**EXPLORE FINANCING** 

BUY OR LEASE QUIZ

REWARD & FINANCE PROGRAMS >

BUY A LEXUS

LEASE A LEXUS

SPECIAL OFFERS BUSINESS OWNERS >

LEXUS PURSUITS VISA ®

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# CHANGE WITH THE TIMES

# UNPARALLELED PERFORMANCE AND THE FREEDOM OF CHOICE

You like to keep your options open. Lexus Financial Services offers flexible payment options and innovative programs to help keep you right where you want to be.

# STILL WONDERING WHETHER TO BUY OR LEASE?

With answers to just a few questions we can help find the right answer for you and your needs.

TAKE THE QUIZ

Most lease customers pay less cash upfront and enjoy lower monthly payments than they would with a finance contract. You can get 24-60 month lease terms on new Lexus and qualified L/Certified by Lexus vehicles. (L/Certified terms depend on vehicle age). You'll even have the option to purchase your vehicle at lease end.

You can maximize the financial benefits even further with additional options such as 1 Pay Lease, Multiple Security Deposit and Low Mileage Lease programs, as well as the Excess Wear & Use Protection Plan (not available in New York).

# **READY TO APPLY?**

Find out if you're prequalified in just a few steps.

GET STARTED

# ADDITIONAL DETAILS YOU SHOULD KNOW:

- There are mileage limits calculated by dividing the number of months in the term by 12 and multiplying this amount by 15,000 (standard lease) or 12,000 (low mileage lease).
- If there's any damage that's beyond normal wear, an excessive wear and use fee may be collected. The Excess Wear & Use Protection Plan can help you avoid these fees.
- A disposition fee will be applied at the end of your lease to help cover the costs to sell or dispose of your vehicle. We'll waive this fee for qualifying customers who lease or finance their next vehicle with LFS through a Lexus dealer.<sup>2</sup>
- You can return your vehicle at any time. However, early termination charges may apply, which can be substantial.

# OTHER FINANCE PROGRAMS

1 PAY LEASE	>
LOW-MILEAGE LEASE	>
MULTIPLE SECURITY DEPOSIT PROGRAM	>

# LOOKING FOR MORE?

Here's more information and tools that you may find helpful.

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Save time at the dealership by submitting an application for credit online in just a few steps.

# EXCESS WEAR AND USE PROTECTION PLAN

 $Keep your \, mind \, on \, your \, life \, instead \, of \, worrying \, about \, how \, to \, pay \, for \, dents \, and \, dings \, when \, you \, turn \, in \, your \, vehicle.$ 

#### COLLEGE GRADUATE PROGRAM

We have a special program just for recent grads to help you get into that vehicle that will get you on to the rest of your life.

#### MILITARY REWARD PROGRAM

You've served our country. Let us serve you.

#### REPEAT CUSTOMERS

 $Lexus\ Financial\ Services\ offers\ special\ benefits\ to\ customers\ who\ have\ previously\ financed\ or\ leased\ a\ vehicle\ through\ LFS.$ 

#### **BUSINESS SOLUTIONS**

Save valuable time. Get your financing and get back to business.

# HAVE QUESTIONS?

We've heard them all. Here are some common questions and their answers.

# WHAT IS THE DIFFERENCE BETWEEN LEASING A NEW LEXUS AND LEASING AN L/CERTIFIED BY LEXUS VEHICLE? WHAT ARE MY OPTIONS WHEN MY LEASE COMES TO AN END? WHAT IS A LEASE MATURITY DATE?

# SEE ALL FAQS

- mation will be disclosed in your lease agreement. If mileage limits are exceeded, you may be charged additional fees at the end of your lease. See your lease agreement for details.
- in fee for qualifying customers in good standing with LFS who purchase/lease a new or certified used Toyota or a new or L/Certified Lexus within 30 days of lease return and finance/lease with TFS/LFS.
- 3. Please see your Lexus dealer for actual program parameters, terms, conditions and restrictions.
- 4. Refunds less all remaining amounts due and owing under the lease including without limitation costs such as excess wear and use, excess mileage, or disposition fee.

# CONTACT YOUR LOCAL DEALER TO LEARN ABOUT OFFERS IN YOUR AREA.



LFS RESOURCES LEXUS WEBSITES LFS APPS

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ONLINE POLICIES & AGREEMENTS

ONLINE PRIVACY POLICY

DATA PRIVACY REQUEST

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ACCESSIBILITY

FIND A DEALER



FOLLOW LEXUS









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