

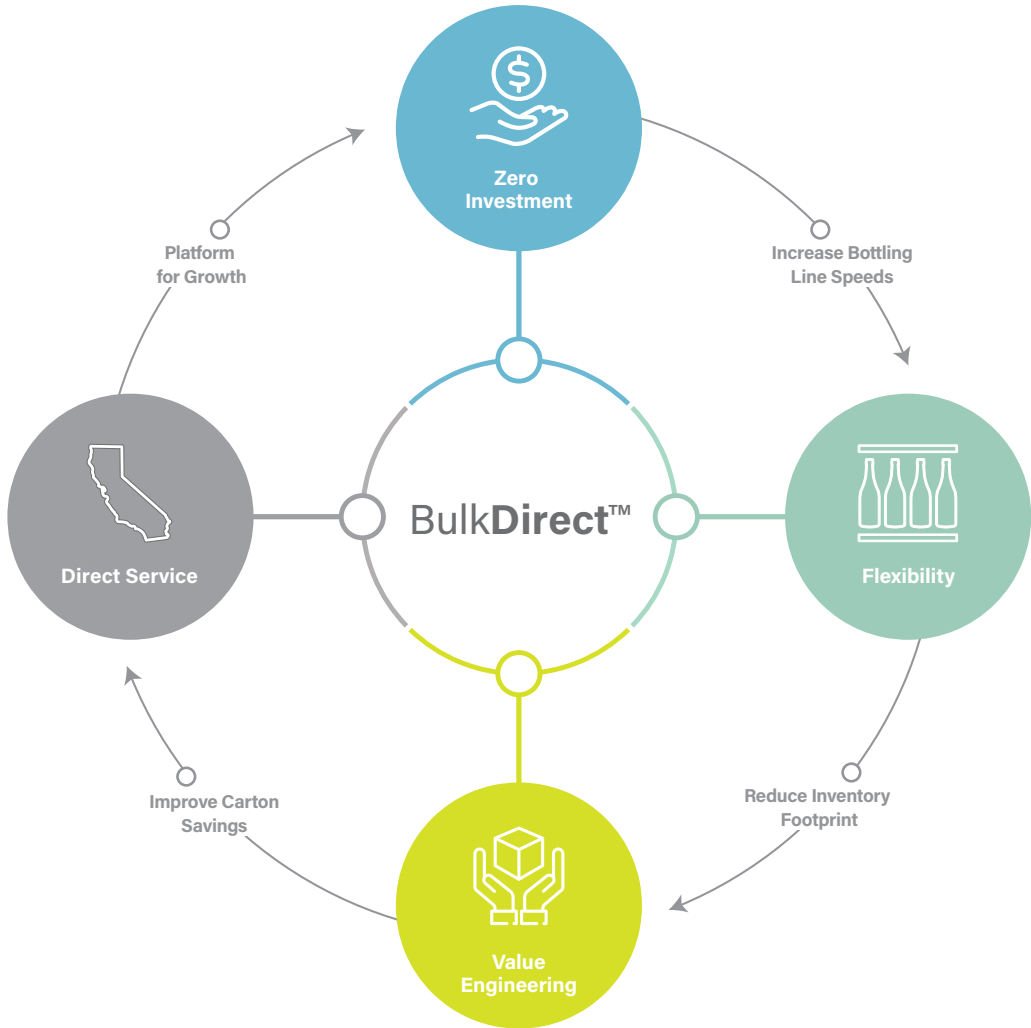


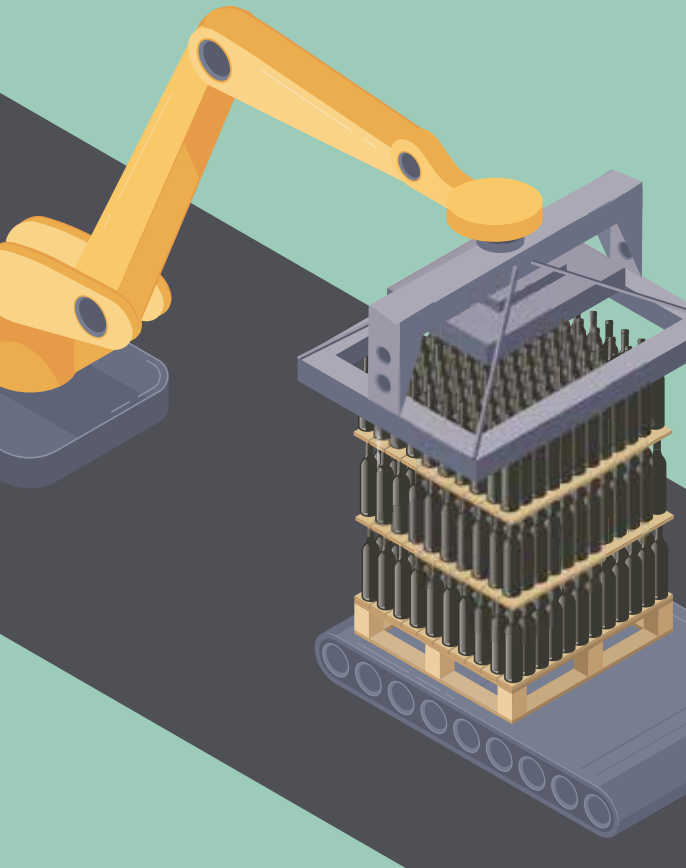
Gallo Glass

california pure

BulkDirect™

GLASS PROGRAM





**Save \$.50-\$1
Per Case**



ALL THE REWARDS OF BULKDIRECT™

Zero Investment

At Gallo Glass, we manufacture premium wine bottles for the California wine industry and now we're extending our bulk glass services. Our brand new BulkDirect™ Program allows wineries with a bottling line to enter the bulk glass market.

At zero upfront investment, wineries can lease the glass robotic system while receiving bulk cases directly from Gallo Glass. Our BulkDirect™ Program can help you achieve an average of \$.50 to \$1.00 savings per case through line efficiency which leads to reduced labor and fiber waste.



RODNEY STRONG VINEYARDS,
HEALDSBURG, CA
INSTALLED 2019

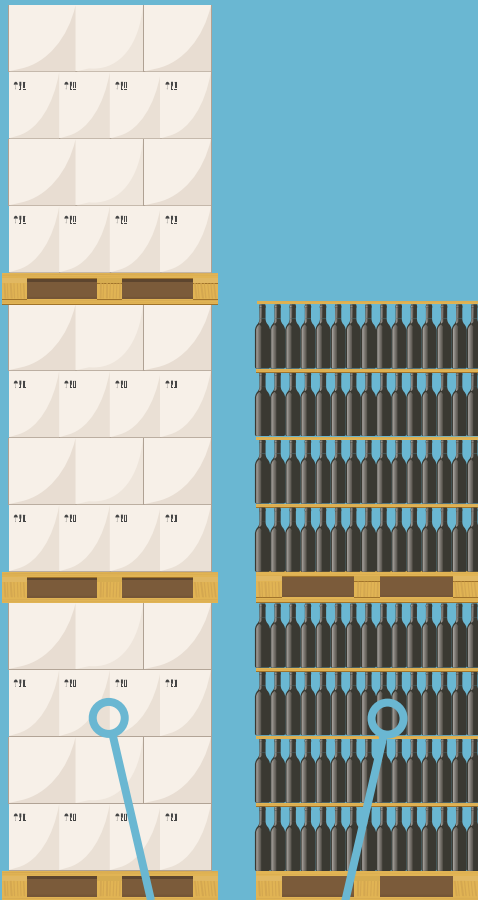


WE PROVIDE THE TOOLS TO SUCCESS

The Total Package

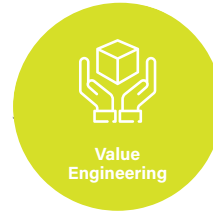
Often glass is delivered in a case, which is prone to damage and requires long lead times. Our transport-efficient bulk glass cubes arrive in pristine condition, and require minimal warehouse space. The machine then unloads and packages them in high-quality printed cases. The BulkDirect™ robot automatically places the glass on the line, then fills, forms, and divides the cases.

- *Packaging options: 12-pack, 6-pack & tray pack*
- *Eliminate long lead times*
- *Maximize truck load weights*



2,000 Bottles

REDUCE WAREHOUSE REQUIREMENTS BY 1/3



ENGINEERING THAT'S JUST FOR YOU

Customized for You

Gallo Glass and Emmeti USA have partnered together to create a revolutionary robotic bulk depalletizer that is flexible, scalable and space efficient. With the touch of a button, you can run any bottle shape and switch to a new bottle in less than a minute. BulkDirect™ gives you access to our Lean Six Engineering Team to provide an easy turnkey installation process, so we won't disrupt your existing operation. Our engineering staff will survey your winery's operations and provide you with a suggested value stream map.

Benefits of BulkDirect™

- *Less space and handling needed*
- *Less labor needed*
- *Less fiber used*



FACILITATING YOUR FUTURE

The Future of BulkDirect™



As your business grows so does the robot - start out with semi-automatic and add functionality as your business expands. The BulkDirect™ robot's compact design minimizes the impact on your facility. By partnering with Gallo Glass and our BulkDirect™ Program, you can save money while we work to meet your needs and help you grow.

Partnership from Production to Consumer

Engineering:

installation of BulkDirect™ program, equipment, assessment visits, consulting for lean operations

Quality:

Glass Academy, field quality visits and scorecard reporting

Customer Service:

Next day deliveries, warranty product to your customers



OAK RIDGE WINERY- LODI, CA
INSTALLED 2018

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**BulkDirect™ footprint
is designed to integrate into a
tight space and capable of
expanding as we grow.**

RODNEY STRONG VINEYARDS



BULKDIRECT™ ACCELERATES A SUSTAINABLE SUPPLY CHAIN.



BUY SUSTAINABLE



BUY RELIABLE



BUY CALIFORNIA



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