

UNIVERSITY GAMES 4D VISION

CLASSIC GAMES COLLECTION
MABO FUN STUFF
BE GOOD COMPANY TDC
HANSEN
 EDUCA PUZZLES
Rec Zone
JOSEF WHAM-O
WINNING MOVES
HOBBERMAN

20Q NOXXIEZ

HANSEN

740 South Point Blvd. Petaluma, CA 94954

Phone: 650.697.7353

Toll Free: 800.582.5858

Fax: 650.697.1748

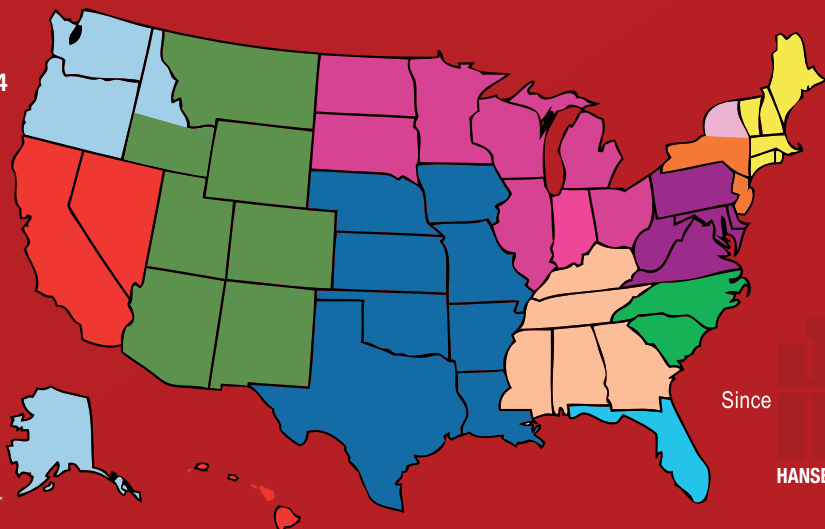
salesinfo@johnhansenco.com

www.johnhansenco.com

To place an order, please contact your local sales representative or submit via email to:

orders@johnhansenco.com

Sales Representatives:



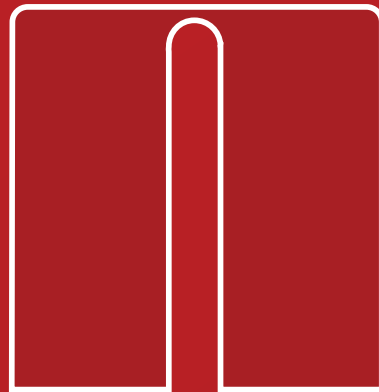
Since 1947

HANSEN

- **AK, Northern ID, OR, & WA – ARLENE OOM & COMPANY**
Laura Weaver, Principal
P. 800-228-5218 | E. weaverrep@gmail.com
- **AL, GA, KY, MS, & TN – TOYS SOUTH GROUP**
Shelley Huckabay, Principal
P. 404-749-4645 | E. shelley@toysouth.com
- **AR, IA, KS, LA, MO, NE, OK, & TX – MCMANEMIN COMPANY**
Laura Mc Manemin, Principal
P. 214-748-2601 | E. mcmcotoy@gmail.com
- **AZ, CO, Southern ID, MT, NM, UT, & WY – ERIN GRIFFIN GROUP**
Erin Griffin, Principal
P. 303-805-9133 | E. erin@eringriffingroup.com
- **CA, HI, & NV – GOLDEN SALES**
Blake Goldenberg, Principal
P. 775-831-2600 | E. blake@goldensales.com
- **CT, MA, ME, NH, RI & VT – (TOY) – JESA TOY ASSOC.**
Sandy Russak, Principal
P. 860-491-1159 | E. jesatoys@yahoo.com
- **CT, MA, ME, NH, RI, & VT – (GIFT) – JOSEPH C. SULLIVAN & ASSOC.**
Joseph Sullivan, Principal
P. 617-254-9095 | E. jcsullasc@hotmail.com
- **DE, MD, PA, VA, & WASH. DC – ROSENTHAL GROUP**
Sarah Rosenthal, Principals
P. 410-486-4820 | E. office@krasales.com
- **FL Only – JC SALES**
Nicole Perez, Principal | P. 954-341-8636 | E. nicole@jcsales.com
- **IL, IN, MI, MN, ND, OH, SD, & WI – SPECIALTY MARKETING GROUP**
Mary Purves, Principal
P. 847-669-8855 | E. rreicher@rgmsales.com
- **NC & SC – SANDY RUBEN & ASSOC.**
Sandy Ruben, Principal
P. 843-696-4464 | E. sandyruben@hotmail.com
- **NJ, & NY – (TOY) – MIRIAM DACH ENTERPRISES**
Miriam Dachs, Principal
P. 718-370-1600 | E. mdachs@aol.com
- **UPSTATE NY – JR STAHL & ASSOC.**
Katherine Stahl, Principal
P. 888-368-8594 | E. kstahls9837@aol.com



Since



1947

HANSEN

A GAME GIFT & TOY COMPANY





HANSEN

Wholesale Catalog

PRICING

Every item in this catalog is listed at wholesale. Please note that we have two pricing structures:

- 1. Case Pack Quantity:** if you purchase an item in the listed case pack quantity, or higher, you will be charged the lowest available case pack price.
- 2. Less Than Case Pack Quantity:** if you wish to purchase an item in less-than-case-pack quantities, we are happy to oblige, with an upcharge to help cover additional warehouse expenses for doing so.

TERMS

Net 30; F.O.B. Petaluma, CA 94954; Minimum opening order of \$250/reorders \$200. No returns accepted without written authorization.

For orders going to islands off the mainland that qualify for FFA, Hansen Co. will cover freight to mainland point but retailer is responsible for freight charges to final destination. Islands include but not limited to: Catalina, Hawaii, Hilton Head, Key West, Martha's Vineyard and Nantucket.

A. ACCOUNTS

Our terms are net 30—F.O.B. Petaluma, CA 94954. All credit cards accepted. We route your shipment via the fastest and most economical carrier unless otherwise specified. Your credit references should include four or more current suppliers with phone, fax, and account numbers. All orders requiring a liftgate with delivery will incur a \$25.00 charge to be added to the invoice.

B. PRICES AND ORDERING PROCEDURES

- All prices are subject to change without notice. All merchandise subject to prior sale, availability and prevailing price at time of shipment.
- To avoid errors, please give stock number, description, quantity, and price of each item ordered.
- No backorders held under \$200 and only allowed on orders that qualify for Full Freight Allowance.
- Place order by email or fax.

C. CLAIMS AND DEFECTIVE MERCHANDISE

- Carton shortage claims must be made within 24 hours of delivery.
- Item shortage claims must be made within 48 hours of delivery.
- Freight damage must be claimed directly against the carrier. Carrier is liable for loss or damage during transit. Examine each shipment at once and report discrepancies to the driver upon delivery.
- No return merchandise will be accepted without written prior or faxed request to our Customer Service Department. Request for return must be made within 90 days of receipt. The Customer Service Department can be reached via fax at **(650) 697-1748** or email at customerservice@johnhansenco.com

D. MINIMUM ADVERTISED POLICY

- Hansen Co. requires retailers and online sellers to adhere to our MAP, when applicable. Please contact salesinfo@johnhansenco.com to receive MAP agreement, MAP listing and account profile form.

CONTACT

Hansen Co. 740 South Point Blvd. Petaluma, California 94954
Phone: (650) 697-7353 **Fax:** (650) 697-1748 **Toll-free:** (800) 582-5858

For Sales: salesinfo@johnhansenco.com
For Customer Service: customerservice@johnhansenco.com
For Orders: orders@johnhansenco.com
For online ordering and catalog viewing go to: www.johnhansenco.com



HANSEN

A Game Gift & Toy Company

WEBSITE

**BECOME A HANSEN
RETAILER**

**VIEW NEW PRODUCTS
& BEST SELLERS**

**PLACE A HANSEN
ORDER ONLINE**

**CONTACT HANSEN
WITH A CLICK**



**Join Hansen & Get
Your Retail Account Set-Up
Today!**

**View or Download
Hansen's Catalog NOW!
Use Password: toysfun**



www.johnhansenco.com