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**Roby Allen** • 3rd

Producer/Shareholder TRIP Transportation Risk Insurance Professional

Jackson, Mississippi Area

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**Ross & Yerger Insurance, Inc.**

**University of Southern Mississippi**

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450 connections

Dedicated to helping my clients make sure their Insurance program is running smoothly and more importantly protecting their business from potential perils.

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447 followers



**Transportation Insurance. Experience to make sure that...**



**Roby Allen**  
Published on LinkedIn



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Roby shared this



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**Marion Sewell** • 3rd  
Veterinarian/Owner



**Scott A. Moak, RHU** • 3rd  
Executive Vice President & Shareholder at Ross & Yerger Insurance, Inc



**Gage Gibbs** • 3rd  
CEO at Regions Insurance of MS



**Melissa Hemsley** • 3rd  
Claims Manager at Ross & Yerger Insurance, Inc.



**Kimberly Shows** • 3rd  
Account Executive at HUB International



**Tina Lathum** • 3rd  
Executive Account Manager at Lipscomb & Pitts Insurance




## Jill Troisi, CRIS, TRIP


Commercial Lines Account Manager, DeSanctis Insurance Agency, Inc.


Greater Boston Area

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 DeSanctis Insurance Agency, Inc.

 University of Massachusetts Lowell

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 48 connections



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**Trish Novak, CISR, CCLP** • ...

Account Executive at XS Brokers Insurance Agency, Inc.



**Hinna Sharwani, CRIS** • 3rd

Commercial Lines Account Manager



**Tiffany Fuentes**

Personal Lines Ins Sup. at DeSanctis Insurance Agency, Inc.



**Gary Skaife** • 3rd

Retired VP Division Underwriting Manager Ntl Property at Liberty Mutual Insurance



**Karen Forrest**

Comm'l Lines Account Manager at Morse Insurance Agency



**Dorrie Cronan** • 3rd

Commercial Lines Account Executive at C.D. Whitney Insurance Agency



**Ed Monaco**

Underwriter at Acadia Insurance (a W. R. Berkley Company)



**Michelle Tetrault** • 3rd

Commercial Insurance Manager at Bell & Hudson Insurance Agency, Inc.

### Experience



**Commercial Lines Account Manager**

DeSanctis Insurance Agency, Inc.

Jun 2004 – Present · 14 yrs 6 mos

### Education



**University of Massachusetts Lowell**

Bachelor's Degree, Business Administration and Management

### Accomplishments

**2 Certifications**

Construction Risk and Insurance Specialist • Transportation Risk and Insurance Professional





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**Shou Chen Lee , CIS, CFPS, TRIP, SHRM-CP**  
 • 3rd  
 Director of Sales and Marketing at Your Way Hospitality Management, Inc.  
 Greater Salt Lake City Area

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Your Way Hospitality Management, Inc. is an integrated private client management company. We specialize in business insurance, marketing, printing, incentives, travel and rewards. We support our clients with our organization's combined experiences, knowledge, skills, and abilities to accelerate a...

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**Your Way Hospitality Management, Inc.**

**Weber State University**

**See contact info**

**154 connections**

### Experience

**Director of Sales and Marketing**  
 Your Way Hospitality Management, Inc.  
 Sep 2010 – Present · 8 yrs 3 mos  
 Ogden, Utah

**Managing Member**  
 Lee's Mongolian BBQ LLC  
 Aug 1978 – Present · 40 yrs 4 mos  
 Ogden, Utah

**Managing Member**  
 CruiseOne / Your Way Travel LLC  
 May 2015 – Present · 3 yrs 7 mos  
 Ogden, Utah

**Member Board Of Directors**  
 UAIIA - Utah Association of Independent Insurance Agents  
 Aug 2016 – May 2018 · 1 yr 10 mos  
 Greater Salt Lake City Area

**President**  
 Your Way Insurance Brokerage & Consulting, Inc.  
 Jun 2000 – Dec 2016 · 16 yrs 7 mos  
 Ogden, Utah

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- Demetra Ramey, CIC, CIS...**  
Account Executive
  - Paul Anderson** · 3rd  
Vice President Business Insurance Services
  - Judy Sheets** · 3rd  
Personal Account Manager at Be Anderson Insurance
  - Shen Lucy** · 3rd  
CEO at hona usa company
  - Michael Stanger**  
Commercial Insurance Producer  
Stanger Insurance
  - Julie Craker**  
Commercial Insurance Account Manager at Hentschell & Associi Inc.
  - Adam Daymut** · 3rd  
Insurance Professional
  - Wendy Kwan** · 3rd  
Human Resources Manager
  - Gordon Kuan** · 3rd  
Vice President at First Utah Bank
  - Lex Pearce** · 3rd  
Director, Regulatory & Quality Compliance - North America at Ottobock North America

- Learn the skills Shou Chen has
- Writing a Marketing I**  
Viewers: 47,676
  - Marketing Foundatio**  
Viewers: 48,729

Messaging

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### Education



**Weber State University**  
BA, Business Economics  
1984 – 1989

### Skills & Endorsements

#### Sales · 8

LaMont Lewis and 7 connections have given endorsements for this skill

#### Strategic Planning · 5

Gaga Kprazeon and 4 connections have given endorsements for this skill

#### Marketing · 5

Andrew Letcher and 4 connections have given endorsements for this skill

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### Accomplishments

#### 72 Certifications ▾

SHRM-CP · Sustainable Meeting Professional Certificate · MSC UK Travel Agent Training · Expert Level · Expert Level Plus · SHRM-CP · CPFS, Certified Professional In Financial Services · Certified Incentive Specialist · **Transportation Risk Insurance Professional** · Ama Waterways Specialist...

#### 4 Organizations ▾

Cruise Lines International Association · PIA - Professional Insurance Agents · Society for Incentive Travel Excellence · Utah Association of Independent Insurance Agents

#### 2 Languages ▾

Chinese · English

### Interests



**Marketing | CMO | Social Media | B...**  
744,674 members



**Your Way Marketing**  
9 followers



**Mark Cuban**   
President  
4,605,579 followers



**CruiseOne**  
3,639 followers



**Weber State University**  
71,624 followers