

# Institutional Real Estate Americas



Institutional Real Estate Americas is a monthly publication for institutional investors in real estate – pension plans, foundations and endowments – and the consultants and real estate investment managers who serve them. With an emphasis on insights and analysis, the publication provides information about the people, events and trends driving this market. Features cover portfolio management, investment strategy and capital flows, with a focus on supporting the staff and investment committee members of public and corporate pension plans, foundations, and endowments. Every issue also contains lists of recent commitments and new fund offerings; people moves and promotions; and news and data about real estate fundraising and investment activity.

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## Issues from 2021

VIEW ISSUES FROM: 2021

### October

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- Going up: Can institutional property outstrip inflation after the pandemic?
- Hitting the mark: Demand for better representation of niche assets in benchmarks continues to grow, but delivering accurate sampling remains some way off
- Summer vacation: The pace of travel may decrease amid the spreading Delta variant, but hotel CEOs remain optimistic
- Valuation trends: Institutional real estate in a post-COVID era
- Under consideration: Discussion questions suggested by the Editorial Advisory Board
- What we're talking about: Reflections from speaking with our Editorial Advisory Board members
- The trouble with incentives: Alignment is as alignment does
- In Canada, real estate performance varies by property type
- Amid pandemic, buildings' carbon emissions fall 12.4%
- Job growth slows in August
- Q2 2021 fundraising down 59% from year-ago period
- DEI benchmarking for the commercial real estate investment industry

### September

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- Green living: How the apartment industry is engaging with ESG
- Poised for a comeback? Office landlords prepare for return-to-work and changing expectations for the

MORE DETAIL



workplace

High cost: Is lumber worth its weight in gold? Diamonds? Platinum?

Are gateway markets overpriced? An investigation of fiscal challenges facing gateway markets

Positive trends: Post-COVID-19, middle-income housing is even more essential

The future of commercial real estate: Nontraditional property types are no longer niche

The countdown: The top 10 issues affecting real estate, 2021-2022

The cost of living: A global perspective on housing affordability and opportunities for real estate investors

Potential problem analysis: A nonquantitative approach to risk management

Self-storage sector is well-positioned for post-pandemic growth

Full-service restaurant foot traffic increases

Record return for industrial propels NPI to 10-year high

## July

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Finding a place: Fundraising amid the pandemic has posed challenges and opportunities

SPAC attack: Will the fundraising vehicle rocket to the stratosphere, or crash to earth?

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Buzz cities: Young professionals are in motion, and here is where the talent, action and profits can be found

A dangerous underestimation: What investors need to understand about the disconnect between listed and nonlisted real estate

Choose your own adventure: Five real estate investment opportunities to watch in the next 12 months

There's a hole in the world tonight: Remembering Larry Hull

Burned-out employees want to return to the office

NYSCRF posts largest investment return in its history

Lending activity is a tale of two cities

## June

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Going big: Commercial real estate investors are harnessing the power of data science

Getting back on track: Real estate investors are allocating capital and identifying strategies that will thrive during and after the pandemic

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A global dialogue: Editors share takeaways from 2021's virtual Editorial Advisory Board meetings

Accelerating into trends: For investors who take a chance, 2021 will be remembered as a once-in-a-cycle opportunity

A study in contrasts: Reflections from the recent Americas Editorial Advisory Board Meeting and i3 Roundtables

What's in a name? A rose by any other name would smell as sweet, but nomenclature does matter

Industrial market continues to attract attention

Retail may be poised for recovery, though investors remain cautious

Proptech has become 'business imperative' for real estate

Investors target distressed properties for conversion plans

30 funds reach final close in Q1 2021, raising \$26.5b

April job growth falls short of expectations

Institutional real estate gets back to pre-pandemic returns

## May

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Do not disturb: Hotels bide their time until recovery

A glass half full: Despite myriad challenges, institutional investors adapt amid COVID-19

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Risk and real estate: Antifragility of real estate investments and black swans

Healthy, wealthy and wise: An introduction to capital markets trends in healthcare real estate

Just asking questions: Topics and themes discussed at the most recent board meeting

The rise of the outpost economy: The movement of young professionals, and its impact on real estate

Alignment of interest: Are we focusing on the wrong thing?

Alternatives set to become larger share of private real estate investment

Real estate fund managers see 2021 as capital-raising opportunity

## April

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Flying with a tailwind: The shift to ecommerce has supported trends in the industrial sector

True value: How are real estate investors valuing their portfolios globally, and what do they expect property valuations to look like in 2021 and 2022?

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High-tech: The intersection of technology and real estate creates a compelling investment landscape

SFR post-GFC: The single-family rental industry has evolved since its emergence after the financial crisis

Core storage: Self-storage outperformance gains notice during pandemic

Brace yourselves: The future could be characterized by continued periodic disruptions in our ability to travel

Employment rises as restrictions loosen up

Could in-store retail see a rebound in 2021?

Cold-storage will continue to serve as attractive investment opportunity

U.S. cities take top five places as global science cities

Digital infrastructure fuels data center market

## March

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Walking the walk: How some real estate investment organizations are approaching diversity, equity and inclusion

Drilling down on debt: A closer look at the real estate debt-fund investment environment

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Data centers take center stage: Surging data consumption and a global search for attractive investment returns have brought the sector to the forefront

Where to look: Finding private real estate opportunities amid adversity

DEI déjà vu: Is anything different this time around?

Widening the scope: Considering DEI efforts in the COVID-19 era

Fed signals intent to maintain low interest rates

Real estate secondary transaction volume rises in 2020

U.S. office demand to decline as remote work continues

Resuming the climb: Finding private real estate opportunities amid adversity

Institutional real estate continues to improve

## February

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Research roundtable: Industry experts share their views on the state of real estate and the economy

Keep 'em separated: Investors face different considerations with real estate separate accounts

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Looking ahead: The top 10 real estate questions for 2021

Get in the driver's seat: Proptech offers opportunities for real estate investors to take control of the future

Everything is connected: Notes on the new normal

Industrial predicted to continue strong performance

Investor interest in build-to-rent housing is on the rise

COVID-19 accelerates real estate firms' use of technology

Year in review: Fundraising slows in 2020

## January

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The year ahead: What does 2021 hold in store for real estate investors?

Hidden gems: A look at investment opportunities in global secondary markets

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Navigating turbulent times: Real estate portfolio construction and risk management during a downturn

Manufacturing trends: Are reshoring and nearshoring of manufacturing imminent and inevitable?

A shift from defense to offense: What the real estate industry is talking about

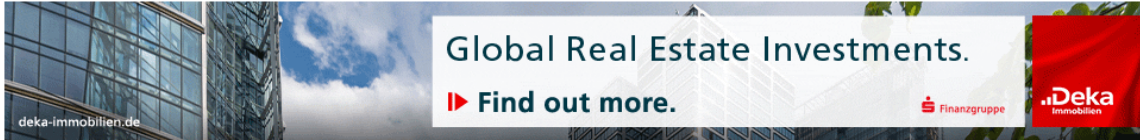
Retailers find ways to adapt to COVID-19

Homebuilding supported by de-urbanization trend

Job growth slows in November

Pension funds issue RFPs for consulting services

Life sciences REIT raises \$1.7b in new funding round



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