



# Events

**1003 PRO**

CALLING ALL PRODUCTION PARTNERS & LOAs  
Help Your Loan Officers Easily Get More Business!

**YOUR GUIDE TO  
A PERFECT 1003**

**\$395**

\*Fairway Contribution Available for Fairway Employees who are not receiving Full-Time Coaching  
Discount Code: IMU250

STARTING JANUARY 6<sup>TH</sup> | FOR 4 WEEKS | 5-7PM CT

## 1003 PRO

Thu, Jan 6, 2022 – Thu, May 26, 2022

Come Learn to Conduct the Perfect Loan Interview and thoroughly complete a 1003!

**STARTS ~ Thursday, January 6th ~ 5:00 PM - 7:00 PM CST**

[VIEW EVENT →](#)

**\$395**  
 \*Fairway Contribution Available for Fairway Employees who are not receiving Full-Time Coaching  
 Discount Code: IMU250

**STARTING JANUARY 6<sup>TH</sup> | FOR 4 WEEKS | 5-7PM CT** 

[VIEW EVENT →](#)

**FAIRWAY IGNITE**

Starting January 11<sup>th</sup> | Tuesdays | 9 - 11AM CT

**REVERSE BRANCH BLUEPRINT**

Hosted By: Christine Jensen

Co-Hosts: Kevin McGovern, RJ Keilen SVP, & Steve Cox Branch Manager

- Find out how to utilize the reverse mortgage to maximize revenue and net income while reducing expenses.
- Discover a copy-and-pasteable strategy to "market-proof" your business in 2022's rate constriction.
- Understand how to use the strategy to build a new pillar of income for you and your branch.

**\$695**

\*If you're not currently in Ignite Coaching with an assigned Coach, use the contribution code from corporate to get \$250 off!  
Discount Code: IMU250

JAN 11 TO FEB 15

## Reverse Branch Blueprint

Tue, Jan 11, 2022 – Tue, Feb 15, 2022

*Starts ~ Tuesday, January 11th at 9:00 AM*

[VIEW EVENT →](#)

**IGNITE MORTGAGE UNIVERSITY**

**BASECAMP**

DO YOU KNOW PEOPLE LOOKING TO EXPLORE A NEW CAREER, CONTINUE TO LEARN, OR START A NEW JOB IN THE MORTGAGE INDUSTRY? LOOK NO FURTHER!

STARTING JANUARY 11TH  
 TUESDAY AND THURSDAY  
 1:00PM - 3:00PM CENTRAL  
 FOR 3 WEEKS  
 \$795

IN THIS COURSE STUDENTS WILL LEARN THE VERY BASICS OF THE MORTGAGE BUSINESS FROM LINGO TO GUIDELINES TO QUALIFYING A BORROWER AND BEYOND.



JAN 11 TO JAN 27

## BASECAMP

Tue, Jan 11, 2022 – Thu, Jan 27, 2022

*Starts ~ Tuesday, January 11th ~ Tuesday and Thursday from 1:00 CT – 3:00 CST*

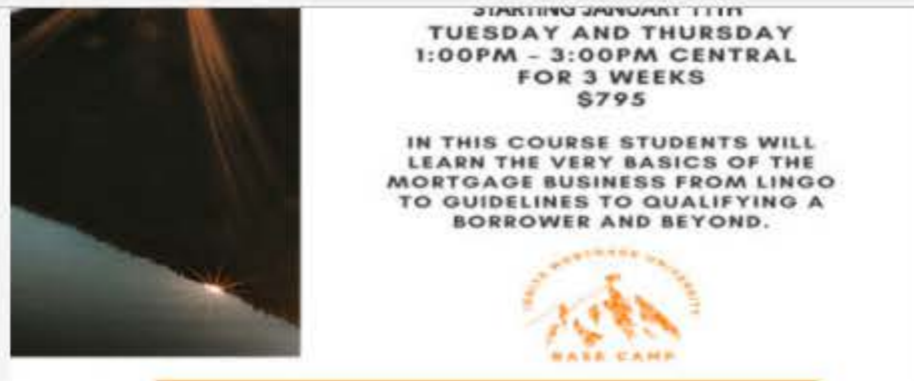
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**FAIRWAY IGNITE**

JAN 22


## VIRTUAL - Financial Advisor Workshop

6 - 11:00 AM, 2022 - Thu, Jan 27, 2022



STARTING JANUARY 11TH  
**TUESDAY AND THURSDAY**  
 1:00PM - 3:00PM CENTRAL  
 FOR 3 WEEKS  
**\$795**

IN THIS COURSE STUDENTS WILL LEARN THE VERY BASICS OF THE MORTGAGE BUSINESS FROM LINGO TO GUIDELINES TO QUALIFYING A BORROWER AND BEYOND.



Starts Tuesday, January 11th - Tuesday and Thursday from 1:00 CT - 3:00 CT

[VIEW EVENT →](#)



**FAIRWAY IGNITE**

**EXPAND YOUR REFERRAL NETWORK WITH FINANCIAL ADVISORS**  
 Identify • Contact • Connect • Leverage

JAN 22 TO JAN 27

**WHAT YOU'LL LEARN:**

- ✓ How to leverage Fairways NAIFA partnership at the local level
- ✓ How to set the appointment and word tracks to start a meaningful dialog
- ✓ Follow up tools and email templates designed to work

*& Much More!*

## VIRTUAL - Financial Advisor Workshop

Sat, Jan 22, 2022 - Thu, Jan 27, 2022

*LIVE Kick-off Workshop (Only need to attend one)*

*Saturday, January 22nd ~ 10:00 AM - 11:30 AM CT*

*Thursday, January 27th ~ 3:00 PM - 4:30 PM CT*

[VIEW EVENT →](#)

### Sponsors 2021

[info@fairwayignite.com](mailto:info@fairwayignite.com)

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[#DifferenceMakers](#)

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