Page 1 digital-wayfarer-kcpl https://www.legalgps.com/digital-wayfarer-kcpl 03-09-2022





Step I: Wayfarer Overview Learn about how Debbie, a KCPL patron, navigated the Digital Wayfarer.



Step 2: Wayfarer Fun See how gamification inspired patrons and librarians to do more with the Wayfarer.



Step 3: Wayfarer Metrics Learn how the Wayfarer dramatically enhances quantitive and qualitative data.

Step 1: Wayfarer Overview

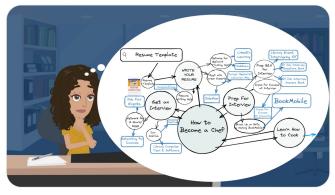
This is a story about a KCPL patron named Debbie. Debbie wants to become a chef. And here's what happened when she visited the Kansas City Public Library.

Page 2 digital-wayfarer-kcpl https://www.legalgps.com/digital-wayfarer-kcpl 03-09-2022



The Status Quo

The status quo is that Debbie might already have a resource in mind, search for it, find it, and then leave the library.

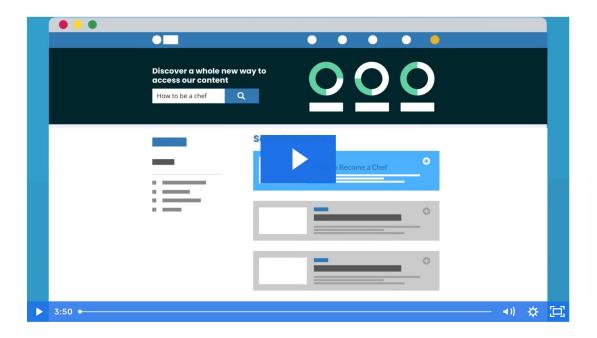


The Solution

But with the Wayfarer, Debbie is exposed to 20+ relevant, curated resources that guide her on a path to becoming a chef.

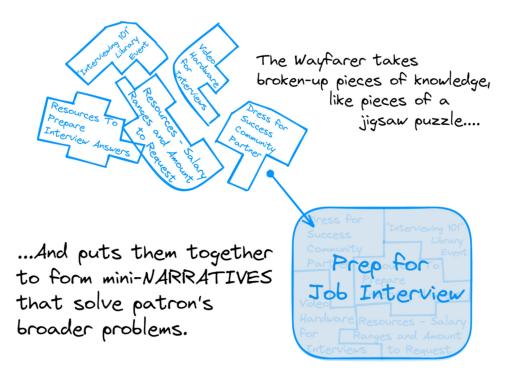
Here's How It Works

If Debbie had used the tool we're proposing, she would've found a curated path guiding her to 20 other library resources. Resources that would help her start her career. Here's a short 3-minute video that better captures Debbie's journey.

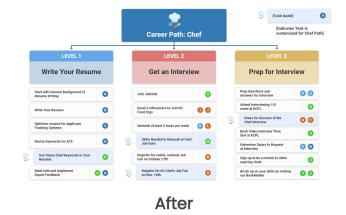


The Information Puzzle

Another way to think of it is -- borrowing from a quote from John Herron, the Wayfarer takes "broken up pieces of knowledge, like pieces of a jigsaw puzzle, and puts them together to form mini-narratives that solve patrons' broader problems.







Imagine getting an unstructured list of 26 resources to help you solve a problem.

Now imagine a chronological list like this. A "Digital Wayfarer."

Step 2: Wayfarer Fun

Learn how both Debbie and Librarians had fun interacting with the Digital Wayfarer.

Patron Gamification

Here's how gamification worked to motivate Debbie.



1. Debbie has a goal.

Debbie loved how when she started her path, she had a clear "endpoint" with a tangible goal to measure success -- did she get a job as a chef?



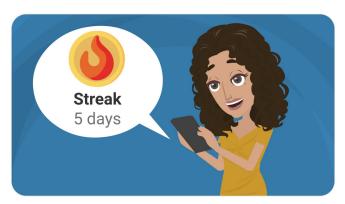
2. She makes progress.

When Debbie started her Path, she appreciated knowing her progress and seeing results with each Task she completed.



3. And she gets points!

Everyone loves getting points! For Debbie, the Dopamine boosts plus seeing how much money and time she saved with each Task she completed were critical.



4. Debbie unlocks achievements.

After Debbie completed her first Task and then a level, she got two different achievement badges marking the occasions.



5. And strives to top the leaderboard!

Not just points and achievements, but Debbie loved competing against other avid patrons to get the most points for the month.

And when she got her job as a chef...

Debbie loved how learning became fun! And when she finished her path, got a job, and then completed her survey on her experience, she got a prize!

"It's the little things that matter," Debbie said, when she picked up a brand new Chef's Apron, which was donated to KCPL by Food Truck Central KC.



Libraries & Staff Gamification

Librarians have gamification incentives as well!



1. Patrons get points.

When Debbie completed her Chef Path, she received 1,000 points. Three other patrons also completed that Path in October, so patrons received a total of 4,000 points.



2. Librarians get points.

Rhiannon got 4,000 points for writing her Path. And when Debbie finished the "Starting a Food Truck" Path written by Hadiza, another librarian, Hadiza received 1,000 points.



3. And librarians get more points!

Later, when Rhiannon's content was used by other libraries, Rhiannon received 100 points each time a patron from other libraries completed the Path she wrote.

The Rumble in the (Library) Jungle



Battle #1: Library v. Library

Debbie later saw that KCPL was competing against Midcontinent to get the most points improvement per patron capita year over year in 2022. With the winner receiving a grant from a local entrepreneur. This made her feel more part of the KCPL community, like she was in it with them to "win." She checked the Library Leaderboard and was more motivated to "learn" a bit more that day to help KCPL.



Battle #2: Librarian VS. Librarian

Hadiza, Rhiannon, and Jenny had a mini contest about which librarian's new path would create the most points -- reaching out to their clients when they released it to help them (but also to win :)).



Battle #3: Branch v. Branch

Debbie's selected branch in her profile was Central Library. And her Sous Chef's branch was in Westport. So she found it exciting to compete against uppity Westportians and checked the real-time leaderboard available on kclibrary.org.

Step 3: Wayfarer Metrics

Prior to the Digital Wayfarer, Debbie's actions would most likely be measured using context-agnostic COUNTER statistics, such as views, total number of searches, and downloads.

Imagine an internal profile, like a "persona." Debbie's might look like this:

Usage			
Search 4			
Views 19			
Downloads 5			

Digital Wayfarer: Quantitative Metrics

But with the Digital Wayfarer tracking micro-metrics, the library was able to learn considerably more about Debbie and her interests, and better gauge her success in interactions with the library.

Dabbia C			Events		
Debbie S.			Book mobile	Library Outreach Day	12/14/202
🕻 🌉 📄 🛗 Joined December 202	0		Author Talk	Harari Y.	1/12/2022
✓ Beginner Chef			Author Talk	Godin S.	3/12/2022
			Interview 101	SaAadu H.	12/20/202
Demographics	Paths		Tasks &	Resources	
Age 36		Chef	Cookir	ıg 📑 💕	
Gender 🕴		Total Points: 1,568	Childre	en 💕	
Race Hispanic		Child Entertainment	Childre	en's Books 🛛 📘	2 5
Income 🚺 🚺 🚺		Total Points: 762	Self-In	nprovement 1	5
Occupation Chef		Immigration	Local H	listory 📑 f	5
Tier Library Evangelist		Total Points: 1,210			

Page 8 digital-wayfarer-kcpl https://www.legalgps.com/digital-wayfarer-kcpl 03-09-2022

Pricing Schools Veterans Image: Schools Veterans Image: Schools Blog Lawyers		Legal GPS	Partner Programs	Contact Us
Pricing Schools Veterans Image: Schools Veterans Image: Schools Blog Lawyers		About Us	Libraries	Schedule Demo
VETERAN-OWNED Blog Lawyers BUSINESS OF THE YEAR Blog Lawyers	SBVS	Pricing	Schools	
BUSINESS OF THE YEAR BIOG LOWYERS	Administration	Food GPS	Veterans	hello@legalgps.com
		Blog	Lawyers	
LegalGPS Ferms of Use Privacy Policy	_egal GPS ®			f 🎐 in