



# Polyschool



Polyschool is an educational forum to teach roofing contractors, installers, sales, distributors, consultants, and architects more about what makes Polyglass products unique to the roofing industry. The sessions highlight best practices when installing, estimating, and selling Polyglass commercial and residential roofing products.



COMING SOON – Interactive Calendar

## Course Offerings

**100 Level** A day-and-a-half "Intro to Polyglass" touching on a wide variety of our products and recommended installation procedures.

### Polyschool 101:

Scheduled throughout the year in the U.S., Caribbean, and Canada. Open to all roofing industry personnel, spaces available on a first-come, first-served basis.

### Polyschool 102:

A personalized training session for our Preferred and Quantum contractors. Call your local Polyglass Sales Representative to schedule.

**200 Level** Our 200 level courses are geared towards installers keeping focus mainly on hands-on demonstrations with brief introductory presentations.

### Polyschool 201: Self-Adhered Hands-On

Polyschool 201 focuses on the best practices of Polyglass' self-adhered roof system(s)

- Membrane Layout
- Rolling Membranes – 80 lb. roller
- Air Welding Lap
- T-joint Detailing
- Wall Flashing
- Inside & Outside Corners
- Pipe Detailing

### Polyschool 202: Torch Applied Hands-On

Polyschool 202 focuses on the best practices of Polyglass' torch applied roof system(s)

- Relaxing Membranes
- Membrane Layout
- T-joint Detailing
- Inside & Outside Corners
- Pipe Detailing

### Polyschool 210: Liquid-Applied Membrane Hands-On

Polyschool 210 focuses on the best practices of Polyglass' liquid applied roof systems.

- Field Application
- Inside & Outside Corners
- Pipe Detailing
- Wet Mil Gauge
- How-To's
- Polyflash 1C

**300 Level** 300 Level courses focus on educating owners, managers, estimators and sales associates of roofing contractors. We highlight product selling points while incorporating estimation demonstrations and sales training.

### Polyschool 310: Liquid-Applied Membrane Estimation, Prospecting & Sales Strategy

This class will be focused on the nuances of estimating liquid applied membranes as it relates to the coverage rates, length of warranties, types of substrates, and types of products. Generating liquid applied membrane jobs as it relates to where to find leads, how to approach customers, and different call strategies is also discussed.

**400 Level** In-house Training

### Polyschool 401: In-House "Intro to Polyglass"

Polyschool 401 is a three (3) day training program concentrating on the education of internal and independent sales teams, as well as office staff, on Polyglass products and recommended installations while familiarizing them with how each department can support one another.

**500 Level** In our series of 500 level courses, we have partnered with roofing industry authorities to provide certifications and CE credits at no cost to our customers.

### Polyschool 501: CERTA

Polyglass U.S.A., Inc. offers free CERTA training to its customers. This NRCA approved Certified Roofing Torch Applicator Program provides new industry requirements on the safe use of roofing torches. This class is for anyone using or managing users of roofing torches.

### Polyschool 502: Continuing Education Credits

Stay up-to-date with roofing industry innovations while simultaneously earning continuing education (CE) credits with the American Institute of Architects (AIA) and the Roof Consultants Institute (RCI). Click here for more information.

[Earn Continuing Education Credits](#)

**600 Level** Online: General overview & audience, our 600 Level Polyschool features online course offerings. All courses are 1.5 hours long and audience varies based on course selection.

### Polyschool 601: Liquid-Applied Membrane Estimating

Focuses on educating owners, managers, estimators and sales associates of roofing contractors. This class will be focused on the nuances of estimating liquid applied membranes as it relates to the coverage rates, length of warranties, types of substrates, types of products and more.

### Polyschool 602: Liquid-Applied Membrane Prospecting & Sales Strategy

#### RECENT NEWS

[Polyglass Announces Polystick® P High-Temperature Roof Underlayment](#)

[Join Polyglass at the Virtual Western Roofing Expo July 1-15](#)

[Polyglass CEO shares Diversity & Inclusion Statement](#)

[Polyglass Announces Polystick XFR Self-Adhered Fire-Resistant Roof Underlayment](#)

[Polyglass to Showcase Self-Adhered Membranes at IIBEC 2020 Virtual Convention and Tradeshow](#)

#### CATEGORIES

Uncategorized

Press Release

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Community Involvement

Case Studies

Company Posts

#### PRODUCTS

Modified Bitumen Membranes

- > Accessories
- > APP Membranes
- > Base, Felt & Synthetic Membranes
- > SBS Membranes

Roof Underlayments

Elastomeric Roof Coatings

- > Accessories
- > Acrylic Coatings
- > Fast Drying Coatings
- > Flashing Compounds
- > Primers
- > Silicone Coatings

Asphaltic Roof Coatings

- > Accessories
- > Aluminum Coatings
- > Flashing Compounds
- > Mastics
- > Modified Cements & Adhesives
- > Primers
- > Protective Coatings

Technology

- > ADESO® Self-Adhered Technology
- > CURE Technology®
- > Kool Roof Solutions™
- > Turbo-Set
- > Velociflex

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