

# The Team Manager Development Center was developed by E.C. Davis & Associates, LLC in 1990.

Since 1990, organizations around the world have used the TEAM MANAGER
DEVELOPMENT CENTER (TMDC) to provide their employees with individualized,
objective assessments and development counseling in 12 critical leadership
competencies. Participants live the life of a Team Manager in this highly interactive,
personalized, simulation-based program as two highly skilled coaches observe their
performance and provide feedback.

# Upcoming Programs In Charleston, SC on-board the USS Yorktown

 Oct 22-24, 2019 (Tues-Thur) – Class Filled

#### In Columbia, SC

- Sept 24-26, 2019 (Tues-Thurs)
- Nov 19-21, 2019 (Tues-Thurs)



### TMDC Objectives

- to learn the expectations and standards for the role of the Team Manager
- to participate in simulation-based learning activities such as group meetings, one-on-one interactions, inbox assignments, interruptions, and role-playing
- to personally reflect and analyze own strengths and areas for development with the facilitation of a personal coach
- to receive objective third-party feedback of leadership abilities based on 12 competencies and to receive results of the NEO-PI-R(TM) instrument
- to create individual development plans focusing on strengths and areas needing development, and tied to back-home work
  requirements
- to receive a Leadership Profile and Plan of Development and a "Tips & Techniques" booklet
- to participate in a follow-up conference call with participant, manager, and TMDC coach



## The 12 TMDC Leadership Competencies

#### Operational Competencies

Performance Standards

Coaching & Training

Priority-setting & Organization

Problem-solving & Decision-making

Interactive Competencies

| Facilitation   |   |
|--|---|
| Communication  |   |
| Conflict Resolution  |   |
| Delegation   |   |
| Personal Competencies  |   |
| Energy & Enthusiasm  |   |
| Initiative   |   |
| Flexibility & Adaptability   |   |
| Situational Sensitivity  |   |
| TMDC Research  |   |
| Since 1991, an increasingly sophisticated research base from Team Manager Development Center participants has been developed to gair a better understanding of first-line managers. As a starting point, we have evaluated the relative strengths and weakness of participants across our 12 competency areas. |   |
| The database currently contains results from over 2000 TMDC pa<br>and age is concentrated in the 30 to 50-year range. Read more in the<br>Davis and Associates.  | rticipants (82% men and 18% women). Education level varies widely, ne TMDC Research Report published by the former owner, E. C. |
| NEO-PI-R   |   |
| The NEO-PI-R (NEO Personality Inventory Revised) is a persona  | lity instrument that measures the Big Five personality traits of  |
| Extraversion, Agreeableness, Conscientiousness, Neuroticism, and participants with supplemental information about their personal b   | Openness to Experience. This instrument is used to provide TMDC echaviors that will help them be successful in their work.      |
| Opportunity to Host Your Own Company-S   |   |
| Techniques to effectively respond to unique or specific challenge A common leadership language among your leaders. A core group of leaders who understand the lessons of the TME another when they return to work. Partnership development with sister plants or other local busine                            | es that exist in your organization today.  OC and can provide ongoing support and encouragement to one                          |
| Contact Lisa   |   |
| Name   | Email Address   |
| Message  |   |

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