The Bachelor is here and it's sure to steal your hearts (and ears!)

Hosted by two former contestants who know the inside scoop, the show will feature same day episode recaps, exclusive guests, all the exciting happenings in the Bachelor universe, and breaking news before anyone else.

#### **Launches July 30**

Expected Downloads Per Episode: 250,000



### **Upcoming 2019 Launches**



### The Next Big Idea Personal Growth

Think bigger. Create better. Live smarter. Ideas are coming at you everyday from all directions. Where do you even start? Well, here, with the Next Big Idea Club. Thought-leaders Adam Grant, Malcolm Gladwell, Susan Cain, and Dan Pink are now your personal curators. Along with your host Rufus Griscom, they'll bring you the most groundbreaking ideas that will change the way you live, work, and think.

#### **Launches September 24**

Expected Downloads Per Episode: 150.000



#### **Bad Batch**

#### **Investigative Journalism/Medicine**

From Laura Beil, host and reporter of Dr Death, comes a new series looking into the world of the stem cell industry. This new series will take listeners inside a growing and underregulated industry where greed and patient desperation collide.

#### **Launches October 23**

Expected Downloads Per Episode: 2.500.000



### The City Season 2

#### **Society & Culture**

The City, USA Today's critically acclaimed investigative podcast hosted by Robin Amer, is back with Season 2 and shines a spotlight on Reno. This famously licentious city best known for gambling and quickie divorces has spent generations trying to prove it's not a second-rate Las Vegas. Now it's fighting to reinvent itself as an offshoot of Silicon Valley. City boosters want to kick Reno's strip clubs out of downtown, but the strip clubs refuse to go. Who decides what kind of city Reno

#### **Launches October 28**

Expected Downloads Per Episode: 100.000



Los Angeles Times

#### Duel

#### **True Crime**

A new podcast from from Christopher Goffard, the host of "Dirty John." Duel is the story of Anaheim homicide detective Julissa Trapp, the only woman on an allmale homicide squad, and her fight to bring a serial killer to justice.

#### **Launches November 19**

Expected Downloads Per Episode: 2,500,000





### Wondery offers the right content for Entertainment

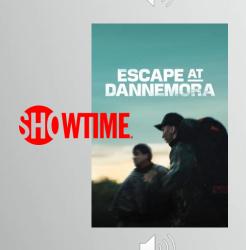








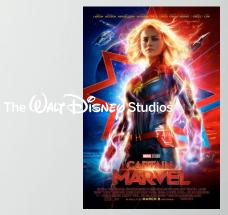




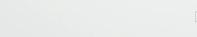


















### **Exclusive Entertainment Tune-In Ad Unit Opportunities**

#### Preroll and Postroll Host-Read & Pre-Recorded

:30 preroll host-read + :15 matching number of postroll pre-produced – dynamic ad insertion (not paired)

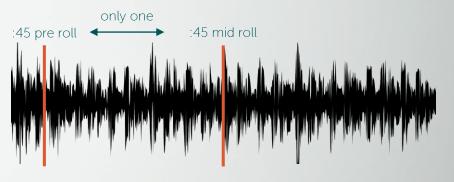
#### **Extended Preroll/Midroll Rotator with Inserted Pre-Recorded**

:15 host read + :15 pre-recorded audio trailer + :15 host read – dynamic ad insertion

#### Paired Midroll and Postroll Host Read with Teaser + Trailer

:30 midroll host-read with teaser to stay tuned to end of episode and a :60 postroll pre-produced trailer – baked in (no pre-approval, spots can be pulled on end-date)









# Wondery offers versatile ad capabilities.

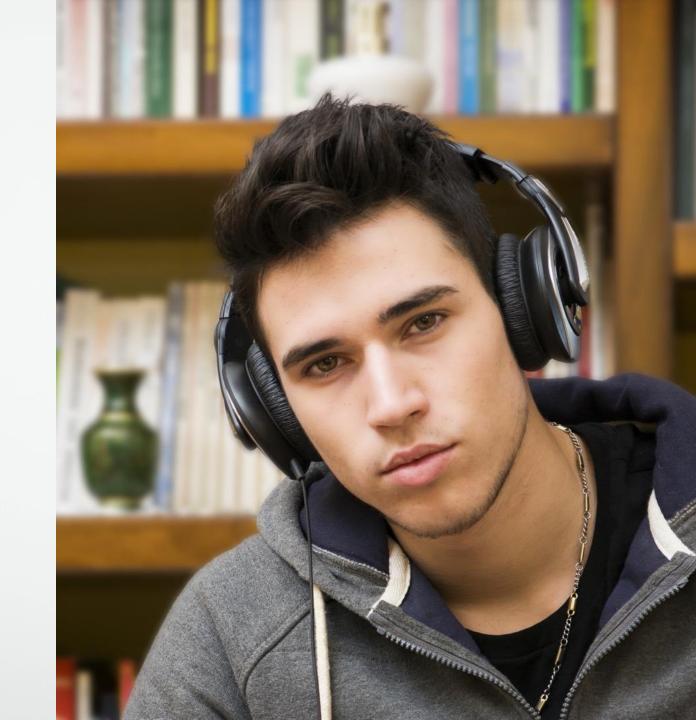
#### Dynamic ad insertion:

- Host Read Endorsements or Scripted
- Geographic targeting
- Control over timing
- Pre-approved messaging
- De-duplicated measuring across all shows
- Weekly impressions pacing reports
- Scalable

#### Embedded ads:

- Host Read Endorsements
- Global delivery
- Episode-specific
- Longer delivery tail
- Pre-approval generally not available
- Delivery based on listening patterns for specific episode







# Wondery adheres to the new v 2.0 IAB podcast measurement guidelines

Goal: more accurate measurement of downloads

Key change: 24-hour filtering window



### **Wondery Attribution**

Wondery has partnered with PodSights to offer brands a data intelligence platform like no other in the podcast ecosystem. Including Attribution in a Wondery campaign empowers marketers with access to real-time, cross-device consumer data that accurately tracks advertising effectiveness.

#### WONDERY

Wondery supplies ad impression data from each episode.







Podsights performs household level attribution utilizing IP matching, crossdevice graphs, custom URLs, and discount codes.



Third Party Cross-Device Graph for Household / Consumer / Device Associations

#### Brand



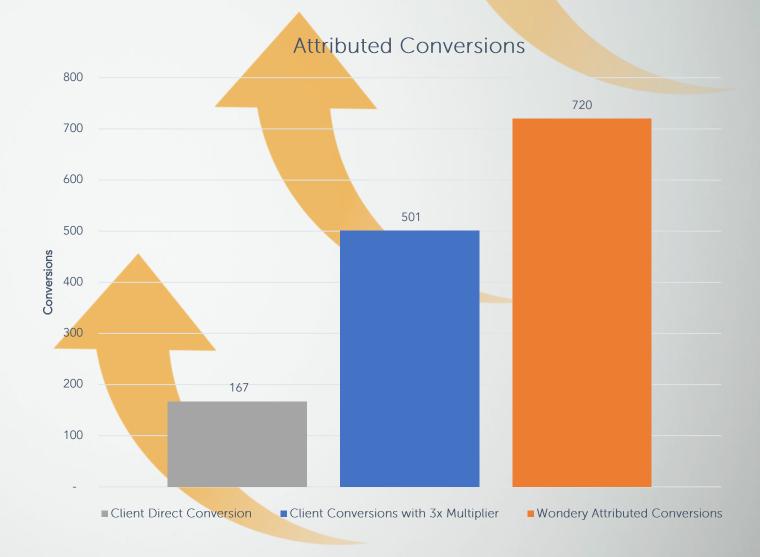
Brand installs pixel to capture on-site events.



Dashboard for the brand to view their campaign, delivery, aircheck, and attributed visitors in real-time.

### **Impactful Results**

- A direct response podcast advertiser historically has used a promo-code based attribution methodology, but believes its methodology is undervaluing Podcast advertising and has experienced difficulty due to promo-code leaks and new consumer products that exploit them
- In a 3-week test, Wondery worked with the advertiser to measure the difference between its promo-code based methodology and our data partner's pixel and attribution window
- Using a 14-day attribution Window, our data partner cross-device pixel registered 44% more conversions than was previously being attributed from promo code redemptions.



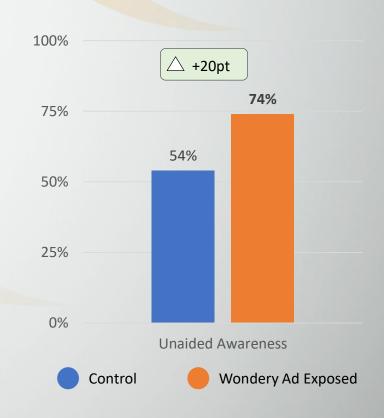
### **Brand Lift Studies**

Wondery and Nielsen conducted a Brand Lift Study for a major streaming service in 2019.

### Results: Wondery Podcast Ads positively impacted key brand metrics

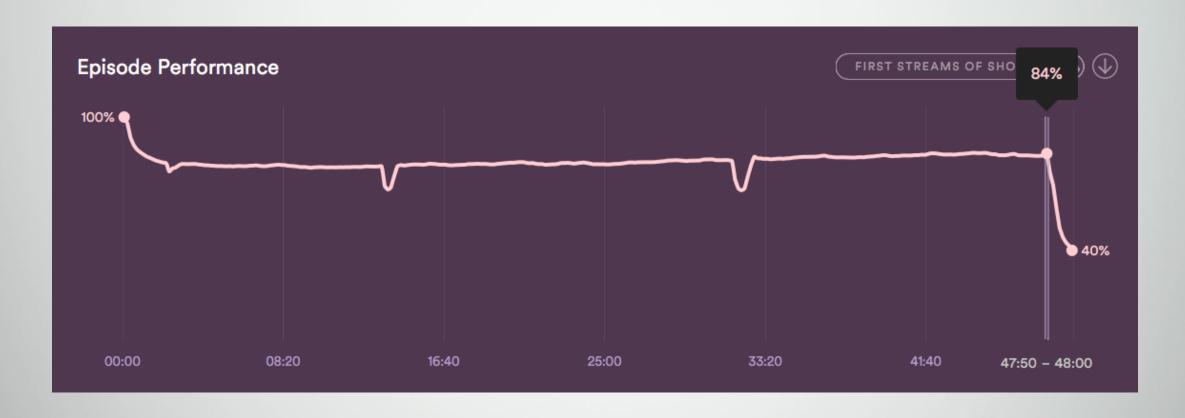
- Exposure to the branded clips yielded significantly higher Intent to Seek Info scores compared to the Control group
- 7-in-10 respondents exposed to branded clips correctly recalled the brand
- Unaided awareness levels were stronger among the exposed group
- The podcast ads helped solidify alignment with brand attributes
- 78% of the exposed group felt the ads fit well with the podcast content





### Minute-By-Minute Listening

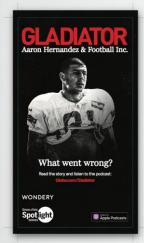
**Dirty John** 





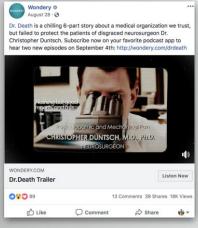
### **Multiple Distribution Points**





















### In Good Company

### **NETFLIX**









































# Found Everywhere You Listen To Podcasts









pandora®





