



Project Proposal:

 to pilot custom Biome T30

Location:

TBD

Prepared for:

 — Sustainability Analyst

Prepared by:

Collin Cavote @ Biome — CEO

Proposal number:

SFSF-0011





EXECUTIVE SUMMARY

Objective

██████████ is completing the design phase for their custom Biome T30 hydroponic green wall system. Having selected the facade finish, we are now concerned with finalizing plant selection, knowing that Biome's plants are plug-n-play and can easily be changed after installation if a different aesthetic is desired.

Goals

Select the hardware finish (**COMPLETED**)

A 3M material, DI-NOC FW 236, was selected as the finish coating for the T30 system. This finish resembles teak and is exceptionally durable. DI-NOC is a vinyl based product.

Select the plants (**IN PROGRESS**)

An introductory meeting was conducted on Friday, November 4th to choose best plants given aesthetic and environmental conditions. Plants which require little natural light, and simultaneously possess a bright, tropical look are desired.

Ship mounting and electrical components (**IN 2 WEEKS**)

The final step before delivery of the T30 system is for Biome to mail the (1) mounting bar and (2) recessed electrical box to a ██████████ team member.

Biome's T30 and T35 Advantages

Biome T30 and T35 have key advantages uniquely suited to this installation:

- (1) No water line-in or drain needed.
- (2) Minimal installation and easy to move in the future.
- (3) Fully hydroponic system with no soil or bugs.
- (4) Automation technology which maintains plants— alerts via WiFi when water is needed [2X/month].
- (5) Warrantied plants.

Additionally:

- (1) Biome systems utilize NASA technology which enables plants to remove up to 200X more indoor air pollution than plants in traditional, soil-based green walls.
- (2) Biome systems have Environmental Quality sensors that track CO2, TVOC's, ambient light level, temperature, and humidity— and make this information available to our customers.



V1

DI-NOC™ FW 236
Without Spider plant



Updated: Nov 7 '16

Lemon Lime		6
Prayer		9
Palm		7
Neon		8
		30

V1

DI-NOC™ FW 236
With Spider plant



Updated: Nov 7 '16

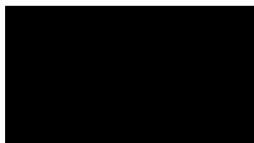
Lemon Lime		6
Prayer		8
Palm		5
Neon		6
Spider		5
		30



Without Spider

With Spider





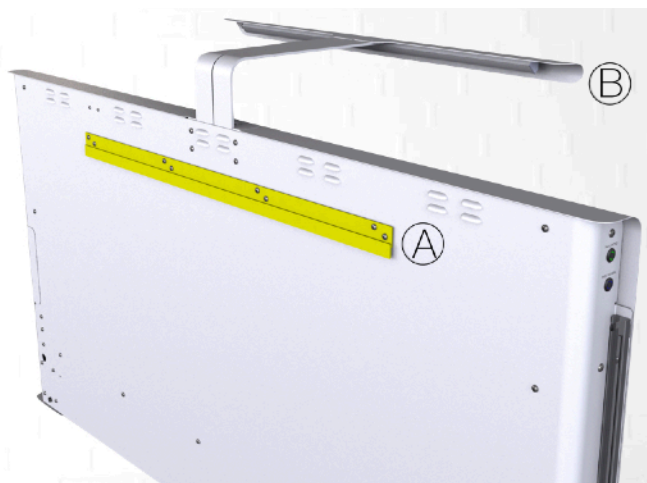
Overview

Installation/Care

Biome provide the hardware, software, and greenware to succeed. Mounting hardware and a recessed electrical box arrive before the system. ^A

Hardware arrives next. 2-3 days later, the plants arrive.

Biome's \$299 LightBar ^B is available if your system's onboard light sensor detects that more light is required. No wiring. Fully automated.



Warranty / Maintenance

Biome comes with a full set of plants that are warranted to survive. If plants fail to adjust in the first 6 months from installation date, we'll send you new plants at zero cost.

Biome also comes with a full year of free service visits. This includes misting, plant upgrades, and should any component need repair or replacement, we'll be there to fix it at zero cost.

Extended warranties, service packages, and plant replacements are all available through Biome.





BUDGET

Description	Quantity	Unit Price	Cost
Biome T35	1	\$ 4,290	\$ 4,290
+ DI-NOC (Included)	1	\$ 0	\$ 0
6 Month Plant Warranty	1	\$ 0	\$ 0
1 Year of Monthly Service Visits	1	\$ 0	\$ 0
Pilot discount	1	20%	\$ (858)
Oakland, CA sales tax		9.5%	\$ 408
Delivery to 94104		included	\$ 0
Total			\$ 3,840



Pilot hydroponic Biophilia



Company: _____

Authorized Representative: _____

Title: _____

Signature: _____

Date: _____

Shipping Information: _____
(Mounting and Electrical components) _____



Manufacturer: Biome Inc.

Authorized Representative: Collin Cavote

Title: CEO Founder

Signature: *Collin Cavote*

Date: 10/31/16

