



## THE PURPOSE

To provide our customer with a clear value and effective service to provide the most efficient evaluation, estimate, and subsequent repairs to specialized cleaning equipment that may have been out of service for some time, not properly or routinely maintained, or a complex repair that needs to be performed in our shop.

The CleanStart® service is an excellent **first step to getting your machine on a routine PM program**. There's very little value in enrolling a machine that is in a state of disrepair in a Planned Maintenance program.

The intent is to eliminate the nearly inevitable and costly multiple trips associated with attempting to repair machines in this condition in the field.

## THE VALUE

- ▶ Pick Up and Delivery by our trained, in-house drivers and logistics team.
- ▶ Labor costs to provide a professional CleanStart Evaluation
- ▶ Cleaning of the machine, including the Battery Pack
- ▶ Prepare Estimate of Repair
- ▶ Look for and correct any hidden warranty-related problems
- ▶ 10% Off any Rental while you get your CleanStart Service. Pick-up and delivery of the Rental is free if done while picking up and delivering your machine.



## THE PROCESS

- ▶ Our Service Advisor will coordinate the pick-up of the machine(s) via our in-house delivery and logistics team, and transported to our Recon Service Center in Mechanicsburg, PA.
- ▶ The machine will be high pressure washed with heated specialized detergents to prepare unit for evaluation.
- ▶ A trained technician will test drive (if possible)
- ▶ If the machine is electric and the batteries are dead, we will connect the machine to an alternative power supply to run, test, and diagnose the systems.
- ▶ The machine will be put on a lift to give our technicians full visibility and access to the critical components.
- ▶ The technician will troubleshoot the problems discovered in the visual inspection and test drive.
- ▶ We will prepare a written evaluation along with a cost estimate to perform the repairs.
- ▶ Once the estimate is approved, we will order any required parts and proceed with the repairs. Any warranty items will automatically be repaired.
- ▶ Once repairs are made, the machine will be test driven, final adjustments made, and final cleaning of the machine performed.
- ▶ Our Service Advisor will then coordinate the return of your machine and pick up of rental (if applicable).

## PRICING

Machine Class	CleanStart® Rate	Philadelphia/NJ	NY
Walk-Behind Sweeper or Scrubber	\$399	\$499	Not Currently Offered
Mid-size Battery Rider Sweeper or Scrubber	\$429	\$529	Not Currently Offered
Large Battery Rider Sweeper or Scrubber	\$499	\$599	Not Currently Offered
IC Rider Sweeper or Scrubber	\$499	\$599	Not Currently Offered