



## Laboratory Revenue Cycle Services

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Labgen Revenue Cycle Services are provided in a way which is simple for our laboratory clients. Our goal is to maximize revenue while allowing the laboratory to focus on diagnostic excellence and growing their business. We have been working with clinical and reference labs for the past 30 years and have developed one of the most effective lab billing, coding and financial management services on the market today. Labgen RCS package includes:

- ✔ Patient access
- ✔ Laboratory Coding and Billing
- ✔ AR and Denials Management
- ✔ Patient Billing & Credit Balance Resolution
- ✔ Reporting and Business Analytics
- ✔ Key Performance Indicators (KPI)
- ✔ System and Process Implementation
- ✔ Physician Credentialing and EDI Enrollment



Labgen RCS solutions cover all aspects of your revenue cycle management, including importing patient data, verifying supporting documents, filing charges for reimbursement, and following with payers and patient on the claims. We will develop and implement the right strategy to help you meet your billing goals.

- ✔ Toxicology Lab Billing
- ✔ Molecular Lab Billing
- ✔ Clinical Lab Billing
- ✔ Pathology Lab Billing

# Toxicology Lab Billing

Medical billing for toxicology laboratory work is higher complex and periodically changed. Our billing team is highly skilled in the subtlety of toxicology billing and will work hand-in-hand with your lab to identify the appropriate billing guidelines your payers follow and overcome problem areas, such as the correct use of medically unlikely edits (MUEs) and modifiers. For more than 30 years, Labgen RCS team of certified, expert medical billers has helped ensure labs receive proper compensation for services provided.

# Molecular Lab Billing

It is also known as genetics billing and one of the rapidly growing field for laboratories. It bring significant challenges for coding, billing and reimbursement. Center of Medicare and Medicaid Services (CMS) reviews top most tested genes every year and rewrites CPT codes to give the top genes their own codes. Our Medical coders and billing experts work directly with the payers to maximize reimbursement for all established codes and new codes.

# Clinical Lab Billing

We understand the ever-growing, ever-changing challenges faced by today's clinical labs. Billers and coders must have knowledge of the extensive types of services a clinical lab may provide (e.g. biological, hematological, cytological) and the rules for in and out of network billing. They must maintain familiarity with the latest medical technology, CPT and ICD-10 codes and understand what is required to ensure claims support medical necessity.

# Pathology Lab Billing

Recent market research says, most of the health insurers are increasingly narrowing their provider networks. Resulting, more pathology labs are finding themselves designated as non-participating providers and struggling to receive proper reimbursement for services delivered. Labgen RCS team has extensive experience with pathology laboratory billing. We will work with your practice to identify and overcome problems, such as an out-of-network designation, that can result in slowed or lost payment, and educate your practice on best-in-class billing practices.

# Quality. Service. Teamwork.

Every member of our staff recognizes that the key to your satisfaction is working closely with you—making sure Comtron understands your unique requirements and going the extra mile to meet those expectations.

## Solutions

Medgen EHR Software (<http://www.medgenehr.com>)

Medgen Billing Software (<medgenbilling.php>)

Labgen LIS (<http://www.labgenlis.com>)

Professional Services (<psc.php>)

## Professional Services

Laboratory Revenue Cycle Services (<laboratory-revenue-cycle-services.php>)

Physician Revenue Cycle Services (<physician-revenue-cycle-services.php>)

MACRA/MIPS Consulting (<macra-consulting.php>)

Lean Practice Workflow optimization (<lean-based-practice-optimization.php>)

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