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CMK IS SOLVING PROBLEMS

UNRIVALED PERSONAL SERVICE AND INDUSTRY KNOWLEDGE THAT EXCEEDS OUR COMPETITION

"WHEN THE OPPORTUNITY CAME TO JOIN CMK RESOURCES I KNEW IT WOULD BE A CAREER IMPACTING EVENT. JOINING JEN'S TEAM, WITH HER INDUSTRY LEADING EXPERTISE IN BUILDING ORGANIZATIONS, COUPLED WITH AN UNMATCHED REPUTATION FOR ETHICS, WAS NOT TO BE PASSED UP. I FIND HER PROFESSIONALISM NO DIFFERENT BEING A VENDOR AT ONE TIME TO ME, AND NOW AS A PART OF HER TEAM. I AM HAPPY TO BE AN ADVOCATE FOR CMK RESOURCES AND JEN LIETO'S MISSION!"

MIKE GOTTER, ITSM STRATEGIST, CMK RESOURCES INC

WHAT CAN WE DO FOR YOU?

CMK IS DEDICATED TO FINDING THE RIGHT FIT FOR EACH CUSTOMER EVERY TIME.

HOW WE SAVE YOUR BUSINESS MONEY

When you need tech talent, whether to provide specific expertise or to bulk up your IT staff, the process can be timely and expensive. Turnover can add to these costs, so a poor hire not only costs the company in employee morale but also affects the bottom line. CMK has a constantly growing database of qualified talent who understand the challenges in the IT industry today. In this way, we provide you with talent faster than you can find yourself and accelerate your time to value.

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WHY DO COMPANIES USE CONSULTANTS?   ⊕
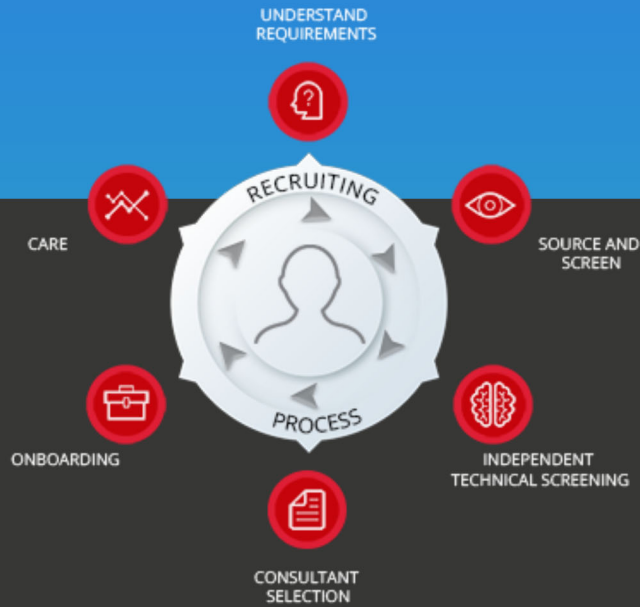
HOW WE CAN INCREASE YOUR VALUE ADD

CMK understands how difficult it is for service providers to be everything to everyone; especially when customers demand it. We also understand the challenges of an internal technical department that needs to meet delivery objectives to other parts of the organization. CMK can accelerate your time to value by allowing you to focus on what you're amazing at while we make sure you have the right talent. We have XaaS offerings that service companies can white label or brand as their own to provide valuable ways for their customers to consume the technical resources they need; when they need them.

WHO IS THE BRAIN BEHIND CMK?   ⊕

THE CMK WAY

CMK Resources Inc developed and tested the following proprietary recruiting process based on decades of recruiting experience. This disciplined methodology has proven successful for some of the nation's leading organizations and outlines the level of detail that we put into each and every client and candidate relationship.

OUR SERVICES

CMK PROVIDES WORLD-CLASS TECHNICAL RESOURCES TO SOME OF THE NATION'S LEADING ORGANIZATIONS. WE ALSO WORK WITH RESELLERS ALLOWING THEM TO OFFER A VALUE-ADD TO THEIR CLIENTS. WE OFFER THESE SERVICES IN THE FOLLOWING MANNER:

CONTRACT STAFFING

CMK offers customers the flexibility to consume talented IT resources when and where you need them. Contract Staffing is a way to request the exact

skill set you need for the right amount of time. CMK recruiters retain the talent you need and provide you with technical quality assurance. With Contract Staffing, customers define the duration, location, skill set, experience level, and budget. This allows you to scale up and down as projects demand without the HR nightmare of staff reductions.

We offer the following options with Contract Staffing:

- **Classic Contract** – Customers pay an hourly rate for a defined contract duration.
- **Contract for Hire** – includes an expectation to hire CMK's consultant after a contract period. Customers pay a contracting rate for a defined duration and a placement fee when CMK's Consultant is hired.

Interested in a Free Consultation?
Contact Us for a Conversation

RESIDENCY AS A SERVICE (RAAS)

If you are a customer that currently provides Professional Services to your clients or sells infrastructure products– then you and your clients need Residency Services. A Resident plays an important part, either on a long term or short term basis; when transitioning your customer to new products or to provide post implementation support. They also can provide day to day operational support to your client's environment before, during, and after a Professional Services Project. Residents give you a flexible option to provide onsite expertise to your clients.

CMK offers a solution to provide a turn-key Residency Practice to our customers that want to offer Residency Services. This is a white labeled offering that can be re-branded to meet your needs. CMK RaaS is an outsourced option that provides:

- Sales and Marketing – we can be your sales team or train your sales team
- Recruiting – we provide the full recruiting process from requirements to selection
- Delivery Management- we help you manage your resident's success and your customer's success through each engagement
- HR Management-– we manage the resident's so you can focus on helping your customer
  Want to know more?
  Contact Us for a Conversation.

DIRECT PLACEMENT

Direct Placement offers customers access to our top recruiters who will source talented consultants that will be hired directly into the customer's team. CMK works with you to understand the job description, your culture, and compensation requirements before we start the process of finding the perfect match. Direct placement is a fee-based service where customers pay a placement fee upon hiring a CMK consultant. We are so confident in our quality that we offer a guarantee period with each direct placement. CMK specializes in hiring Data Center and Infrastructure Consultants along with executive placements such as IT Directors and CIOs.

Interested in Direct Placement?
Contact Us for a Conversation

RECRUITING AS A SERVICE (RCAAS)

CMK provides Recruiting as a Service to help customers that do not need a full-time recruiter OR for customers that do not want to manage a recruiting department. CMK offers customers the ability to take advantage of our best practices around recruiting methodologies and recruiting management for a contracted monthly fee. This service may be 50% of a recruiter's time or a complete recruiting department of multiple recruiters. We can integrate with your HR team or BE your HR team – this service is as flexible as you need it to be! CMK believes recruiting top IT talent is a niche skill – let us help you with what we do best!

Want to know how this service could work for you?
Contact Us for a Conversation

CORE SKILLSETS

WE ARE TECHNOLOGY AGNOSTIC AND SPECIALIZE IN IT INFRASTRUCTURE. WE ALSO HAVE A SPECIAL EXPERTISE IN PROVIDING

RESOURCES SPECIFICALLY FOR DATA CENTER MOVES, MIGRATIONS, CONSOLIDATIONS, AND HARDWARE REFRESHES.

- BACKUP AND RECOVERY
- DATABASE
- DEVOPS
- PROJECT MANAGEMENT
- SECURITY
- STORAGE

- IT MANAGEMENT
- MONITORING
- NETWORKING
- SYSTEMS
- VIRTUALIZATION
- WIRELESS

CMKRESOURCES INC.

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