

# LSP-R Leadership Skills Profile – Revised

Select and develop leaders as perfectly unique as your company



## WHAT IS THE LSP-R?

The LSP-R is a personality-based leadership assessment designed to identify and develop top leadership talent. With 50 competencies to choose from, the result is a powerful, cost-effective solution where leaders are compared to a profile defined by your team of experts. The LSP-R is aligned with SIGMARadius, our competency-based 360° feedback survey. Together, these products can increase the effectiveness of your organization's selection process, succession planning, and talent management systems.

## WHAT HAS CHANGED FROM THE LSP?

**UPDATED COVERAGE.** The LSP-R includes an updated list of traits and characteristics that better reflect today's workplace. These traits are used to improve prediction of leader behavior and performance.

**SHORTER ADMINISTRATION.** The LSP-R provides a shorter administration with fewer items while remaining as reliable, valid, and trustworthy as the original LSP.

**ENHANCED PREDICTION OF COMPETENCIES.** After undergoing an extensive review process of matching underlying personality characteristics to high-level behavioral outcomes, the new LSP-R is better able to predict leadership skills and qualities.

**UPDATED REPORT.** The LSP-R includes an updated report format that is user-friendly, accessible, and easy to interpret.

## LEADERSHIP PRODUCT SUITE

**SELECTION.** The LSP-R Selection report predicts performance on critical leadership competencies and explains, in detail, how the respondent's personality will affect their leadership effectiveness. The Selection report can be tailored to capture all 50 LSP competencies or to reflect the specific requirements of your leaders with benchmarks established by your team of experts.

**FOCUS.** The LSP-R Focus report delivers a powerful leadership solution by narrowing the number of traits reported to only the most salient development opportunities for an individual. Rather than highlighting existing strengths or an individual's lowest scores, this report identifies those areas that leaders can realistically develop to impact and improve their day-to-day performance.

## WHY SHOULD I USE THE LSP-R?

**POWERFUL AND ROBUST.** The LSP-R leverages the latest science on personality measurement to provide your organization with an evidence-based assessment that more reliably predicts leadership skills and characteristics.

**CONVENIENT.** The LSP-R can be administered in less than 30 minutes on SIGMA's own platform, SigmaTesting.com.

**BENCHMARKED.** With our updated content and easy-to-interpret report, SIGMA puts you in the driver's seat and delivers a customized solution that allows you to select the LSP-R competencies that align with your organizational requirements.

## WHAT DOES THE LSP-R MEASURE?

### COGNITIVE LEADERSHIP SKILLS

Analytical Orientation  
Business Acumen\*  
Creativity  
Decisiveness  
Objectivity  
Prioritizing\*  
Risk Taking  
Technical Orientation  
Thoroughness

### INTERPERSONAL LEADERSHIP SKILLS

Active Listening  
Client/Customer Focus\*  
Communication  
Conflict Management  
First Impression  
Formal Presentation  
Interpersonal Relations  
Negotiation  
Operating Upwards\*  
Persuasiveness  
Sensitivity  
Social Astuteness

### PERSONAL LEADERSHIP QUALITIES

Achievement and Motivation  
Ambition  
Dependability  
Desire to Learn\*  
Emotional Control  
Flexibility  
Independence  
Integrity\*  
Open-Mindedness  
Productivity  
Self-Discipline  
Self-Esteem  
Valuing Diversity\*  
Work/Life Balance\*

### SENIOR LEADERSHIP SKILLS

Assuming Responsibility  
Attracting Staff  
Delegation  
Developing/Coaching Others\*  
Emphasizing Excellence  
Facilitating Teamwork  
Inspirational Role Model  
Involving Direct Reports  
Monitoring and Controlling  
Motivating Others  
Organizational Spokesperson  
Organizing the Work of Others  
Short-Term Planning  
Strategic Planning  
Vision

\* Indicates new competency

**ABOUT SIGMA** For over 50 years, SIGMA has focused on leadership development backed by science. We help maximize your talent with a measurement driven approach designed to quantify and develop people potential and increase organizational effectiveness.

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