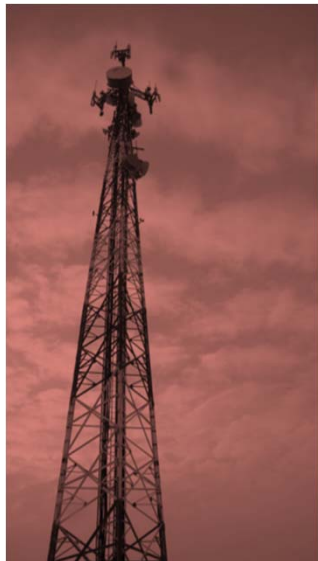


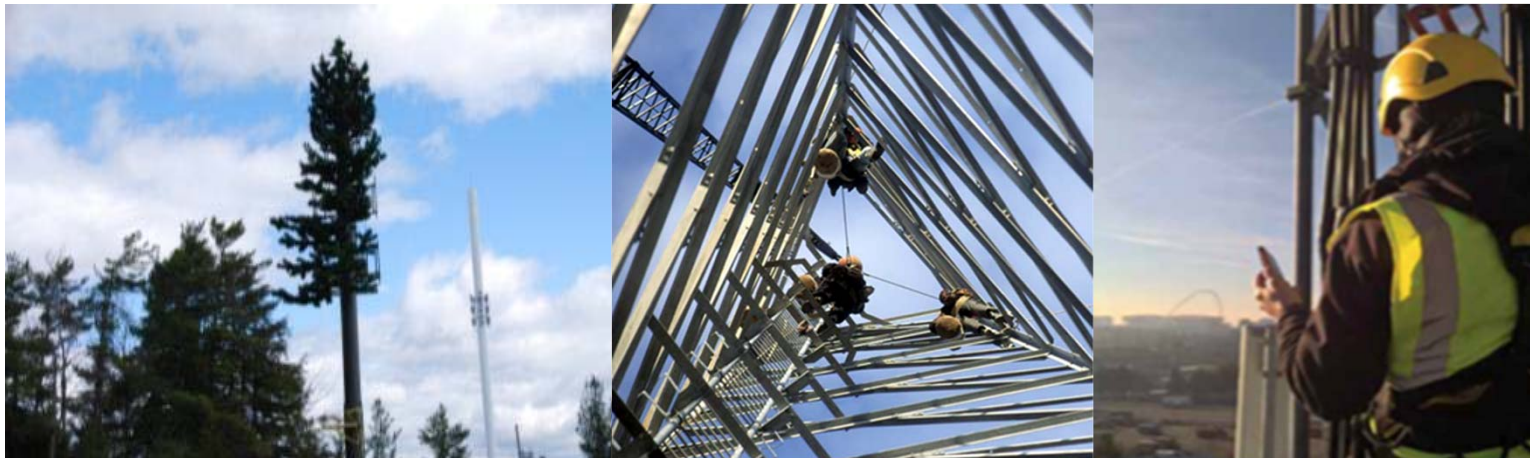


Trylon



Trylon - Overview

- Trylon was founded in Elverson, Pennsylvania in 1932 as a tower manufacturer for wind turbines.
- Today our primary businesses are Engineering Services, Construction Services and Manufactured products for the Telecom and Electrical Distribution markets.
- Our geographic markets are the United States, Canada, Europe and the Caribbean with product shipment and special projects performed globally.



Product Manufacturing – Telecom and Electrical Distribution

- Trylon provides towers and accessories to the Telecom and Electrical Distribution markets.
- Manufacturing facilities are ISO 9001 and CE certified.
- Production of 4 Million pounds of finished product monthly.
- Distribution Facility Locations throughout Canada and the US



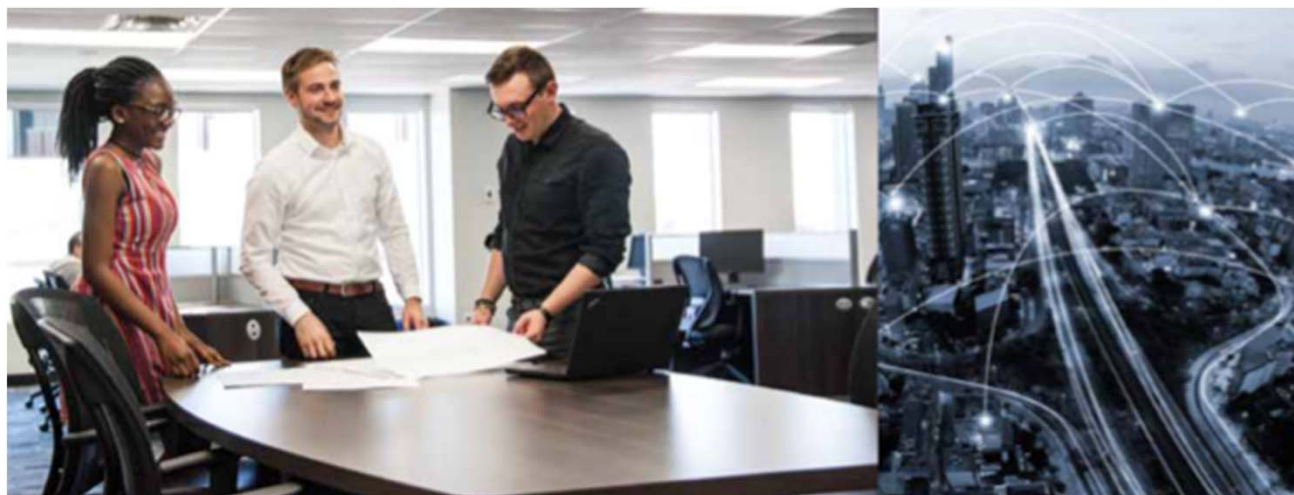
Product Manufacturing - Stocked Products

- Stocked Product encompasses standard products available to our customers on short lead times.
- Primary markets are Oil and Gas, WISP, Mining, Public Safety
- Primary products: towers, accessories and safety climb equipment
- Strategic Focus:
 - Expansion of participation in rural broadband in the U.S. (CAF)
 - Growth in telecom accessory business in the U.S. – AT&T, Verizon, T-Mobile



Engineering Services

- 250 Engineering and Detailing Resources physically located in the United States; UK, Canada, Romania and India.
- We perform Engineering/CAD/Field/Design/Fiber services *annually* on over:
 - *25,000 sites located in the United States.*
 - *2,500 sites located in Canada.*
 - *500 sites located in the UK.*
 - *3,500 MIMO sites in last 12 months*



Construction Services

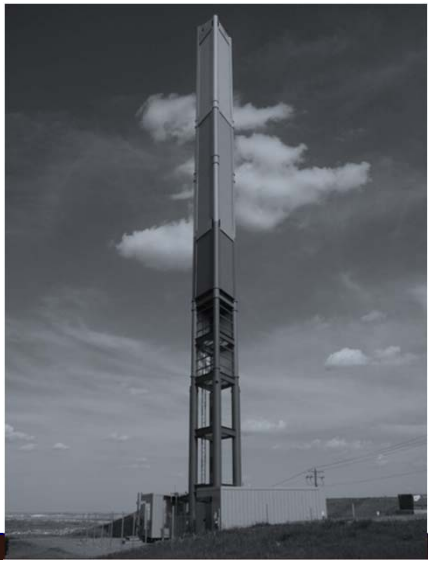
- Primary focus Telecom
- Strong management, systems and controls
- Four construction offices across North America
- Strategic Focus:
 - Move to automation of field reporting and centralization of some of the core project management functions.
 - Growth in technical services.



Special Projects

- Trylon has a long history of expertise in complex builds in challenging locations.
- Senior team with majority of resources (and equipment) contracted for duration of build.
- Significant previous builds:
 - Caribbean – Hurricane Rebuild
 - Northern Alberta - Oil and Gas
 - Baffin Island – Mining





Trylon

